



U.S. Department of Agriculture
Rm 5805, South Building
1400 Independence Avenue, S.W.
Washington, D.C. 20250-2000
202-720-7017

AGRICULTURAL RESOURCE MANAGEMENT STUDY-III SOYBEAN COSTS and RETURNS REPORT for 1997

Form Approved
O.M.B. Number 0535-0218
Approval Expires 9/30/99
Project Code 904
VERSION 2

POID _____	TRACT 01	SUBTRACT _____
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CONTACT RECORD		
DATE	TIME	NOTES

R CODES 3 - COMPLETE 5 - SCREEN OUT 8 - REFUSAL 9 - INAC./INCOMPL.	0910
OPTIONAL	0002
OPTIONAL	0003

INTRODUCTION
[Introduce yourself, and ask for the operator.
Rephrase in your own words.]

We are collecting information on costs and returns and need your help to make the information as accurate as possible. Authority for collection of information on the Costs and Returns Report is Title 7, Section 2204 of the U.S. Code. This information will be used for economic analysis and to compile and publish estimates for your region and the United States. Response to this survey is confidential and voluntary.

We encourage you to refer to your farm records during the interview.

ADDITIONAL CENSUS CFN'S	
0010 _____	0011 _____
0012 _____	0013 _____

MILITARY TIME

0004

BEGINNING TIME [MILITARY]

[Name, address and partners verified and updated if necessary.]

[ENUMERATOR NOTE:
*If box is coded, complete the Screening Supplement.
If box is not coded, begin with Section 1.]*

SCREENING BOX
0006

PARTNERS:	POID _____
PARTNER NAME	PARTNER NAME
ADDRESS	ADDRESS
CITY STATE ZIP PHONE NUMBER	CITY STATE ZIP PHONE NUMBER
POID _____	POID _____
PARTNER NAME	PARTNER NAME
ADDRESS	ADDRESS
CITY STATE ZIP PHONE NUMBER	CITY STATE ZIP PHONE NUMBER

OFFICE USE 0929

PARTNERS' STRATUM 182	0925 _____	0926 _____	0927 _____	0928 _____
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SECTION 1 1997 ACRES

First, I have some questions about the land in this operation.

*Include all land regardless of location or use --
cropland, pasture land, wasteland,
idle land, ponds, wetland,
house lots, rangeland, woodland, etc.*

	ACRES
1. In 1997, how many acres did this operation-- Own?	0020
2. Rent or lease FROM others for-- a. Cash?	0021
b. A share of crop or livestock production?	0022
c. Free-of-charge?	0023
3. Rent or lease TO others for cash, share or free of charge?	0024
ACRES	
a. Of these acres (item 3), how many were owned by you?	0025
4. Use part of the year for crops or livestock, and rent to another operation during another part of the year? (Exclude land rented on an AUM or fee per head basis.)	0026
5. Then the Total Acres Operated was-- [Total 1 + 2a + 2b + 2c - 3 + 4.]	0027
	TOTAL ACRES

	NUMBER
6. How many landlords did this operation have in 1997?	0028
7. Including rent for buildings and land, what was the-- a. Total cash rent PAID in 1997? (Include rent paid in 1997 for previous years or rent paid in advance.)	0029
PERCENT OR DOLLARS	
(1) How much of this rent was for land you planted SOYBEANS on?	0030
	0031
8. Including rent for buildings and land, what was the total cash rent RECEIVED in 1997 for acres cash rented TO others? (Include government payments received from those acres.)	0032
9. For acres share-rented to others, what was the total value of the crop or livestock shares RECEIVED in 1997? (Include government payments received from those acres.)	0033
10. Excluding contract arrangements, which of these grazing permits did this operation use on a per-head or AUM basis in 1997?	

	FOREST SERVICE	TAYLOR GRAZING SEC. 3 (BLM)	INDIAN LAND	OTHER PIGA LAND	PRIVATE LAND	OTHER-SPECIFY ↓
(Enter code = 1 for all that apply.)→	0034	0035	0036	0037	0038	0039

11. Excluding contract arrangements in 1997, what were the--

- a. Total usage fees PAID for land from public agencies, industrial corporations or grazing associations used on a per-head or AUM basis?
- b. Total usage fees PAID for privately owned land used on a per-head or AUM basis?
- c. Total usage fees EARNED for all land rented TO others on a per-head or AUM basis?

DOLLARS	
	0040
	0041
	0042

12. LOCATION OF AGRICULTURAL ACTIVITY

- a. In what county was the largest value of your agricultural products raised or produced? ...

PRINCIPAL COUNTY NAME	STATE	TOTAL ACRES
		0043

- b. Did you (this operation) have any agricultural activity in any other county(ies)? [List →].

OTHER COUNTIES NAME	STATE	TOTAL ACRES
		0044
		0045
		0046

SECTION 2 **ACREAGE USE**

The next questions are about how the land in this operation was used in 1997.

Any land used for more than one of the following purposes should be reported only once. **Report** that land in the first listed item that applies.
 For example: Cropland that was both pastured (item 1b) and harvested (item 1a) should be reported only in cropland harvested.
Exclude land rented TO OTHERS.

1. What was the total number of acres in 1997 of--

- a. Cropland harvested? (Include all land from which crops were harvested or hay was cut and all land in orchards, citrus groves, vineyards and nursery and greenhouse crops.)
- b. Cropland used only for pasture or grazing? (Include rotation pasture and grazing land that could have been used for crops without additional improvements.)
- c. Cropland used for cover crops, legumes and soil-improvements, but NOT harvested and NOT pastured?
- d. Cropland on which all crops failed? (Exception: Exclude land in orchards and vineyards on which the crop failed. Such acreage is to be reported in item 1a.)
- e. Cropland in cultivated summer fallow?
- f. Cropland idle?

NONE	ACRES
<input type="checkbox"/>	0050
<input type="checkbox"/>	0051
<input type="checkbox"/>	0052
<input type="checkbox"/>	0053
<input type="checkbox"/>	0054
<input type="checkbox"/>	0055
<input type="checkbox"/>	0056
<input type="checkbox"/>	0057
<input type="checkbox"/>	0058
<input type="checkbox"/>	0059

2. How many acres were in--

- a. Woodland that was pastured?
- b. Woodland that was NOT pastured?

3. Other pastureland and rangeland?

(Include any pastureland other than cropland and woodland pastured.)

4. All other land?

(Include land in house lots, ponds, roads, wasteland, etc. and any land not reported in items 1 through 3 above.)

5. TOTAL ACRES -

Add all items 1 through 4.
Total must equal Section 1, item 5.

0060

SECTION 3 ACRES IRRIGATED

Were any acres in this operation irrigated in 1997?

YES - [Continue.] NO - [Go to Section 4.]

1. How many acres of harvested land were irrigated? NONE
(Include land from which hay was cut and land in bearing and nonbearing fruit and nut crops.)
2. How many acres of pastureland, rangeland and other land were irrigated?

ACRES IRRIGATED	
	0061
	0062

SECTION 4 ACRES in RESERVE PROGRAMS

Were any ACRES in this operation in the Conservation Reserve Program (CRP) or Wetlands Reserve Program (WRP) in 1997?

YES - [Continue.] NO - [Go to Section 5.]

1. How many acres were under the Conservation Reserve Program (CRP) or Wetlands Reserve Program (WRP)?

ACRES
0063

SECTION 5 CROP PRODUCTION

Which of these crops were grown on this operation in 1997?	2		3		4		If SHARE RENTED, 5
	NONE	ACRES	YIELD	ACRES	ACRES	TOTAL QUANTITY	What amount of production was the landlord's share?
1. Corn (field) for grain or seed? <i>(Report quantity on a dry shelled-weight basis.)</i> <input type="checkbox"/>	0105		0106	Bu.	0107	0108	Bu.
			0110	Lbs.		0112	Lbs.
2. Corn (field) for silage or green chop? <input type="checkbox"/>	0113		0114	Tons, Green	0115	0116	Tons, Green
3. Wheat, Winter , for grain? <input type="checkbox"/>	0117		0118	Bu.	0119	0120	Bu.
4. Wheat, Durum , for grain? <input type="checkbox"/>	0121		0122	Bu.	0123	0124	Bu.
5. Wheat, Other Spring , for grain? <input type="checkbox"/>	0125		0126	Bu.	0127	0128	Bu.
6. Oats , for grain? <input type="checkbox"/>	0129		0130	Bu.	0131	0132	Bu.
7. Barley , for grain? <input type="checkbox"/>	0133		0134	Bu.	0135	0136	Bu.
8. Sorghum for grain or seed, Including milo? <input type="checkbox"/>	0137		0138	Bu.	0139	0140	Bu.
			0142	Lbs.		0144	Lbs.
9. Sorghum for silage or green chop? Exclude sorghum-Sudan crosses <input type="checkbox"/>	0145		0146	Tons, Green	0147	0148	Tons, Green
10. Soybeans , for beans? <input type="checkbox"/>	0149		0150	Bu.	0151	0152	Bu.
11. Cotton - all types? <input type="checkbox"/>	0153		0154	Lbs.	0155	0156	Lbs.
12. Tobacco - all types? <input type="checkbox"/>	0157	•	0158	Lbs.	0159	0160	Lbs.
13. Sweet potatoes and yams? <input type="checkbox"/>	0161	•	0162	Bu.	0163	0164	Bu.
14. Potatoes? <input type="checkbox"/>	0165	•	0166	Cwt.	0167	0168	Cwt.
15. Sugar beets for sugar? <input type="checkbox"/>	0169		0170	Tons	0171	0172	Tons

SECTION 6 HAY, GRASS SILAGE and GREEN CHOP

Was any **DRY HAY, GRASS SILAGE, HAYLAGE or GREEN CHOP** cut or harvested from this operation in 1997?
 (Include sorghum-Sudan crosses and hay cut from pastures.)

YES - [Continue.] NO - [Go to Section 7.]

