



**2009 AGRICULTURAL RESOURCE MANAGEMENT SURVEY  
COSTS AND RETURNS REPORT**



**NATIONAL  
AGRICULTURAL  
STATISTICS  
SERVICE**

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CONTACT RECORD		
DATE	TIME	NOTES

**INTRODUCTION:**  
[Introduce yourself, and ask for the operator. Rephrase in your own words.]

We are collecting information on costs and returns and need your help to make the information as accurate as possible. Authority for collection of information on the Costs and Returns Report is Title 7, Section 2204 of the U.S. Code. This information will be used for economic analysis and to compile and publish estimates for your region and the United States. Response to this survey is confidential and voluntary.

We encourage you to refer to your farm records during the interview.

**BEGINNING TIME [MILITARY]**

**MILITARY TIME**  
0004  
\_ \_ \_ \_

**SCREENING BOX**  
0006

**[ENUMERATOR NOTE: If screening box is code 1, complete the screening Supplement. If Screening box is blank, begin with Section A.]**

[Name, address and partners verified and updated if necessary]

<b>POID</b> _____	<b>POID</b> _____
PARTNER NAME	PARTNER NAME
ADDRESS	ADDRESS
CITY STATE ZIP PHONE NUMBER	CITY STATE ZIP PHONE NUMBER
<b>POID</b> _____	<b>POID</b> _____
PARTNER NAME	PARTNER NAME
ADDRESS	ADDRESS
CITY STATE ZIP PHONE NUMBER	CITY STATE ZIP PHONE NUMBER

**TOTAL POINTS**

<b>OFFICE USE</b>	0929	<b>PARTNER STRATUM</b>	0925	0926	0927	0928	0009	0002

## SECTION A LAND IN FARM/RANCH

For 2009, please report farm/ranch land owned, rented, or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting. **(Include all cropland, idle land, CRP, pastureland, woodland, wasteland, farmstead, acres used for crop/livestock production facilities, and all other building sites associated with this operation, etc.)**

### ACRES OPERATED

	ACRES
1. How many acres of farm/ranch land were <u>owned</u> ? . . . . .	+ <table border="1" style="width: 100%; height: 20px; vertical-align: middle;">0020</table>
2. How many acres of farm/ranch land were <u>rented</u> or <u>leased</u> from others--- <i>(Exclude land used on an AUM or fee per head basis under a grazing permit.)</i>	ACRES
a. for a fixed or flexible <u>cash rent</u> payment? . . . . .	+ <table border="1" style="width: 100%; height: 20px; vertical-align: middle;">0021</table>
b. for a <u>share</u> of the crop or livestock production? <i>(Include hybrid rental arrangement where rent paid is based on a fixed cash payment plus some shared production.)</i>	+ <table border="1" style="width: 100%; height: 20px; vertical-align: middle;">0023</table>
c. for <u>free</u> ? . . . . .	+ <table border="1" style="width: 100%; height: 20px; vertical-align: middle;">0024</table>
3. How many acres of farm/ranch land were rented or leased <u>to others</u> ? <i>(Include land rented for cash, for a share of crop or livestock production, or rent free.)</i> . . . . .	- <table border="1" style="width: 100%; height: 20px; vertical-align: middle;">0025</table>
4. Then the TOTAL ACRES operated <u>in this operation</u> in 2009 were--- [Total 1 + 2a + 2b + 2c - 3] =	TOTAL ACRES <table border="1" style="width: 100%; height: 20px; vertical-align: middle;">0026</table>

**[ENUMERATOR NOTE: If acres are reported in item 1, ask item 5; else skip to item 6.]**

5. Please answer for OWNED farm/ranch land only.

	ACRES
a. Of the land that is owned on this farm/ranch, how much was---	0076
(i) purchased from a relative . . . . .	0077
(ii) purchased from a non-relative . . . . .	0078
(iii) inherited . . . . .	0079
(iv) received as a gift . . . . .	

**[ENUMERATOR NOTE: If acres are reported in item 5a(i) or 5a(ii), ask items 5b and 5c; else skip to item 6.]**

	CODE
b. Was the full market price paid for all the acres reported in 5a(i) or 5a(ii)?	0086
<input type="checkbox"/> YES - [Enter code 1] <input type="checkbox"/> DON'T KNOW - [Enter code 2] <input type="checkbox"/> NO - [Enter code 3] . . . . .	
c. If loans were used to purchase any of the land, were interest rates always the full market interest rates?	0087
<input type="checkbox"/> YES - [Enter code 1] <input type="checkbox"/> DON'T KNOW - [Enter code 2] <input type="checkbox"/> NO - [Enter code 3] . . . . .	

SECTION A continues on next page.

**[ENUMERATOR NOTE: If acres are reported in items 2a through 2c, ask item 6; else skip to item 7.]**

		NUMBER
6. How many landlords rented or leased acres to this operation in 2009? . . . . .		0054
<i>[If only one landlord, ask 6a and 6b; else ask 6c and 6d.]</i>		
		CODE
a. Is your rental agreement oral or written? . . . . .	1 oral 2 written	0061
b. If written, is the agreement for more than one year? <input type="checkbox"/> YES - [Enter code 1] <input type="checkbox"/> NO - [Enter code 3] . . . . .		0062
c. Are the majority of your agreements oral or written? . . . . .	1 oral 2 written	0063
		PERCENT
d. What share of the rented acreage is accounted for by written agreements? . . . . .		0064
		ACRES
7. <i>[If acres are reported in item 3, ask--- else skip to item 8.]</i> How many acres were rented or leased to relatives? . . . . .		0055
8. Of the <u>total acres</u> in this operation (item 4), how many were---		0056
a. rented from relatives? . . . . .		0030
b. considered cropland? ( <b>Include</b> land in government programs and land planted to hay, including wild hay. <b>Exclude</b> CRP acres planted to trees.) . . . . .		0039
c. covered under a Federal crop insurance policy? . . . . .		0060
d. enrolled in the Conservation Reserve Program (CRP)? . . . . .		0065
e. enrolled in the Conservation Reserve Enhancement Program (CREP)? . . . . .		0066
f. enrolled in the Wetland Reserve Program (WRP)? . . . . .		0041
g. used to harvest <b>certified organic</b> crops? . . . . .		
9. What was the total acreage of fields/tracts subject to conservation treatments under---		ACRES
<i>(Include: 1 acreage of fields/tracts where practices are applied, such as reduced tillage, terraces, and grassed waterways; and 2 acreage of fields/tracts that are adjacent to field edge practices, such as filter strips, riparian buffers, or fences.)</i>		
a. an Environmental Quality Incentive Program (EQIP) contract? . . . . .		0071
b. a Conservation Security Program (CSP) contract? . . . . .		0072

SECTION A continues on next page.

10. What was the total dollar amount this operation received in 2009 for---

DOLLARS

a. Conservation Reserve Program (CRP) payments? ( <b>Exclude</b> CREP payments.) (Verify CRP acres are reported in SECTION A, item 8d.) . . . . .	0538
(i) What are the total payments received (or that will be received) over the full life of the contracts that were active at anytime during 2009? . . . . .	0532
b. Conservation Reserve Enhancement Program (CREP) payments? (Verify CREP acres are reported in SECTION A, item 8e.) . . . . .	0479
(i) What are the total payments received (or that will be received) over the full life of the contracts that were active at anytime during 2009? . . . . .	0534
c. Wetlands Reserve Program (WRP) payments? (Verify WRP acres are reported in SECTION A, item 8f.) . . . . .	0539
(i) What are the total payments received (or that will be received) over the full life of the contracts that were active at anytime during 2009? . . . . .	0544
d. Environmental Quality Incentive Program (EQIP) payments? (Verify EQIP acres are reported in SECTION A, item 9a.) . . . . .	0540
(i) What are the total payments received (or that will be received) over the full life of the contracts that were active at anytime during 2009? . . . . .	0553
e. Conservation Security Program (CSP) payments? (Verify CSP acres are reported in SECTION A, item 9b.) . . . . .	0566
(i) What are the total payments received (or that will be received) over the full life of the contracts that were active at anytime during 2009? . . . . .	0555

11. Did you have any acreage included in an application for a conservation program contract that was rejected at any time?