When both dry hay (items 1-4) and grass silage, etc. (item 5) were cut or harvested from the same acres, report acres for each type.

If two or more cuttings were made from the same acres, report acres for that item only once, but report quantity harvested from all cuttings.

1 Which of these crops were grown on this operation in 1997? NONE	2 How many acres were harvested? ACRES	3 What was the average yield per acre harvested? YIELD	4 How many acres were irrigated? ACRES	If SHARE RENTED,	
				5 What amount of production was the landlord's share? TOTAL QUANTITY	
1. Alfalfa and alfalfa mixtures for dry hay <input type="checkbox"/>	0173	0174 • _____ Tons, dry	0175	0176	Tons, dry
2. Small grain dry hay - oats, wheat, barley, rye, etc . . . <input type="checkbox"/>	0177	0178 • _____ Tons, dry	0179	0180	Tons, dry
3. Other tame dry hay - clover, lespedeza, timothy, Bermuda grass, Sudan grass, etc <input type="checkbox"/>	0181	0182 • _____ Tons, dry	0183	0184	Tons, dry
4. Wild dry hay <input type="checkbox"/>	0185	0186 • _____ Tons, dry	0187	0188	Tons, dry
5. Grass silage, haylage and green chop <input type="checkbox"/>	0189	0190 • _____ Tons, green	0191	0192	Tons, green

SECTION 7 NURSERY and GREENHOUSE CROPS

Were any **NURSERY and GREENHOUSE CROPS**, including **MUSHROOMS, SOD or CHRISTMAS TREES** grown for sale on this operation in 1997?

YES - [Continue.] NO - [Go to Section 8.]

Include--
 ▶ bulbs, flowers, flower seeds
 ▶ vegetable seeds and plants, or
 ▶ vegetables under glass or other protection

1. Were any nursery and greenhouse crops irrigated in 1997?

YES - [Continue →.]
 NO - [Go to item 2.]

What was the area irrigated?	
SQUARE FEET	ACRES
0193	0194 • _____

2. [Show respondent **NURSERY and GREENHOUSE CROPS** from respondent booklet.]

1 Which nursery or greenhouse crops were grown on this operation in 1997? [List each crop below.]	2 CROP CODE	3 What was the square feet under glass or other protection in 1997? SQUARE FEET	4 What were the acres in the open in 1997? ACRES	If SHARE RENTED, ask--	
				5 What was the market value of the landlord's share of this crop? DOLLARS	
	0195	0196	0197 • _____	0198	
	0199	0200	0201 • _____	0202	
	0203	0204	0205 • _____	0206	
	0207	0208	0209 • _____	0210	

- 241 Bedding/Garden plants - annuals herbaceous perennials, and vegetable plants
- 248 Bulbs, corms, rhizomes and tubers - dry
- 183 Cut Christmas trees harvested
- 262 Cut flowers and cut florist greens

- 256 Foliage plants
- 250 Greenhouse produced vegetables
- 93 Mushrooms - report growing area
- 254 Nursery crops - ornamentals, shrubs, fruit and nut trees and vines

- 252 Potted flowering plants
- 166 Sod harvested
- 37 Vegetable seeds
- 36 Flower seeds
- 230 Other nursery and greenhouse - Specify

SECTION 8 VEGETABLES

Were any **VEGETABLES, SWEET CORN, MELONS, etc.,** harvested **FOR SALE** from this operation in 1997?
(Exclude those grown for home use and those grown in greenhouses.)

YES - [Continue.] **NO** - [Go to Section 9.]

For **FLORIDA**, report for September 1, 1996 through August 31, 1997 harvest season;
 For **ALL OTHER STATES**, report for calendar year 1997.

1. What is the total number of acres of vegetables, sweet corn and melons, etc. that were--

- a. harvested?
- b. irrigated?

ACRES	
0212	. ____
0213	. ____

2. [Show respondent **VEGETABLE CROPS** from Respondent Booklet.]

If more than one vegetable crop was harvested from the same acres, report acres for each crop.
 Report crops grown under protection in Section 7, (Nursery section).

1 Which of these vegetable, sweet corn or melon crops were harvested in 1997? <i>[List each crop below.]</i>	2 CROP CODE	3 How many acres were harvested? HARVESTED ACRES	4 How many acres were irrigated? IRRIGATED ACRES	5 If SHARE RENTED, ask- What was the market value of the landlord's share of this crop? DOLLARS
	0214	0215 • ____	0216 • ____	0217
	0218	0219 • ____	0220 • ____	0221
	0222	0223 • ____	0224 • ____	0225
	0226	0227 • ____	0228 • ____	0229
	0230	0231 • ____	0232 • ____	0233
	0234	0235 • ____	0236 • ____	0237
	0238	0239 • ____	0240 • ____	0241
	0242	0243 • ____	0244 • ____	0245
	0246	0247 • ____	0248 • ____	0249
	0250	0251 • ____	0252 • ____	0253
	0254	0255 • ____	0256 • ____	0257
	0258	0259 • ____	0260 • ____	0261

- | | | | | |
|---|--|---|---|---|
| 102 Asparagus
2131 Beans, snap (fresh)
4131 Beans, snap (proc)
103 Beets
104 Broccoli
2106 Cabbage (fresh)
4106 Cabbage (proc)
4 Cantaloups & Muskmelons
107 Carrots
108 Cauliflower | 109 Celery
185 Collards
2111 Cucumbers (fresh)
4111 Cucumbers for pickles (proc)
112 Eggplant
114 Garlic
212 Herbs, fresh cut
13 Honeydew melons
117 Lettuce, head
146 Lettuce, romaine | 149 Lettuce, other
2115 Lima beans, green (fresh)
4115 Lima beans, green (proc)
187 Mustard greens
120 Onions, dry
119 Onions, green
118 Okra
2122 Peas, green (fresh)
4122 Peas, green (proc)
(DO NOT include southern peas)
126 Peppers, bell | 244 Peppers, hot
128 Pumpkins
129 Radishes
243 Southern peas (cow peas)
green - blackeye, crowder, etc
2132 Spinach (fresh)
4132 Spinach (proc)
133 Squash, summer
150 Squash, winter
2110 Sweetcorn (fresh)
4110 Sweet corn (proc) | 2134 Tomatoes (fresh)
4134 Tomatoes (proc)
145 Turnips
189 Turnip greens
33 Watermelons
236 Other vegetables - Specify |
|---|--|---|---|---|

SECTION 9 BERRIES

Were any **STRAWBERRIES, CRANBERRIES** or **OTHER BERRIES** harvested **FOR SALE** from this operation in 1997?

Exclude those grown for home use.

YES - [Continue.] **NO** - [Go to Section 10.]

1. [Show respondent **BERRY CROPS** from the Respondent Booklet.]

1 Which of these berry crops were harvested in 1997? [List each crop below.]	2 CROP CODE	3 How many acres were harvested? ACRES	4 What was the quantity harvested? [Report in unit indicated on Respondent Booklet.] TOTAL QUANTITY	5 How many acres were irrigated? ACRES	6 What was the market value of the landlord's share of this/these crop(s)? DOLLARS
	0262	0263 • ____	0264	0265 • ____	0266
	0267	0268 • ____	0269	0270 • ____	0271
	0272	0273 • ____	0274	0275 • ____	0276
	0277	0278 • ____	0279	0280 • ____	0281

- | | | | |
|---------------------------------------|-----------------------------------|--------------------------------------|-------------------|
| 56 Blackberries & dewberries (pounds) | 280 Blueberries, wild (pounds) | 74 Strawberries (pounds) | 182 Boysenberries |
| 279 Blueberries, tame (pounds) | 60 Cranberries, (100-lb. barrels) | 267 Other berries (pounds) - Specify | 273 Currants |
| | 140 Raspberries (pounds) | | 271 Loganberries |

SECTION 10 FRUIT, NUT TREES, and VINEYARDS

Was there a combined total of 20 or more **FRUIT and NUT TREES**, including **GRAPEVINES** and **CITRUS**, on this operation in 1997?

YES - [Continue.] **NO** - [Go to Section 11.]

1. What were the **TOTAL ACRES** in bearing and nonbearing fruit orchards, citrus or other groves, vineyards and nut trees on this operation?

TOTAL ACRES	ACRES IRRIGATED
0282 • ____	0283 • ____

2. [Show respondent **FRUIT and NUT TREES** from the Respondent Booklet.]

1 Which of these crops were on this operation in 1997? [List each crop below.]	2 CROP CODE	3 What were the number of NONBEARING age trees or vines? NUMBER	4 What were the number of BEARING age trees or vines? NUMBER	5 What were the total acres in trees and vines, of all ages? ACRES	6 What was the quantity harvested? TOTAL QUANTITY	7 UNIT 1= LBS 3= TONS 6= BOXES OR BINS [Enter code.]	8	9 What was the market value of the landlord's share of this crop? DOLLARS
							[If unit= 6] LBS. per BOX/BIN POUNDS	
	0285	0286	0287	0288 • ____	0289	0290	0291	0292
	0293	0294	0295	0296 • ____	0297	0298	0299	0300
	0301	0302	0303	0304 • ____	0305	0306	0307	0308
	0309	0310	0311	0312 • ____	0313	0314	0315	0316
	0317	0318	0319	0320 • ____	0321	0322	0323	0324
	0325	0326	0327	0328 • ____	0329	0330	0331	0332

SECTION 11 OTHER CROPS

Were any **OTHER CROPS** harvested from this operation in 1997 - small grains, or other crops not previously reported?

YES - [Continue.] **NO** - [Go to Section 12.]

Report Nursery Crops in **Section 7**, Vegetable Crops in **Section 8**, Berries in **Section 9** and Fruits, Nuts and Vineyards in **Section 10**, **Exclude** crops grown on land rented TO OTHERS.

1. [Show respondent **CROPS CODES** listed Respondent Booklet.]

1 Which other crops were harvested in 1997? [List each crop below.]	2 CROP CODE	3 How many acres were harvested? ACRES	4 What was the average yield per acre harvested? [Report in unit indicated on Respondent Booklet.] YIELD	5 How many acres were irrigated? ACRES	8 What amount of production was the landlord's share? TOTAL QUANTITY [Same unit as column 4.]
	0333	0334	0335	0336	0337
	0338	0339	0340	0341	0342
	0343	0344	0345	0346	0347
	0348	0349	0350	0351	0352
	0353	0354	0355	0356	0357
	0358	0359	0360	0361	0362
	0363	0364	0365	0366	0367

2 Barley, feed or malt, (bushels)	268 Lima beans, dry, (pounds)	180 Sorghum-sudan crosses, (tons, dry)
173 Barley, seed, (bushels)	91 Maple trees for syrup, (number of taps)	174 Sorghum, molasses, (pounds)
3 Beans, dry edible, (bushels)	141 Millet, (bushels)	137 Sugar beets for seed, (tons)
84 Buckwheat, (bushels)	197 Mungbeans, (pounds)	29 Sugarcane for sugar, (tons)
85 Canola, (pounds)	94 Mustard seed, (pounds)	209 Sugarcane for seed, (tons)
173 Barley, seed, (bushels)	16 Peanuts, (pounds)	174 Sorghum, molasses, (pounds)
86 Castor beans, (pounds)	200 Peas, Austrian winter, (pounds)	30 Sunflowers, (pounds)
195 Corn, corn nuts, (bushels)	17 Peas, dry edible, (pounds)	175 Tobacco transplants from beds
218 Corn, dry fodder, hogged or grazed (report acres only)	19 Popcorn, (pounds, shelled)	162 Triticale, (pounds)
7 Corn, white, (bushels)	170 Rapeseed, (pounds)	51 Tung nuts, (pounds)
176 Crambe, (pounds)	21 Rice, (cwt.)	172 Wheat, all for seed, (bushels)
161 Emmer and spelt, (bushels)	178 Rice, wild, (cwt.)	
154 Fava beans, (pounds)	22 Rye, (bushels)	
9 Flaxseed, (bushels)	98 Safflower, (pounds)	
12 Hops, (pounds)	152 Sesame, (pounds)	
181 Kenaf, (pounds)	220 Sorghum hogged (report acres only)	
169 Lentils, (pounds)		
35 Alfalfa seed, (pounds)	214 Clover seed, crimson, (pounds)	136 Ryegrass seed, (pounds)
227 Bahia grass seed, (pounds)	202 Clover seed, landino, (pounds)	206 Sudan grass seed, (pounds)
228 Bentgrass seed, (pounds)	43 Clover seed, red, (pounds)	208 Sweetclover seed, (pounds)
229 Bermuda grass seed, (pounds)	203 Clover seed, white, (pounds)	44 Tall fescue seed, (pounds)
224 Birdsfoot trefoil seed, (pounds)	204 Foxtail millet seed, (pounds)	45 Timothy seed, (pounds)
40 Bluegrass seed, (pounds)	41 Lespedeza seed, (pounds)	39 Vetch seed, hairy, (pounds)
215 Bromegrass seed, (pounds)	42 Orchard grass seed, (pounds)	201 Wheat grass seed, (pounds)
194 Clover seed, (pounds)	205 Redtop seed, (pounds)	138 Grass seed, other specify, (pounds)

SECTION 12 INCOME from CROPS

1. During 1997, did this operation have **MARKETING CONTRACTS** or formal agreements to market any crops it produced?

YES - [Continue.] NO - [Go to item 2.]

Exclude money received from Contractors as reimbursement for expenses; report these in Section 24.
Report livestock Marketing Contracts in Section 18.

1 What crops did this operation have MARKETING contracts for in 1997? [List each crop below.]	2 OFFICE USE CROP CODE	3 What quantity of [commodity] was marketed through this contract? [Report landlord's share in Sections 5-11.] QUANTITY	4 UNIT CODE 1 POUND 2 CWT 3 TON 4 BUSHEL 6 BOX 7 BALE 8 CARTON 10 FLAT 22 ACRE 20 OTHER	5 What was (will be) the FINAL PRICE RECEIVED PER UNIT by this operation for [commodity] marketed under this contract? [Same units as column 4.] DOLLARS & CENTS	6 What was the total dollar amount received in 1997 from this contract? [Record receipts less marketing charges.] ^{1/} TOTAL DOLLARS	7 What were the total marketing expenses for this contract? DOLLARS
	0368	0369	0370	0371 • __ __	0372	0373
	0374	0375	0376	0377 • __ __	0378	0379
	0380	0381	0382	0383 • __ __	0384	0385
	0386	0387	0388	0389 • __ __	0390	0391
	0392	0393	0394	0395 • __ __	0396	0397
	0398	0399	0400	0401 • __ __	0402	0403

^{1/} Income received for commodities marketed or produced under contract in previous years should be recorded in item 8.

2. During 1997, did this operation have **PRODUCTION CONTRACTS** or formal agreements to produce any crops for a processor, packer, canner, integrator or another operation, etc.?

YES - [Continue.] NO - [Go to item 3.]

Exclude money received from Contractors as reimbursement for expenses; report these in Section 24.
Report livestock Production Contracts in Section 18.

1 What crops did this operation have PRODUCTION contracts for in 1997? [List each crop below.]	2 OFFICE USE CROP CODE	3 What quantity of [commodity] was removed from the operation under this contract during 1997? [Report landlord's share in Sections 5-11.] QUANTITY	4 UNIT CODE 1 POUND 2 CWT 3 TON 4 BUSHEL 6 BOX 7 BALE 8 CARTON 10 FLAT 22 ACRE 20 OTHER	5 What was (will be) the Final Fee Received per Unit by this operation for producing [commodity] under this contract? [Same units as column 4.] DOLLARS & CENTS	6 What was the total dollar amount received in 1997 from this contract? [Record receipts less marketing charges.] ^{1/} TOTAL DOLLARS	7 What were the total marketing expenses for this contract? DOLLARS
	0434	0435	0436	0437 • __ __	0438	0439
	0440	0441	0442	0443 • __ __	0444	0445
	0446	0447	0448	0449 • __ __	0450	0451
	0452	0453	0454	0455 • __ __	0456	0457
	0458	0459	0460	0461 • __ __	0462	0463
	0464	0465	0466	0467 • __ __	0468	0469

^{1/} Income received for commodities marketed or produced under contract in previous years should be recorded in item 8.

CASH or OPEN MARKET SALES - CROPS

Marketing Expenses (column 4) **include--**
 check-off, commissions, CCC loan storage, drying, feed, ginning, inspection, insurance, yardage, etc.

1 Which of these crops were sold for CASH or on the open market in 1997? <div style="border: 1px dashed black; padding: 5px; margin-top: 5px;"> Exclude from this table-- ▶ Marketing Contract sales (report in item 1) ▶ Production Contract sales (report in item 2) ▶ CCC Sales (report in Section 19) ▶ Landlord's share (report in Sections 5 - 11) ▶ Direct sales to consumer (report in Section 20) </div>	2 CROP CODE	3 Excluding any marketing expenses, what was the NET dollar amount received in 1997? DOLLARS	4 What were the total marketing expenses for these sales? DOLLARS
NONE			
3. Hay, silage, field seeds and grass seeds? <input type="checkbox"/>		0500	0501
4. Vegetables, sweet corn and melons? (Exclude potatoes and sweet potatoes; report in item 6.)? <input type="checkbox"/>		0503	0504
5. Fruits, nuts and berries - apples, peaches, grapes, citrus pecans, strawberries, etc.? <input type="checkbox"/>		0506	0507
6. Any other crops - [Refer to Crops pages in Respondent Booklet.] [Exclude crops already listed in items 3, 4 & 5 above.]			
a. _____	0508	0509	0510
b. _____	0511	0512	0513
c. _____	0514	0515	0516
d. _____	0517	0518	0519
e. _____	0520	0521	0522
f. _____	0523	0524	0525
7. Nursery and Greenhouse Crops? Specify below. [Show Nursery and Greenhouse Crops from Respondent Booklet.]			
a. _____	0526	0527	0528
b. _____	0529	0530	0531
c. _____	0532	0533	0534
d. _____	0535	0536	0537
e. _____	0538	0539	0540
f. _____	0541	0542	0543

MARKETING EXPENSE WORKSHEET

CROP	EXPENSE NAME	FEE PER UNIT	UNIT	NUMBER OF UNITS SOLD	TOTAL MARKETING EXPENSE
		.-----			
		.-----			
		.-----			

8. What was the total dollar amount this operation received in 1997 for--

	DOLLARS
a. crops sold under Marketing Contracts in previous years?	0544
b. crops grown or raised under Production Contracts in previous years?	0545
c. Cash or Open Market sales of crops in previous years?	0546

SECTION 13 CATTLE and CALVES

Did you or anyone else have any CATTLE or CALVES, including DAIRY CATTLE, on this operation in 1997?

YES - [Continue.] NO - [Go to Section 14.]