CODE

YES - [Enter code 1 and continue]       NO - [Enter code 3, then go to item 12]. . . . .

If YES, for which programs were you rejected?

a. Conservation Reserve Program (CRP) or Conservation Reserve Enhancement Program (CREP)? . . . . . YES = 1	0032
b. Wetland Reserve Program (WRP)? . . . . . YES = 1	0033
c. Environmental Quality Incentives Program (EQIP)? . . . . . YES = 1	0034
d. Conservation Security Program (CSP)? . . . . . YES = 1	0035

12. At any time during 2009 did this operation generate energy or electricity on the farm using wind or solar technology, methane digester, etc.? . . . . . YES = 1

CODE

0080

13. Did you lease land to others who installed windmills or solar arrays? . . . . . YES = 1

0081

SECTION A continues on next page.

**RENT PAID**

14. Including rent for land and/or buildings, what was the total CASH RENT PAID in 2009 by this operation? (**Include** rent paid in 2009 for previous years and rent paid in advance. **Exclude** storage bins, to be reported in SECTION F, item 20. **Exclude** grazing of livestock, to be reported in item 15 below.) . . . . .

DOLLARS

0044
------

15. Did this operation use land (on a per head or AUM basis) that is administered either by:

- public or private agencies,
- industrial corporations,
- grazing associations, or
- rent from individuals on a short term grazing arrangement?

YES - [Enter code 1 and continue]       NO - [Enter code 3, then go to item 16] . . . . .

CODE

0049
------

a. In 2009, what were the total fees this operation paid for the use of **publicly owned land** on an AUM basis? (**Include** fees paid for privately owned land administered by a public agency through exchange-of-use.) . . . . .

DOLLARS

0045
------

b. In 2009, how much did this operation spend on pasturing or grazing of livestock on **privately owned land** (railroads, another farm/ranch, etc.) used on a fee per head (AUM) or gain basis? . . . . .

0046
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**RENT RECEIVED**

16. Including rent for land and/or buildings, what was the total CASH RENT RECEIVED in 2009 for acres rented to others by this operation? (**Exclude** grazing of livestock, to be reported in SECTION E.) . . . . .

DOLLARS

0042
------

17. For acres share-rented to others, what was the total value of crop or livestock shares received in 2009 by this operation? (**Include** government payments received from those acres.) . . . . .

0043
------

## SECTION B ACREAGE AND PRODUCTION

1. For 2009, please report the acreage and quantity harvested, and amount used on this operation, on the total acres in this operation, Section A, item 4. (**Include** crops grown on a contract or custom basis. **Exclude** crops grown on land rented to others and cover crops if not harvested.)

[If share rented from others, ask--]

1 CROP	2 How many acres were harvested?  ACRES	3 What was the total production? ( <b>Include</b> landlord share and amount used on operation.)  TOTAL AMOUNT	4 How much of this operation's share of the total production was (will be) used on this operation?  TOTAL AMOUNT	5 How much of the production was the landlord's share of the crop?  TOTAL AMOUNT
<b>FIELD CROPS</b>				
Corn for grain. . . . .	0105	0106 Bu.	0107 Bu.	0108 Bu.
Corn for silage or greenchop. . . . .	0109	0110 Tons	0111 Tons	0112 Tons
Cotton, all types . . . . .	0113	0114 Lbs.		0116 Lbs.
Peanuts . . . . .	0117	0118 Lbs.	0119 Lbs.	0120 Lbs.
Potatoes (Report sweet potatoes in all other crops). . . . .	0121 _____	0122 Cwt.	0123 Cwt.	0124 Cwt.
Rice. . . . .	0125	0126 Cwt.	0127 Cwt.	0128 Cwt.
Sorghum for grain. . . . .	0129	0130 Bu.	0131 Bu.	0132 Bu.
Sorghum for silage . . . . .	0133	0134 Tons	0135 Tons	0136 Tons
Soybeans. . . . .	0137	0138 Bu.	0139 Bu.	0140 Bu.
Tobacco, all . . . . .	0141 _____	0142 Lbs.		0144 Lbs.
<b>SMALL GRAINS</b>				
Barley for grain. . . . .	0145	0146 Bu.	0147 Bu.	0148 Bu.
Oats for grain. . . . .	0149	0150 Bu.	0151 Bu.	0152 Bu.
Wheat, all types, for grain . . . . .	0153	0154 Bu.	0155 Bu.	0156 Bu.
<b>DRY HAY CROPS</b>				
Hay, dry, alfalfa and alfalfa mixtures . . . . .	0157	0158 Tons	0159 Tons	0160 Tons
Hay, dry, all others . . . . .	0161	0162 Tons	0163 Tons	0164 Tons
<b>OTHER CROPS</b>				
Canola. . . . .	0165	0166 Lbs.	0167 Lbs.	0168 Lbs.
Other oilseeds . . . . .	0169	0170 Lbs.	0171 Lbs.	0172 Lbs.
Sugarcane or sugarbeets . . . . .	0173	0174 Tons	0175 Tons	0176 Tons
*Dry edible beans/peas/lentils . . . . .	0177			
*Vegetables for processing . . . . .	0178			
*All other vegetables and melons.	0179			
*Fruits, nuts, and berries. . . . .	0180			
*Nursery and greenhouse crops (Include Christmas trees.) . . . . .	0181 _____			
*All other crops not listed above.	0182			