1 Which of these were on this operation December 31, 1997? NONE	2 On December 31, 1997, how many [column 1] were-		Dec. 31, 1997 Inventory
	owned by this operation?	NOT owned by this operation?	
1. Cattle and calves of all ages (Must total a+b+c+d) <input type="checkbox"/>	0547	0548	TOTAL Cattle and Calves
a. Beef cows? (Include beef heifers that had calved.) <input type="checkbox"/>	0549	0550	Beef cows
b. Milk cows kept for production of milk? (Include dry milk cows and milk heifers that had calved) <input type="checkbox"/>	0551	0552	Milk cows
c. Heifers and heifer calves? (Exclude heifers that had calved.) <input type="checkbox"/>	0553	0554	Heifers and heifer calves
d. Steers, steer calves, bulls, and bull calves? <input type="checkbox"/>	0555	0556	Steers and bulls of all ages

Cattle sales, include--

- ▶ fed cattle raised on a custom or contract basis
- ▶ cattle moved from this operation to a feedlot for further feeding

1 Which of these were sold in 1997? NONE	[Exclude Marketing and Production Contract sales; report in Section 18.]	If SHARE RENTED, ask--
	2 Including any landlord's share, what was the TOTAL NUMBER SOLD in 1997? NUMBER	3 What was the TOTAL NUMBER SOLD that was the landlord's share? NUMBER
2. Calves under 500 pounds? <input type="checkbox"/>	0557	0558
3. All dairy and beef cattle for breeding stock? .. <input type="checkbox"/>	0559	0560
4. All other cattle weighing 500 pounds or more? <input type="checkbox"/>	0561	0562
a. Of these (item 4) cattle sold, how many were fattened on this operation on grain or concentrates for 30 days or more and sold for slaughter? <input type="checkbox"/>	0563	0564

SECTION 14 HOGS and PIGS

Did you or anyone else have any HOGS or PIGS on this operation in 1997?

Include hogs raised for others on a contract basis.

YES - [Continue.] NO - [Go to Section 15.]

1 Which of these were on this operation December 31, 1997? NONE	2 On December 31, 1997, how many [column 1] were-	
	owned by this operation?	NOT owned by this operation?
1. Hogs and pigs of all ages (Must total a+b) <input type="checkbox"/>	0565	0566
a. Hogs and pigs used or to be used for breeding? <input type="checkbox"/>	0567	0568
b. Other hogs and pigs? <input type="checkbox"/>	0569	0570

2 Regardless of ownership, how many LITTERS WERE FARROWED on this operation between--

	NONE	NUMBER OF LITTERS
a. December 1, 1996 and May 31, 1997? <input type="checkbox"/>	<input type="checkbox"/>	0571
b. June 1, 1997 and November 30, 1997? <input type="checkbox"/>	<input type="checkbox"/>	0572

1 Which of these were sold in 1997? NONE	2 [Exclude Marketing and Production Contract sales; report in Section 18.] Including any landlord's share, what was the TOTAL NUMBER SOLD in 1997? NUMBER		3 If SHARE RENTED, ask-- What was the TOTAL NUMBER SOLD that was the landlord's share? NUMBER
	3. All hogs and pigs, including feeder pigs? <input type="checkbox"/>	0573	0574
a. Hogs and pigs for breeding stock? <input type="checkbox"/>	0575	0576	0576
b. Feeder pigs? (Included in item 3.) <input type="checkbox"/>	0577	0578	0578

SECTION 15 SHEEP and LAMBS

Did you or anyone else have any SHEEP or LAMBS on this operation in 1997?

YES - [Continue.] NO - [Go to Section 16.]

1 Which of these were on this operation December 31, 1997? NONE	2 On December 31, 1997, how many [column 1] were-		3 [Exclude Marketing and Production Contract sales; report in Section 18.] Including any landlord's share, what was the TOTAL NUMBER SOLD in 1997? NUMBER		4 If SHARE RENTED, ask-- What was the TOTAL NUMBER SOLD that was the landlord's share? NUMBER
	owned by this operation?	NOT owned by this operation?			
1. Sheep and lambs of all ages? .. <input type="checkbox"/>	0579	0580	0581	0582	0582
a. Ewes 1 year old or older? .. <input type="checkbox"/>	0583	0584	0585	0586	0586

2. Regardless of ownership, how many sheep and lambs were shorn in 1997? NONE NUMBER SHORN
0587

a. How many pounds of wool were shorn from these sheep and lambs? POUNDS OF WOOL
0588

b. What was the total amount of the landlord's share of wool production? POUNDS OF WOOL
0589

SECTION 16 POULTRY

Did you or anyone else have any POULTRY, such as CHICKENS, TURKEYS, DUCKS, etc. on this operation in 1997?

YES - [Continue.] NO - [Go to Section 17.]

1 Which of these poultry were on this operation December 31, 1997?	[Include poultry grown for others on a contract basis.]		[Exclude Marketing and Production Contract sales; report in Section 18.]	If SHARE RENTED, ask--	
	2 On December 31, 1997, how many [column 1] were--		3 Including any landlord's share, what was the TOTAL NUMBER SOLD in 1997?	4 What was the TOTAL VALUE of the landlord's share of production?	
NONE	owned by this operation?	NOT owned by this operation?	NUMBER	DOLLARS	
1. Layers 20 weeks old and older? <input type="checkbox"/>	0590	0591	0592	0593	
2. Pullets for laying flock replacement? <input type="checkbox"/>	0594	0595	0596	0597	
a. Pullets 13 weeks old to 19 weeks old? <input type="checkbox"/>	0598	0599	0600	0601	
b. Pullet chicks and pullets less than 13 weeks old? (Exclude commercial broilers.) <input type="checkbox"/>	0602	0603	0604	0605	
3. Broilers, fryers and other meat-type chickens, including capons and roasters? <input type="checkbox"/>	0606	0607	0608	0609	
4a. Turkeys for slaughter, excluding breeders? <input type="checkbox"/>	0610	0611	0612	0613	
4b. Turkey hens kept for breeding? <input type="checkbox"/>	0614	0615	0616	0617	
5. Other poultry raised in captivity - ducks, geese pigeons or squab, pheasants, quail, etc.					
Poultry name _____ CODE	0626	0618	0619	0620	0621
Poultry name _____ CODE	0627	0622	0623	0624	0625

6. Regardless of ownership, what was the number of POULTRY HATCHED on this operation in 1997 and placed or sold - chickens, turkeys, ducks, etc. NONE NUMBER
0628
Specify kind of poultry _____

7. What was the incubator egg capacity on December 31, 1997? NONE NUMBER
0629

SECTION 17 OTHER LIVESTOCK

Did you or anyone else have any HORSES, BEES, FISH, GOATS, OTHER LIVESTOCK or ANIMAL SPECIALTIES on this operation in 1997?

YES - [Continue.] NO - [Go to Section 18.]

1 Which of these livestock were on this operation December 31, 1997? NONE	2 On December 31, 1997, how many [column 1] were--		[Exclude Marketing and Production Contract sales; report in Section 18.]	If SHARE RENTED, ask-
	owned by this operation?	NOT owned by this operation?	3 Including any landlord's share, what was the TOTAL NUMBER SOLD in 1997? NUMBER	4 What was the TOTAL VALUE of the landlord's share of production? DOLLARS
1. Horses and ponies of all ages? <input type="checkbox"/>	0630	0631	0632	0633
2. Colonies of bees? <input type="checkbox"/>	0634	0635	0636	0637
a. Pounds of honey?			0640	0641
3. Milk goats? <input type="checkbox"/>	0642	0643	0644	0645
a. Gallons of milk?			0648	0649
4. Angora goats? <input type="checkbox"/>	0650	0651	0652	0653
a. Pounds of mohair?			0656	0657
5. Other goats? <input type="checkbox"/>	0658	0659	0660	0661
6. Mules, burros and donkeys? <input type="checkbox"/>	0662	0663	0664	0665
7. Mink and their pelts? <input type="checkbox"/>	0666	0667	0668	0669
8. Rabbits and their pelts? <input type="checkbox"/>	0670	0671	0672	0673
9. All other livestock and livestock products? Specify _____ . <input type="checkbox"/>	0674	0675	0676	0677

10. Did you raise any fish or aquaculture products on this operation?
[Show respondent FISH and AQUACULTURE PRODUCTS from the Respondent Booklet.]

YES - [Continue.] NO - [Go to Section 18.]

1 Which fish or aquaculture products were raised on this operation in 1997? [List fish / aquaculture products below.]	2 LIVESTOCK CODE	[Exclude Marketing and Production Contract sales; report in Section 18.]	4 UNIT 1 = NUMBER 2 = POUNDS	If SHARE RENTED, ask-
		3 Including any landlord's share, what was the TOTAL NUMBER SOLD in 1997? TOTAL QUANTITY		5 What was the TOTAL VALUE of the landlord's share of production? DOLLARS
	0678	0679	0680	0681
	0682	0683	0684	0685
	0686	0687	0688	0689
	0690	0691	0692	0693

903 Catfish
 913 Trout
 821 Hybrid striped bass

832 Other fish - Specify _____
 931 Crawfish
 827 Other aquaculture products - Specify _____

SECTION 18 INCOME from LIVESTOCK and LIVESTOCK PRODUCTS

1. During 1997, did this operation have **MARKETING CONTRACTS** or formal agreements for any livestock or livestock products it produced?

YES - [Continue.] NO - [Go to item 2.]

Exclude money received from Contractors as reimbursement for expenses; report these in Section 24.
Report crop Marketing Contracts in Section 12.

1 What livestock or livestock products did this operation have MARKETING contracts for in 1997? [List each below.]	2 OFFICE USE LIVESTOCK CODE	3 What quantity of [commodity] was marketed through this contract? [Report landlord's share in Sections 13-17.] QUANTITY	4 UNIT CODE 1 POUND 2 CWT 3 TON 9 DOZEN 11 HEAD 20 OTHER	5 What was (will be) the Final Price Received per Unit by this operation for [commodity] marketed under this contract? [Same units as column 4.] DOLLARS & CENTS	6 What was the total dollar amount received in 1997 from this contract? [Record receipts less marketing charges.] 1/ TOTAL DOLLARS	7 What were the total marketing expenses for this contract? DOLLARS
	0694	0695	0696	0697 • _ _	0698	0699
	0700	0701	0702	0703 • _ _	0704	0705
	0706	0707	0708	0709 • _ _	0710	0711
	0712	0713	0714	0715 • _ _	0716	0717

1/ Income received for commodities marketed or produced under contract in previous years should be recorded in item 4.

2. During 1997, did this operation have **PRODUCTION CONTRACTS** or formal agreements to produce any livestock or livestock products for a processor, packer, canner, integrator or another operation, etc.?