SECTION B continues on next page.

Starred (\*) crops are addressed in item 3.

2. What was the area grown for sale of nursery, floriculture, or greenhouse crops, including Christmas trees, ornamental plants, flowers, mushrooms, aquatic plants, sod, food crops under protection, vegetable seeds, flower seeds, or other propagative materials? . . . . .
- |   |                      |
|---|----------------------|
| SQUARE FEET<br>UNDER glass or<br>other protection | ACRES in<br>the OPEN |
| 0191  | 0192                 |
3. [Ask only if starred (\*) crops in item 1 were share rented from others.]  
For acres rented to this operation on a share basis in 2009, what was the estimated market value of your landlord's share of the dry beans, vegetables, fruits, nuts, nursery, greenhouse and all other crops? . . . . .
- |         |
|---------|
| DOLLARS |
| 0183    |
4. [Ask only if corn, cotton, or soybeans are reported in item 1.]  
Were any of the harvested acres, (item 1, column 2), of corn, cotton, or soybeans planted with Genetically Modified (GM) or otherwise enhanced seed varieties?
- YES - [Enter code 1]                       NO - [Enter code 3] . . . . .
- |      |
|------|
| CODE |
| 0200 |
5. Were biomass crops produced on this operation in 2009 for energy purposes? (*Biomass crops are crops used for energy production that include corn and soybeans and any other herbaceous and woody crops, food and feed crops, and agricultural crop wastes.*)
- YES - [Enter code 1]                       NO - [Enter code 3] . . . . .
- |      |
|------|
| CODE |
| 0238 |
6. At any time during 2009, did this operation---
- a. market agricultural products directly to an ethanol plant, processor, or other energy producer to generate fuel or energy?
- YES - [Enter code 1]                       NO - [Enter code 3] . . . . .
- |      |
|------|
| CODE |
| 1256 |
- b. use ethanol co-products (*such as distillers dried or wet grains*) for feeding your livestock or poultry?
- YES - [Enter code 1]                       NO - [Enter code 3] . . . . .
- |      |
|------|
| CODE |
| 1258 |

## SECTION C LIVESTOCK

Please report the total numbers, including landlord's share, of livestock, poultry, and/or livestock products sold and/or removed from this operation during 2009 and the total inventory on December 31, 2009, regardless of ownership. (*Include landlord's share, any sold on the open market (non-contract), and any removed from this operation under a production or marketing contract in 2009.*)

1	2	3	4
1. Did this operation have on hand or produce any [item] during 2009?	What was the total number [column 1] sold or removed in 2009?	On Dec. 31, 2009, how many [column 1] regardless of ownership were on hand?	On Dec. 31, 2009, how many [column 3] were owned by this operation?
a. Beef cows ( <i>Include beef heifers that have calved. Exclude heifers that have not calved, steers, calves, and bulls.</i> ) . . . . .	0254	0255	0256
b. Milk cows, both dry and in milk ( <i>Include milk heifers that have calved.</i> ) . . . . .	0257	0258	0259
(i) Milk produced in 2009 ( <i>report in cwt.</i> ) . . . . .	0270		
c. Other cattle and calves ( <i>Include heifers that have not calved, steers, calves, and bulls.</i> ) . . . . .	0251	0252	0253
d. Total cattle and calves ( <i>total = a + b + c</i> ) . . . . .	0260	0261	0295
e. All hogs and pigs. . . . .	0262	0263	0296
f. Egg layers. . . . .	0248	0249	0250
(i) Chicken eggs ( <i>report in dozens.</i> ) . . . . .	0266		
g. Turkeys. . . . .	0268	0269	0298
h. Broilers. . . . .	0264	0265	0297
i. All other livestock and poultry ( <i>Specify type(s):</i> _____) . . . . .	0272	0273	0299

2. [If SHARE RENTS from others and has livestock, ask--]

What was the estimated total market value of your landlord's share of livestock production sold or removed from this operation in 2009?

(*Exclude shared livestock production not part of a land rental arrangement.*) . . . . .

DOLLARS

0276
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### OTHER OPERATIONS GROWING, FEEDING, OR RAISING LIVESTOCK FOR THIS OPERATION

3. Did any OTHER operation(s) grow, raise, or feed livestock or poultry owned by this operation under a contract arrangement in 2009 (you are the contractor)?

CODE

YES - [Enter code 1 and continue]

NO - [Enter code 3, then go to SECTION D] . . . .

0271
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1	2	3	4	5	6	7
What livestock or poultry were being raised or fed for you? [List type below.]	Livestock Code	What was the market value of [type] on hand on contractee operations on Jan. 1, 2009? DOLLARS	What was the estimated market value (at placement) of [type] placed under contract DURING 2009? DOLLARS	How much was paid to contractees for production costs, INCLUDING fees for service? DOLLARS	How much were your GROSS receipts from [type] sold or removed under this contract? DOLLARS	On Dec. 31, 2009, what was the market value of unsold [type] remaining under contract? DOLLARS
	0277	0278	0279	0280	0281	0282
	0283	0284	0285	0286	0287	0288
	0289	0290	0291	0292	0293	0294



# SECTION D COMMODITY MARKETING and INCOME

## MARKETING CONTRACTS

1. Did this operation have **marketing** contracts for any commodities it produced in 2009? (A *marketing contract* is a written or oral agreement reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula.) (**Exclude** money received from contractors as reimbursement for expenses; report these in SECTION F. Also, **exclude** landlord shares; report these in SECTION B, items 1 & 3, and SECTION C, item 2.)

YES - [Enter code 1 and continue]       NO - [Enter code 3, then go to item 3] . . . . .

CODE

0300
------

UNIT CODES for ITEMS 2 and 4, COLUMN 4			
1 POUND	5 BIN	9 DOZEN	20 BARREL
2 CWT	6 BOX	10 FLAT	22 ACRE
3 TON	7 BALE	11 HEAD/BIRD	39 ANIMAL SPACE
4 BUSHEL	8 CARTON	13 PLANT/POT	40 KILOGRAM

2. (If Yes) Report the commodities sold in 2009 with **marketing** contract(s). List the quantities marketed and the final price received. (**Exclude** marketing charges (record these in item 7) and money received for any reimbursements for expenses. Expense reimbursements should be reported in SECTION F.)