YES - [Continue.] NO - [Go to item 3.]

Exclude money received from Contractors as reimbursement for expenses; report these in Section 24.
Report crop Production Contracts in Section 12.

1 What livestock or livestock products did this operation have PRODUCTION contracts for in 1997? [List each below.]	2 OFFICE USE LIVESTOCK CODE	3 What quantity of [commodity] was removed from the operation under this contract during 1997? [Report landlord's share in Sections 13-17.] QUANTITY	4 UNIT CODE 1 POUND 2 CWT 3 TON 9 DOZEN 11 HEAD 20 OTHER	5 What was (will be) the Final Fee Received per Unit by this operation for producing [commodity] under this contract? [Same units as column 4.] DOLLARS & CENTS	6 What was the total dollar amount received in 1997 from this contract? [Record receipts less marketing charges.] 1/ TOTAL DOLLARS	7 What were the total marketing expenses for this contract? DOLLARS
	0748	0749	0750	0751 • _ _	0752	0753
	0754	0755	0756	0757 • _ _	0758	0759
	0760	0761	0762	0763 • _ _	0764	0765
	0766	0767	0768	0769 • _ _	0770	0771

1/ Income received for commodities marketed or produced under contract in previous years should be recorded in item 4.

EX
P 0802

INC 0803

**CASH or OPEN MARKET SALES -
LIVESTOCK & LIVESTOCK PRODUCTS**

Marketing Expenses (column 4) may include--
check-off, inspection
commission, feed,
CCC loan storage, yardage, etc.

3. [Show **LIVESTOCK CODES** from Respondent Booklet.]

1	2	3	4
<p>Which of these livestock commodities were sold for CASH or on the open market in 1997? [List commodities below.]</p> <p>Exclude from this table--</p> <ul style="list-style-type: none"> ▶ Marketing Contract sales (report in item 1.) ▶ Production Contract sales (report in item 2.) ▶ Landlord shares (report in Sections 13-17.) ▶ Direct sales to consumer (report in Section 20.) <p style="text-align: right;">NONE</p>	<p>LIVESTOCK CODE</p>	<p>Excluding any marketing expenses, what was the NET DOLLAR AMOUNT RECEIVED in 1997 for [column 1]?</p> <p style="text-align: center;">DOLLARS</p>	<p>What were the total marketing expenses for these sales?</p> <p style="text-align: center;">DOLLARS</p>
a. _____ . <input type="checkbox"/>	0804	0805	0806
b. _____ . <input type="checkbox"/>	0807	0808	0809
c. _____ . <input type="checkbox"/>	0810	0811	0812
d. _____ . <input type="checkbox"/>	0813	0814	0815
e. _____ . <input type="checkbox"/>	0816	0817	0818
f. _____ . <input type="checkbox"/>	0819	0820	0821
g. _____ . <input type="checkbox"/>	0822	0823	0824

MARKETING EXPENSE WORKSHEET

LIVESTOCK	EXPENSE NAME	FEE PER UNIT	UNIT	NUMBER OF UNITS SOLD	TOTAL MARKETING EXPENSE
		____ . ____			
		____ . ____			
		____ . ____			

4. What was the total dollar amount this operation received in 1997 for--

DOLLARS

- a. Livestock or livestock products sold under Marketing Contracts in previous years?
- b. Livestock or livestock products grown or raised under Production Contracts in previous
- c. Cash or Open Market sales of livestock or livestock products in previous years?

0825
0826
0827

5. Did any **OTHER** operation grow livestock or poultry FOR this operation under a contract arrangement in 1997? [Your operation is a contractor.]

- YES - [Continue.] NO - [Go to Section 19.]

1	2	3	4	5	6	7
<p>What livestock or poultry types were being raised or fed for you?</p> <p>[List type below.]</p>	<p>OFFICE USE</p> <p>LIVESTOCK CODE</p>	<p>What was the market value of [type] on hand on contractee operations on Jan. 1, 1997?</p> <p style="text-align: center;">DOLLARS</p>	<p>What was the estimated market value (at placement) of [type] placed under contract DURING 1997?</p> <p style="text-align: center;">DOLLARS</p>	<p>How much was paid to the contractee for production costs, INCLUDING fees for services?</p> <p style="text-align: center;">DOLLARS</p>	<p>How much were your GROSS receipts from [type] sold or removed under this contract?</p> <p style="text-align: center;">DOLLARS</p>	<p>On Dec. 31, 1997, what was the market value of unsold [type] remaining under contract?</p> <p style="text-align: center;">DOLLARS</p>
	0828	0829	0830	0831	0832	0833
	0834	0835	0836	0837	0838	0839
	0840	0841	0842	0843	0844	0845

SECTION 19 GOVERNMENT CCC LOANS

Include regular and reserve loans, even if redeemed or forfeited.

1. What is the total amount this operation received in 1997 from Government CCC loans for--

	NONE	DOLLARS
a. Corn?	<input type="checkbox"/>	0846
b. Wheat?	<input type="checkbox"/>	0847
c. Soybeans?	<input type="checkbox"/>	0848
d. Sorghum, barley and oats?	<input type="checkbox"/>	0849
e. Cotton?	<input type="checkbox"/>	0850
f. Sunflower seed, flaxseed, safflower, canola, other rapeseed and mustard seed?	<input type="checkbox"/>	0851
g. Peanuts, rice and tobacco?	<input type="checkbox"/>	0852

2. What was the amount spent to repay all CCC loans during 1997?

	<input type="checkbox"/>	0853
--	--------------------------	------

3. What was the face value of all outstanding CCC loans on December 31, 1997?

	<input type="checkbox"/>	0854
--	--------------------------	------

SECTION 20 STATE or FEDERAL FARM PROGRAM PAYMENTS

Did this operation receive any payments for participation in STATE or FEDERAL FARM PROGRAMS in 1997?

Exclude CCC loans.

YES - [Continue.] NO - [Go to Section 21.]

1. What is the total amount this operation received for participation in FEDERAL FARM PROGRAMS?

	NONE	DOLLARS
	<input type="checkbox"/>	0855

Of the total amount (item 1), how much was received in--

a. Conservation Reserve Program and Wetlands Reserve Program (CRP & WRP) payments?	<input type="checkbox"/>	0856
b. New 7 year farm program payments? (Also known as transition payments or production flexibility contract payments, these payments were established in the 1996 farm bill and replace deficiency payments.)	<input type="checkbox"/>	0857
c. Agricultural disaster payments?	<input type="checkbox"/>	0858
d. Environmental Quality Incentive Program (EQIP) payments?	<input type="checkbox"/>	0859

2. What is the total amount this operation received for participation in STATE and LOCAL FARM PROGRAMS?

	<input type="checkbox"/>	0860
--	--------------------------	------

SECTION 21

During 1997 did you grow or raise any crops, livestock, poultry or their products that were sold DIRECTLY to individual consumers for HUMAN CONSUMPTION - roadside stands, farmers markets, pick your own, door to door, etc.?

- YES** - [Continue.] **NO** - [Go to Section 22.]

DOLLARS

0861

1. **What was the gross value of these direct sales?**

2. **What commodities were sold directly to consumers?** (*Specify*)

_____, _____, _____

SECTION 22 FERTILIZER and OTHER SOIL CONDITIONERS

Was any **COMMERCIAL FERTILIZER**, including **ROCK PHOSPHATE** and **GYPSUM**, used on this operation in 1997?

Exclude lime.

- YES** - [Continue.] **NO** - [Go to Section 23.]

	NONE	ACRES
1. How many acres of cropland were fertilized in 1997? (Exclude cropland for pastures.)	<input type="checkbox"/>	0862
2. Including cropland pastured, how many acres of pastureland and rangeland were fertilized in 1997?	<input type="checkbox"/>	0863

SECTION 23 PESTICIDES and OTHER CHEMICAL APPLICATIONS

Were any **INSECTICIDES, HERBICIDES, FUNGICIDES, NEMATOCIDES, OTHER PESTICIDES** or **OTHER CHEMICALS** used on this operation in 1997?

Include sprays, dusts, granules, fumigants, etc.
The same acres can be reported in more than one item below; however, DO NOT report acres more than once for an individual item, regardless of the number of applications.

- YES** - [Continue.] **NO** - [Go to Section 24.]

	NONE	ACRES
1. How many acres were treated to control--		
a. insects on crops, including hay?	<input type="checkbox"/>	0864
b. nematodes in crops?	<input type="checkbox"/>	0865
c. diseases in crops and orchards (<i>blights, smuts, rusts, etc.</i>)	<input type="checkbox"/>	0866
d. weeds, grass or brush in crops and pasture? (<i>Include both pre-emergence and post emergence.</i>)	<input type="checkbox"/>	0867
2. How many acres of crops were treated to control growth, thin fruit or defoliate?	<input type="checkbox"/>	0868

SECTION 24 PRODUCTION EXPENSES

Include only expenses related to this operation.
Exclude expenses NOT related to the farm/ranch; expenses of performing custom work FOR others

In 1997, how much was spent for (item) by [column]--

LIVESTOCK

	1 Operator and partners? DOLLARS	2 Landlord(s)? DOLLARS	3 Contractor(s)? DOLLARS
1. Purchases of-- NONE			
a. Breeding stock for beef cattle, dairy cattle, hogs and sheep? <input type="checkbox"/>	1000	1001	1002
b. Other cattle, calves, hogs and pigs? <input type="checkbox"/> [Report other sheep in item 1d.]	1003	1004	1005
c. Chickens and turkeys? <input type="checkbox"/>	1006	1007	1008
d. All other livestock - bees, broodfish, fish and fingerlings, goats, sheep and lambs, other poultry, etc?. <input type="checkbox"/>	1009	1010	1011
2. Leasing of livestock? <input type="checkbox"/> (Include leasing of bees for pollination.)	1012	1013	1014
3. Purchases of all feed for livestock and poultry -such as grain, hay, silage, mixed feeds, concentrates, etc?. <input type="checkbox"/>	1015	1016	1017
a. Of the total (item 3), how much was for commercially mixed feed, including supplements and premixes? <input type="checkbox"/>	1018	1019	1020
4. Purchases of all bedding and litter? <input type="checkbox"/>	1021	1022	1023
5. Purchases of medical supplies, veterinary and custom services for livestock? <input type="checkbox"/>	1024	1025	1026

Include artificial insemination (AI), branding, breeding fees, caponizing, castrating, custom feed processing, hormone injections, manure disposal, performance testing, pregnancy testing, seining, sheep shearing, etc.)