1 What commodities did this operation have <b>MARKETING</b> contracts for in 2009? <u>1/</u>	2 See commodity codes in respondent booklet	3 What quantity of this commodity was marketed through this contract?  ( <i>Exclude landlord's share</i> )	4 Use unit codes above	5 What was (will be) the FINAL PRICE RECEIVED per [column 4] unit by this operation for this commodity marketed under this contract? ( <i>Exclude marketing charges. Exclude money received as reimbursement for production expenses. Record this in SECTION F.</i> )	6 What was the total dollar amount received in 2009 from this contract? <u>2/</u> ( <i>Exclude marketing charges. Exclude money received as reimbursement for production expenses. Record this in SECTION F.</i> )
[Write in commodities]	CODE	QUANTITY	CODE	DOLLARS & CENTS	TOTAL DOLLARS
	0301	0304	0305	0306 _____	0307
	0316	0319	0320	0321 _____	0322
	0331	0334	0335	0336 _____	0337
	0346	0349	0350	0351 _____	0352
	0361	0364	0365	0366 _____	0367
	0376	0379	0380	0381 _____	0382

1/ If the commodity is not yet delivered, record the value of the commodity in SECTION G.

2/ Income received for commodities marketed under contract in previous years should be recorded in item 8a(i) on page 12.

SECTION D continues on next page.

**PRODUCTION CONTRACTS AND CUSTOM FED LIVESTOCK**

3. Did this operation have **production** contracts for any commodities it produced in 2009? (A production contract is a verbal or written agreement setting terms, conditions, and fees to be paid by the contractor to the operation for the production of crops, livestock, or poultry. The contractor usually owns the commodity and often provides inputs.)

YES - [Enter code 1 and continue]

NO - [Enter code 3, then go to item 5] . . . . .

CODE

0400

UNIT CODES for ITEMS 2 and 4, COLUMN 4			
1 POUND	5 BIN	9 DOZEN	20 BARREL
2 CWT	6 BOX	10 FLAT	22 ACRE
3 TON	7 BALE	11 HEAD/BIRD	39 ANIMAL SPACE
4 BUSHELS	8 CARTON	13 PLANT/POT	40 KILOGRAM

4. (If Yes) Report in the table below the commodities with **production** contracts. Also, list the quantities removed under these contracts and the final fee received. (**Exclude** money received to pay for production expenses. Expense reimbursements should be reported in SECTION F.)

1	2	3	4	5	6
What commodities did this operation have PRODUCTION contracts for in 2009?	See commodity codes in respondent booklet	What quantity of this commodity was moved from the operation under this contract? <i>(Exclude landlord's share)</i>	Use unit codes above	What was (will be) the FINAL PRICE RECEIVED per [column 4] unit by this operation for producing this commodity under this contract? ( <b>Exclude</b> money received as reimbursement for production expenses. Record this in SECTION F.)	What were the TOTAL FEES RECEIVED in 2009 from this contract? <sup>1/</sup> ( <b>Exclude</b> money received as reimbursement for production expenses. Record this in SECTION F.)
[Write in commodities]	CODE	QUANTITY	CODE	DOLLARS & CENTS	TOTAL DOLLARS
	0401	0404	0405	0406 _____	0407
	0416	0419	0420	0421 _____	0422
	0431	0434	0435	0436 _____	0437
	0446	0449	0450	0451 _____	0452

<sup>1/</sup> Income received for commodities produced under contract in previous years should be recorded in item 8a(i) on page 12.

SECTION D continues on next page.

**CASH or OPEN MARKET SALES**

**Exclude from item 5---**

- Marketing Contract sales (report in item 2)
- Production Contract removals (report in item 4)
- Landlord shares (report in SECTION B, items 1 and 3; and SECTION C, item 2)

5. After subtracting marketing expenses, what was the total dollar amount received in 2009 for cash or open market sales of each of the following crop and/or livestock commodities produced in 2009 and earlier years? (**Exclude** marketing contract sales, production contract removals, CCC sales, landlord's share of market value.)

DOLLARS

a. Corn, rice, sorghum, soybeans, barley, oats, wheat ( <b>Include</b> silage, <b>exclude</b> sweet corn) . . . . .	0501
b. Other grains and oilseeds, dry beans, and dry peas (flaxseed, other grain silage and forage, other grains and oilseeds, popcorn, sunflowers, etc.) . . . . .	0502
c. Tobacco, cotton, and cottonseed . . . . .	0503
d. Vegetables, melons, potatoes and sweet potatoes (cabbage, cantaloupes, pumpkins, red beets, sweet corn, tomatoes, watermelons, vegetable seeds, etc.) . . . . .	0504
e. Fruit, tree nuts and berries (almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.) . . . . .	0505
f. Nursery, greenhouse, cut Christmas trees, floriculture and sod (bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, etc.) . . . . .	0506
g. Others crops and hay, short rotation woody crops (grass seed, hay and grass silage, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, etc.) . . . . .	0507
h. Hogs and pigs ( <b>Exclude</b> breeding stock) . . . . .	0508
i. Hog breeding stock . . . . .	0509
(i) Recognized gain/loss on sales of breeding hogs reported in item 5i above (can be negative (-) if losses were incurred.) . . . . .	0533
	0510
j. Milk and other dairy products from cows (before deduction of any hauling fees). . . . .	0511
k. Cattle and calves (fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc; <b>exclude</b> breeding stock.) . . . . .	0512
l. Cattle breeding stock . . . . .	0513
(i) Recognized gain/loss on sales of breeding cattle reported in item 5l above (can be negative (-) if losses were incurred.) . . . . .	0535
	0514
m. Broilers . . . . .	0515
n. Eggs . . . . .	0516
o. Turkeys . . . . .	0517
p. Other poultry (other chickens, ducks, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.) . . . . .	0518
q. Other animals and other animal products: (sheep, goats, and their animal products (wool, mohair, goat milk, and cheese); horses, ponies, mules, burros, and donkeys; aquaculture; bees and honey; semen and embryo sales.) . . . . .	0519

DOLLARS

6. What was the total amount received from straw and other crop residue sales? ( <b>Exclude</b> peanut hay sales.) . . . . .	0527
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SECTION D continues on next page.

**MARKETING CHARGES**

7. In 2009, how much was spent by this operation (operators, partners, landlords, and contractors) for marketing and storage expenses incurred by this operation? **(Include** check-off, commissions, storage, inspection, ginning, etc. **Include** marketing expenses for contract sales.)

OPERATOR(S) and PARTNER(S) DOLLARS	LANDLORD(S) DOLLARS	CONTRACTOR(S) DOLLARS
0868	0869	0870

**ACCOUNTS RECEIVABLE/DEFERRED PAYMENTS**

8. For each item below, report income received or the amount owed to the operation on the dates specified. **Do not include** crops in storage and not yet sold. **(Include** cash sales, marketing contract sales, and production contract removals.)

**[ENUMERATOR NOTE: Crops in storage and not yet sold should be reported in Section G, item 4a.]**

a. On January 1, 2009, what was the total dollar amount <b>owed</b> to this operation for all commodities produced and sold (cash or contract) <b>before</b> January 1, 2009? . . . . .	DOLLARS
	0885
(i) How much did this operation receive from item 8a during 2009? . . . . .	0875

b. What was the total dollar amount owed to this operation on December 31, 2009, for all commodities produced, sold (cash or contract), delivered, or removed under contract in 2009 and earlier years? . . . . .	DOLLARS
	0886

**MARKETING EXPENSE WORKSHEET**

COMMODITY	EXPENSE NAME	FEE PER UNIT	UNIT	NUMBER OF UNITS	TOTAL MARKETING EXPENSE
<b>TOTAL MARKETING CHARGES (EXPENSES)</b>					

**SECTION E OTHER FARM RELATED INCOME**

1. In 2009, did this operation receive or repay any Commodity Credit Corporation (CCC) loans?  
 YES - [Enter code 1 and continue]       NO - [Enter code 3, then go to item 2] . . . . .

CODE  
0560

a. In 2009, how much was received for all commodities placed under CCC loans? (*Include Austrian winter peas, barley, canola, rapeseed, corn, cotton, crambe, dry edible peas, flaxseed, honey, lentils, mohair, mustard seed, oats, peanuts, rice, safflower, sesame seed, small chickpeas, sorghum, soybeans, sunflower seed, and wheat.*) . . . . .

DOLLARS  
0518  
0519

b. In 2009, what was the amount spent to repay all CCC loans? . . . . .