CROPS

6. Purchases of seeds, plants, etc. and transplants and trees? <input type="checkbox"/>	1027	1028	1029
<i>Include</i> seeds for corn and other grains, cotton, soybeans, tobacco, etc. <i>Exclude</i> nursery stock, plants and seeds which are purchased only for direct resale.			
a. How much of this (item 6) was for the SOYBEAN enterprise? <input type="checkbox"/>	1030	1031	1032
7. Purchases of--	1033	1034	1035
a. Commercial fertilizer - all forms including rock phosphate and gypsum? (Include custom application costs. Exclude lime.) <input type="checkbox"/>			
b. All other fertilizer and soil conditioners - such as lime, manure, sludge, and other material? (Include custom application costs.) <input type="checkbox"/>	1036	1037	1038
c. Then the TOTAL fertilizer expense was-- (Total a+b) <input type="checkbox"/>	1039	1040	1041
(1) How much of this (item 7c) was for the SOYBEAN enterprise? <input type="checkbox"/>	1042	1043	1044

**In 1997, how much was spent for
(item) by [column]--**

NONE

	1 Operator and partners? DOLLARS	2 Landlord(s)? DOLLARS	3 Contractor(s)? DOLLARS
8. Purchases of agricultural chemicals for crops, livestock and poultry? (Include biological pest controls. Include custom application costs.) <input type="checkbox"/>	1045	1046	1047
a. How much of this (item 8) was for the SOYBEAN enterprise? <input type="checkbox"/>	1048	1049	1050

UTILITIES

9. Purchases for the farm business of--	1051	1052	1053
a. Gasoline and gasohol? <input type="checkbox"/>	1054	1055	1056
b. Diesel fuel? <input type="checkbox"/>	1057	1058	1059
c. Natural gas? <input type="checkbox"/>	1060	1061	1062
d. LP gas (propane, butane)? <input type="checkbox"/>	1063	1064	1065
e. Oils and lubricants? (Include grease, hydraulic fluids, motor oils, transmission fluids, etc.) <input type="checkbox"/>	1066	1067	1068
f. All other fuels? (Include coal, fuel oil, kerosene, wood, etc.) <input type="checkbox"/>	1069	1070	1071
g. Then the TOTAL fuel expense was-- (Total a + b + c + d + e + f) <input type="checkbox"/>	1072	1073	1074
(1) How much of the total fuel expense (item 9g) was for irrigation? <input type="checkbox"/>	1075	1076	1077
(2) How much of the total fuel expense (item 9g) was for the SOYBEAN enterprise? <input type="checkbox"/>			

10. Purchases of electricity for the farm business? <input type="checkbox"/>	1078	1079	1080
a. How much of the total electricity expense (item 10) was for irrigation? <input type="checkbox"/>	1081	1082	1083
(1) How much of this expense (item 10a) was for the SOYBEAN enterprise? <input type="checkbox"/>	1084	1085	1086
b. How much of the total electricity expense (item 10) was for drying? <input type="checkbox"/>	1087	1088	1089
(1) How much of this expense (item 10b) was for the SOYBEAN enterprise? <input type="checkbox"/>	1090	1091	1092
c. How much of the total electricity expense (item 10) was for specialized livestock production facilities-- such as dairies, feedlots, poultry houses, swine buildings, etc? <input type="checkbox"/>	1093	1094	1095

11. Purchased water for irrigation from off-farm suppliers (Include irrigation assessments and fees.) <input type="checkbox"/>	1096	1097	1098
a. How much of this (item 11) was for the SOYBEAN enterprise? <input type="checkbox"/>	1099	1100	1101

12. All other utilities - such as the farm share of telephone service, water purchased other than for irrigation, Internet access, etc?. <input type="checkbox"/>	1102	1103	1104
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SECTION 24 PRODUCTION EXPENSES--continued

In 1997, how much was spent for
(item) by [column]--

LABOR

	1 Operator and partners?	2 Landlord(s)?	3 Contractor(s)?
	DOLLARS	DOLLARS	DOLLARS
13. All wages, benefits and payroll taxes paid to hired farm and ranch labor? <input type="checkbox"/>	1105	1106	1107

Include Social Security, workmen's compensation, insurance premiums, pension plans, etc.
Exclude payments for custom or contract work, housework, withdrawals for living expenses.

a. How much of the total wage expense (item 13) was for the SOYBEAN enterprise? <input type="checkbox"/>	1108	1109	1110
--	------	------	------

14. Of the total labor expense (item 13), how much was paid out to--
(Total 14a + 14b + 14c must equal item 13)

a. You (the operator)? <input type="checkbox"/>	1111	1112	1113
b. Your (the operator's) spouse and other household members? <input type="checkbox"/>	1114	1115	1116
c. All other paid farm and ranch labor? <input type="checkbox"/>	1117	1118	1119

15. **CONTRACT LABOR?**
(Contract work is work performed on a contract basis by a contractor, crew leader, a cooperative, etc.)

Exclude - contract work for building construction, repairs or farm improvements;
-payments to other operations that fed/raised livestock under contract FOR this operation.

a. How much of this (item 15) was for the SOYBEAN enterprise? <input type="checkbox"/>	1120	1121	1122
--	------	------	------

16. **CUSTOM WORK** such as--
(Custom work is work performed by machines and labor hired as a unit.)

a. All custom grain, livestock and milk hauling and any other custom hauling? <input type="checkbox"/>	1126	1127	1128
b. All other custom work done on this operation including machine hire, and rental of machinery and equipment? (Excluding custom livestock services.) <input type="checkbox"/>	1129	1130	1131
c. Then the TOTAL custom work expense was-- (Total a + b) <input type="checkbox"/>	1132	1133	1134

Include - custom field work, grinding and mixing of feed, drying, silo filling, etc.
- rental of machinery with labor cost to operate them
Exclude -cost of cotton ginning custom application of fertilizer and chemicals (report in items 7 and 8.)

(1) How much of the custom work expense (item 16c) was for the SOYBEAN enterprise? <input type="checkbox"/>	1135	1136	1137
---	------	------	------

SUPPLIES and REPAIR

17. Purchases of farm supplies, marketing containers, hand tools and farm shop power equipment? (Include expenses for temporary fencing. Exclude expenses for permanent fencing.) <input type="checkbox"/>	1138	1139	1140
--	------	------	------

SECTION 24 PRODUCTION EXPENSES--continued

In 1997, how much was spent for (item) by [column]--

	1	2	3
	Operator and partners?	Landlord(s)?	Contractor(s)?
	DOLLARS	DOLLARS	DOLLARS
18. Expenses for repairs, parts and accessories for motor vehicles, machinery and farm equipment? <input type="checkbox"/>	1141	1142	1143

Include drying equipment, frost protection, tune-ups, overhauls, repairs to livestock equipment, replacement parts for machinery, tubes, tires, and accessories such as air conditioners, CB's, radios and hydraulic cylinders.

a. How much of this (item 18) was for SOYBEAN enterprise? <input type="checkbox"/>	1144	1145	1146
--	------	------	------

19. Expenses for maintenance and repair for the upkeep of all farm buildings, houses other than the operator's, land improvements, and all other farm/ranch improvements? <input type="checkbox"/>	1147	1148	1149
--	------	------	------

Include conservation improvements, corrals, feeding floors, feedlots, gravel, land drainage structures, tiling, trench silos, waste facilities, wells and facilities to improve productivity, etc. In Western states include capital improvements to grazing land.
Exclude any new construction or remodeling expenditures.

a. How much of this item (item 19) was for specialized livestock production facilities-- such as dairies, feedlots, poultry houses, swine buildings? <input type="checkbox"/>	1150	1151	1152
b. How much of this (item 19) was for irrigation equipment and pumps? <input type="checkbox"/>	1153	1154	1155
(1) How much of this expense for irrigation equipment and pumps (item 19b) was for SOYBEANS? <input type="checkbox"/>	1156	1157	1158

20. Expenses for maintenance and repair of the operator's house if it was owned by the operation? . . <input type="checkbox"/>	1159	1160	1161
--	------	------	------

'Owned by the operation' means the house is--
- recorded as an asset in farm record books, or
- used as security or collateral for a farm loan, or
- deeded as part of the farm.

MISCELLANEOUS

21. All insurance for the farm business? <input type="checkbox"/>	1162	1163	1164
---	------	------	------

Include all casualty insurance, all crop and livestock insurance, motor vehicle liability and blanket insurance policies.

a. How much of this (item 21) was for crop insurance? <input type="checkbox"/>	1165	1166	1167
--	------	------	------

22. Interest and fees paid on debts secured by real estate? <input type="checkbox"/>	1168	1169	1170
--	------	------	------

23. Interest and fees paid on debts NOT secured by real estate? <input type="checkbox"/>	1171	1172	1173
--	------	------	------

SECTION 24 PRODUCTION EXPENSES--continued

In 1997, how much was spent for
(item) by [column]--

	1 Operator and partners? DOLLARS	2 Landlord(s)? DOLLARS	3 Contractor(s)? DOLLARS
24. All real estate taxes (land and buildings) and other property taxes for the farm business <input type="checkbox"/>	1174	1175	1176
a. How much of this was for real estate tax only? (Include land and buildings.) <input type="checkbox"/>	1177	1178	1179
25. All renting or leasing of tractors, vehicles, equipment or storage structures (Include farm machinery, cars, trucks, irrigation equipment and other equipment.) <input type="checkbox"/>	1180	1181	1182
26. Depreciation expense claimed by this operation in 1997 for all capital assets (If partnership, include amounts claimed by all partners in this operation.) <input type="checkbox"/>	1183	1184	1185
27. All other farm business expenses <input type="checkbox"/>	1186	1187	1188

Include -
 Accounting, legal, and license fees
 Advertising
 Magazines, membership & registration fees
 Office equipment not on a depreciation schedule
 Office supplies
 Petty cash fund expenditures
 Travel (farm/ranch business trips)
 Other Specify _____

28. For workers who were members of your (the operator's) household what was the cash value of any commodities provided to them as payment for farm work? [Example: a share of crop, calves, etc.] **DOLLARS**
 NONE 1189

29. What was the market value of products produced and used on this operation for home consumption?
 (Exclude any commodities provided as payment to household members for farm work reported in item 28.) 1190

30. For workers who were NOT household members-- what was the cash value of all commodities, feed, fuel, housing meals, other food, portable toilets, washing facilities, water utilities, vehicles for personal use, etc. as non-cash payment for farm work? 1191

Include - meat, poultry, other livestock and livestock products
 - berries, firewood, fruits, vegetables, etc.
Exclude - home gardens unless expenses were recorded previously.

31. Who supplied most of the electricity to this operation in 1997?
 (Read all categories before choosing)

- 1 - Rural electric co-operative (REA)
- 2 - Municipal/City electric company
- 3 - Investor owned company, private corporation, etc.
- 4 - Government owned company
 (Example: Tennessee Valley Authority (TVA))
- 5 - Produced own electricity
- 6 - Other, Specify _____

CODE
 1192

SECTION 25 ASSETS

1. During 1997, what was the total amount this operation spent for purchases of computers, office equipment and furniture that was placed on a depreciation schedule? DOLLARS
 [Record purchases NOT on a depreciation schedule in Section 24.] NONE 0869

1	2	3
What was the TOTAL NUMBER of [item]-- NONE	--on this operation December 31, 1997? NUMBER	Of the total [column 2] how many were manufactured in the last 5 years (1993-1997)? NUMBER
a. Motortrucks, including pickups <input type="checkbox"/>	0870	0871
b. Wheel tractors less than 40 horsepower (PTO)? (Exclude garden tractors.) <input type="checkbox"/>	0872	0873
c. Wheel tractors 40 to 99 horsepower (PTO)? <input type="checkbox"/>	0874	0875
d. Wheel tractors 100 horsepower (PTO) or more? <input type="checkbox"/>	0876	0877
e. Grain and bean combines, all types? <input type="checkbox"/>	0878	0879
f. Cotton pickers and strippers? <input type="checkbox"/>	0880	0881
g. Mower conditioners? <input type="checkbox"/>	0882	0883
h. Pickup balers? (Include rectangular and round balers.) <input type="checkbox"/>	0884	0885

	NONE	--on Dec. 31, 1997? (end of year) DOLLARS		--on Jan. 1, 1997? (beginning of year) DOLLARS
3. What was the ESTIMATED MARKET VALUE for the farm share of--				
a. All trucks, cars, tractors, machinery, tools, equipment and implements OWNED by the operation <input type="checkbox"/>	<input type="checkbox"/>	0886		
b. All trucks, cars, tractors, machinery, tools, equipment and implements LEASED by the operation <input type="checkbox"/>	<input type="checkbox"/>	0888		
c. All livestock and poultry owned by and located on this operation (Consider market price, livestock number and weights.) <input type="checkbox"/>	<input type="checkbox"/>	0890	0891	
d. All crops stored on or off this operation (amount of crop(s)) X (market price(s))= <input type="checkbox"/>	<input type="checkbox"/>	0892	0893	
e. All production inputs owned by this operation such as feed, fertilizer, chemicals, fuels, parts, purchased, seed and other supplies, etc <input type="checkbox"/>	<input type="checkbox"/>	0894	0895	
f. All production inputs already used for cover crops or crops not yet harvested, also known as sunk costs <input type="checkbox"/>	<input type="checkbox"/>	0896		
g. [Show OTHER FARM ASSETS table in Respondent Booklet.] All other farm assets owned by this operation <input type="checkbox"/>	<input type="checkbox"/>	0898		

Include value of--
 Money owed to this operation except Money owed from commodity sales
 Cash, certificates of deposit, savings and checking accounts
 Stock in farm credit system
 Stock in farm cooperatives
 Hedging account balances
 Government payments due
 Balance of land contract sales
 Any other farm assets not reported earlier

		--on Dec. 31, 1997? (end of year) DOLLARS		--on Jan. 1, 1997? (beginning of year) DOLLARS
4. How much was OWED TO this operation for sales or production of crops, livestock, livestock products, poultry or poultry products from 1997 and earlier years? <input type="checkbox"/>	<input type="checkbox"/>	0900	0901	

NEW PURCHASES

5. Which of these items were purchased for FARM OR RANCH use in 1997?

After deducting the value of trade-ins, rebates and discounts, what was the TOTAL AMOUNT SPENT for (item) in 1997?	
DOLLARS	
0902	
0903	
0904	
0905	
0906	

- NONE
- a. New or used cars?
 - b. New or used trucks, pick-ups, sport utility vehicles, vans, campers and buses?
 - c. New or used tractors?
 - d. New or used SELF PROPELLED farm equipment, implements and machinery including capital equipment for livestock, dairy or poultry production?
(Capital equipment purchases are items which can be placed on a depreciation schedule.)
 - e. New or used NON-SELF PROPELLED farm equipment, implements and machinery, including capital equipment for livestock, dairy and/or poultry?
(Include irrigation equipment and pumps.)

VALUE OF LAND and BUILDINGS

Include all land, dwellings, barns and other buildings for all acres reported in Section 1, items 1, 2 and 3.

6. On December 31, 1997 what was the ESTIMATED MARKET VALUE of--

- NONE
- a. All land and buildings rented or leased FROM others?
 - b. All land and buildings rented or leased TO others?
 - c. All land and buildings owned by this operation?
 - (1) Of this amount (item 6c), what was the market value of the operator's house if it was owned by the operation?
 - (2) Of this amount (item 6c), what was the market value of ALL OTHER BUILDINGS?
- (Include barns, cribs, equipment, grain bins, greenhouses, houses other than the operator's, silos, storage sheds, etc.)

DOLLARS	
0930	
0931	
0932	
0933	
0934	

NEW CONSTRUCTION and REMODELING

7. In 1997, what was the total amount this operation spent for all new fences, land improvements, and all buildings completed or remodeled?

(Include farm buildings, houses, sheds, storage facilities, tiling, upright silos and bins, government reimbursed and non-reimbursed expenses and expenses for the operator's house only if it was owned by the operation.)

- DOLLARS
- a. How much of this (item 7) was for remodeling or new construction of-- the operator's house? (If it was owned by the operation.)
 - b. all farm buildings, sheds and storage facilities, and houses other than the operator's?

0935	
0936	
0937	

SECTION 26 DEBT

1. Did this operation owe any money to any banks, co-ops, individuals, merchants or Federal agencies at the end of 1997?

YES - [Continue.] NO - [Go to item 4 bottom of this page.]

COD E	LENDER CODES for column 1
1-	FARM CREDIT SYSTEM
2-	USDA FARM SERVICE AGENCY (FSA), formerly called Farmers Home Administration (FmHA).
3-	SMALL BUSINESS ADMINISTRATION (SBA)
4-	STATE AND COUNTY GOVERNMENT LENDING AGENCIES
5-	SAVINGS AND LOANS ASSOCIATIONS, RESIDENTIAL MORTGAGE LENDERS
6-	COMMERCIAL BANKS
7-	LIFE INSURANCE COMPANIES
8-	IMPLEMENT DEALERS AND FINANCING CORPORATIONS
9-	INPUT SUPPLIERS
10-	CO-OPS AND OTHER MERCHANTS
11-	CONTRACTOR
12-	INDIVIDUALS from whom any land in this operation was bought under a mortgage or deed of trust
13-	INDIVIDUALS from whom any land in this operation was bought under a land purchase contract
14-	ANY OTHER INDIVIDUALS
15-	ANY OTHER LENDERS
16-	OTHER DEBTS (such as unpaid bills, etc.)

2. Think about the four largest loans this operation had on December 31, 1997. (Include farm/ranch loans, any loans for non-farm purposes that are secured by assets of the farm/ranch and debt on your (the operator's) house (if owned).) Starting with the largest of these loans--

1 Who was the lender? (Largest loans first.) [Use Lender Code Table above.]	2 What was the balance owed on Dec. 31, 1997 including outstanding principal plus unpaid interest? DOLLARS	3 What was the interest rate? [Example 9%=9.00] PERCENT	4 What was the original term of the loan? YEARS	5 What year was it obtained?	6 What percent was for FARM purposes? [Example 50% = 50] PERCENT	7 [If column 1 is NOT code 2 or 3, ask--] Was this loan guaranteed by-- 1 - FSA/FmHA? 2 - SBA? 3 - OTHER? [Enter code.]
0938	0939	0940	0941	0942	0943	0944
0945	0946	0947	0948	0949	0950	0951
0952	0953	0954	0955	0956	0957	0958
0959	0960	0961	0962	0963	0964	0965

3. [If more than 4 loans, ask--] How many farm loans were there in addition to the four I've just recorded? NONE NUMBER

0966

4. [Ask everyone.] What was the total amount of debt owed on December 31, 1997 on these (item 3) loans? DOLLARS

0967

4. [Ask everyone.] What was the maximum amount of seasonal production loans or any other loans taken out and repaid in 1997? DOLLARS

0968

SECTION 27 INCOME FROM FARM-RELATED SOURCES IN 1997

Report amount received before taxes and expenses.

In 1997, what was the **TOTAL INCOME RECEIVED** by you (the operator) and all partners for (item)--

	NONE	FARM-RELATED INCOME DOLLARS
1. Customwork and other agricultural services provided FOR farmers and others - such as plowing, planting, spraying, harvesting, preparation of products for market, etc. (Exclude if customwork is an entirely separate business from your agricultural operation.)	<input type="checkbox"/>	0969
2. Grazing of livestock? (Exclude any contract arrangements.)	<input type="checkbox"/>	0970
3. The farm share of sales of farm machinery and vehicles?	<input type="checkbox"/>	0971
4. Sales of forest products - (Include naval stores, firewood, etc. Exclude sales of Christmas trees or maple products)	<input type="checkbox"/>	0972
5. Patronage dividends and refunds from cooperatives?	<input type="checkbox"/>	0973
6. Federal Crop Insurance indemnity payments?	<input type="checkbox"/>	0974
7. Other insurance indemnity payments?	<input type="checkbox"/>	0975
8. [Show OTHER FARM INCOME table in Respondent Booklet.] All other income closely related to this agricultural operation? Specify [This may be a negative (-) number for hedging losses.]	<input type="checkbox"/>	0976

<p>Include recreation services, allotments or quota leases, federal excise tax rebates, hunting,</p>	<p>refunds of marketing expenses, road tax refunds, fishing or other outdoor recreation, hedging profits or losses,</p>	<p>real estate tax rebates for land preservation, renting or leasing of livestock, renting or leasing of tractors or trucks, sales of manure, etc.</p>
---	---	--

SECTION 28 FARM LABOR

Exclude contract labor.

1. Of the paid farm/ranch labor, including paid family members, how many--	NUMBER
a. Worked less than 150 days in 1997?	0977
b. Worked 150 days or more in 1997?	0978

<p>2. Next, I need to get your best estimate of the time spent doing work for this operation in 1997.</p> <p>On the average, about how many HOURS PER WEEK</p>	1 JAN, FEB & MAR	2 APRIL, MAY & JUNE	3 JULY, AUG & SEPT	4 OCT, NOV & DEC.
	HOURS/WEEK	HOURS/WEEK	HOURS/WEEK	HOURS/WEEK
a. You (the operator) do farm/ranch work during [column], including paid and unpaid hours?	0980	0981	0982	0983
b. Your spouse (the operator's) do farm/ranch work during [column], including paid and unpaid hours?	0984	0985	0986	0987
c. Unpaid workers (such as partners, family members, etc.) do farm/ranch work during [column], including unpaid hours only?	0988	0989	0990	0991

SECTION 29 INJURIES or DEATHS

Were there **INJURIES** or **DEATHS** connected with farm/ranch work on or for this operation in 1997?

- YES** - [Continue.] **NO** - [Go to Section 30.]

Report injuries that required paid medical care, or resulted in lost worktime or were fatal.
Exclude deaths or injuries of contract workers or customers

1. What was the number of workers with work-related injuries? (Exclude deaths.)
2. What were the number of work-related deaths?

NONE	OPERATOR and FAMILY MEMBERS	HIRED WORKERS
<input type="checkbox"/>	0992	0993
<input type="checkbox"/>	0994	0995

SECTION 30 TYPE OF ORGANIZATION, CORPORATE STRUCTURE

Enter the code which best describes the type of organization for this operation in 1997.

1. In 1997, was this operation -

- (Read all categories before choosing.)
- 1 - A family or individual** operation, excluding partnerships and corporations? (Go to Section 31.)
 - 2 - A legal partnership** operation, including family partnerships? (Go to Section 31.)
 - 3 - A non-legal or informal partnership**, including informal family partnerships? (Go to Section 31.)
 - 4 - A family held corporation**, under state law? (Go to item 2.)
 - 5 - A non-family corporation**, under state law? (Go to item 2.)
 - 6 - A cooperative?** (Go to Section 31.)
 - 7 - Other**, such as estate or trust, prison farm, grazing association, Indian reservation, etc. (Go to Section 31.)
Specify _____

CODE
0074

2. (Only for corporations)
 Are there more than 10 stockholders?
- YES = 1** **NO = 2**

CODE
0075

SECTION 31 CHARACTERISTICS and OCCUPATION of OPERATOR

1. Does this operator (senior partner or person in charge) live on this operation?
- YES = 1** **NO = 2**
2. At which occupation did the operator (senior partner or person in charge) spend the majority (50 percent or more) of his/her work time in 1997?

CODE
0076

- (Read all categories before choosing.)
- 1 - Farming / ranching**
 - 2 - Retired but still farming / ranching**
 - 3 - Work other than farming / ranching**

CODE
0077

3. How many days did the operator (senior partner or person in charge) work at least 4 hours per day OFF THIS OPERATION in 1997?

Include
 - nonfarm job or business;
 - work on someone else's farm for pay.

Exclude
 - exchange farm work.

1 <input type="checkbox"/> - NONE	4 <input type="checkbox"/> - 100 - 149 days
2 <input type="checkbox"/> - 1 - 49 days	5 <input type="checkbox"/> - 150 - 199 days
3 <input type="checkbox"/> - 50 - 99 days	6 <input type="checkbox"/> - 200 days or more

CODE

0078

4. In what **YEAR** did this operator (or senior partner or person in charge) begin to operate any part of this operation?

YEAR

0079

5. What was the **AGE** of the operator (senior partner or person in charge) on December 31, 1997?

YEARS OF AGE

0080

6. What is the **RACE** of the operator (senior partner or person in charge.)?

<input type="checkbox"/> 1 - White <input type="checkbox"/> 2 - Black, African American or Negro <input type="checkbox"/> 3 - American Indian <input type="checkbox"/> 4 - Asian or Pacific Islander <input type="checkbox"/> 9 - Other - Specify _____

CODE

0081

7. What is the **SEX** of the operator (senior partner or person in charge)? **MALE = 1** **FEMALE = 2**

CODE

0082

8. Is the operator (senior partner or person in charge) of **SPANISH, HISPANIC or LATINO** origin or background, such as Mexican, Cuban or Puerto Rican, regardless of race? **YES = 1** **NO = 2**

CODE

0083

9. What is the highest level of formal education the operator (senior partner or person in charge) has completed? ...

<input type="checkbox"/> 1 - Less than High School <input type="checkbox"/> 2 - High School Diploma or equivalency (GED) <input type="checkbox"/> 3 - Some college <input type="checkbox"/> 4 - Completed 4 year degree (BA or BS) <input type="checkbox"/> 5 - Graduate School or above
--

CODE

0084

10. Is the operator (senior partner or person in charge) a hired manager?

YES - [Go to Back Page.] **NO** - [Continue.]

a. How many weeks did the operator (senior partner or person in charge) work off-farm for pay in 1997?

WEEKS

0085

b. During the weeks the operator worked off-farm for pay, how many hours per week did the operator usually work off-farm?

HOURS PER WEEK

0086

11. [Show **VALUE CODES** from Respondent Booklet.]
What is the TOTAL INCOME the operator and all other household members received in 1997 from---

- | | VALUE CODE |
|---|------------|
| a. All off-farm pay before taxes and other withholdings?
<i>(Include off-farm pay from cash wages, salaries, tips, commissions, piece-rate payments, bonuses, military pay, etc.)</i> | 0087 |
| b. Net cash income from operating another farm/ranch?
<i>[If there was a net loss, enter a minus sign before the Value Code. Example -2.]</i> | 0088 |
| c. Net cash income from operating any other business?
<i>[If there was a net loss, enter a minus sign before the Value Code. Example -2.]</i> | 0089 |
| d. Net income from cash or share-renting farm land to others, including land rented from this and all other operations?
<i>[If there was a net loss, enter a minus sign before the Value Code. Example -2.]</i> | 0090 |
| e. Gross income from interest and dividends? | 0091 |
| f. Income from disability, military retirement, Social Security, unemployment, Veteran's benefits, other public retirement and public assistance programs? | 0092 |
| g. [Show OTHER NON-FARM INCOME in Respondent Booklet.]
Any other non-farm sources of income?
<i>Include alimony, annuities, net income from estates or trusts, private pensions, regular contributions from person(s) not living in this household, net rental income from non-farm properties, royalties for mineral leases, value of commodities received in payment for farm labor if not reported earlier, etc.</i> | 0093 |

12. **How many households besides the operator's shared in the net farm income of this operation?**

- | | NUMBER |
|--|---------|
| | 0094 |
| | PERCENT |
| a. What percent of the net income did the operator'(s) household receive? | 0095 |

CONCLUSION

1. Results from this survey will be published in JULY.
Would you like to receive a copy?

YES = 1

CODE

0099

THANK YOU FOR YOUR TIME AND EFFORT !

RESPONDENT		CODE	
1. Who was the primary respondent for most of this interview?	1 OPERATOR/MANAGER/PARTNER 2 SPOUSE 3 ACCOUNTANT/BOOKKEEPER 4 OTHER	0101
	Respondent's name [if code 3 or 4] _____		
	Phone (_____) _____		
RECORDS USE		CODE	
2. Did respondent use farm/ranch records to report income and expenses--	1 All of the Time 2 Most of the Time 3 Some of the Time 4 Almost Never 5 Never	0096
3. What records did the respondent refer to when reporting <i>most</i> of their income and expense data?	1 A General Ledger or Personal Record Book 2 Formal Farm Records Workbook or Account Book 3 Loose Receipts 4 Computer or Computer Printout 5 Something Else 6 Did not use records	0097
ENDING TIME [MILITARY] [<i>Please be precise.</i>]		MILITARY TIME 0005	
DATE:		MM DD 98 0007	
ENUMERATOR NAME _____		ENUMERATOR ID 0098	ENUMERATOR EVALUATION 0100