**[ENUMERATOR NOTE: If any of the crops redeemed from the CCC were sold in 2009, verify that these sales are recorded in Marketing Contracts (SECTION D, item 2) or Cash Sales (Section D, item 5). If the redeemed crops were NOT sold in 2009, their value should be reported in SECTION G, item 4a.]**

2. In 2009, did this operation receive Federal, State or Local Farm Program payments?  
*(Include government payments received through a cooperative and conservation cost sharing or program payments. Exclude conservation-related payments recorded in SECTION A and CCC loan payments.)*  
 YES - [Enter code 1 and continue]       NO - [Enter code 3, then go to item 4] . . . . .

CODE  
0563

3. What was the total dollar amount this operation received in 2009 for---

DOLLARS  
0525

a. Direct and counter-cyclical payments? (*Include government payments received through a cooperative.*) . . . . .

PERCENT of 3a  
0520

(i) Of the total in item 3a, what percent was for direct payments? . . . . .

0522

(ii) Of the total in item 3a, what percent was for counter-cyclical payments? . . . . .

DOLLARS  
0528  
0531  
0536  
0565  
0537  
0541  
0476  
0542

b. Loan Deficiency Payments (LDPs)? (*Include government payments received through a cooperative.*) . . . . .

c. Marketing Loan Gains (MLGs)? (*Include government payments received through a cooperative.*) . . . . .

d. Milk Income Loss Contract (MILC) payments? . . . . .

e. Net value of commodity certificates? . . . . .

f. Agriculture Disaster payments? (*Include all disaster assistance and market loss payments. Exclude milk income loss contract payments reported above and Federal Crop Insurance and other indemnity payments, to be reported on the next page.*) . . . . .

g. Any other Federal agricultural program payments? (*Exclude CRP, CREP, WRP, EQIP, and CSP payments reported in SECTION A.*) . . . . .

h. Tobacco buyout payments including lump sum payments? . . . . .

i. Any other local or State program payments? . . . . .

4. What is your **estimate** of the total dollar amount your landlord(s) received in government payments for the acres you rented from them? . . . . .

0543

SECTION E continues on next page.

5. In 2009, what was the total income received by you (the operator) and all partners for---

DOLLARS

a. Custom work, machine hire, and other agricultural services provided for farmers and others? (**Exclude** if this is a separate business.) . . . . .

0546
------

b. Grazing of livestock? (**Exclude** contract arrangements previously reported.) . . . . .

0547
------

c. Recreation and agri-tourism activities:

(i) outdoor recreation such as hunting, fishing, and horseback riding? . . . . .

0465
------

(ii) hospitality services, overnight guests, and ranch stays? . . . . .

0466
------

(iii) guided tours of farm, ranch, and winery; entertainment services such as harvest festivals, on-farm rodeos, and petting zoos; or other recreation or agri-tourism activities? . . . . .

0467
------

d. Sales of all forest products? (**Include** firewood, timber, etc. **Exclude** maple syrup and Christmas trees.) . . . . .

0549
------

e. Sales of farm machinery and vehicles? (*Farm share only.*) . . . . .

0550
------

f. Proceeds from sales of farmland and other farm real estate for this operation only? . . . . .

0558
------

(i) Recognized gain/loss on sales of farmland and other farm real estate reported above (*in 5f*)? . . . . .

0559
------

(ii) Were the sales of any farmland or other farm real estate made to---

1 a non-relative
2 a relative
3 both non-relatives and relatives

CODE

0470
------

DOLLARS

g. Federal crop and livestock insurance payments? . . . . .

0552
------

h. Other crop and livestock insurance indemnity payments? . . . . .

0551
------

i. Cooperative patronage dividends and refunds? . . . . .

0554
------

j. Sales of goods produced (e.g. jams, jellies, and other prepared items) from your farm commodities? (**Exclude** if this is a separate business.) . . . . .

0530
------

k. All other farm related sources of income? [*This may be a negative (-) number for hedging losses.*] (**Show OTHER FARM INCOME** in Respondent Booklet.) . . . . .

0556
------

List each income item and amount separately, below.

---



---



---

SECTION E continues on next page.

6. Which code from the list below represents the largest portion of this operation's 2009 gross farm income? (Enter code from the table below.) . . . . .

0047
------

**Include:**

- Sales of all crops, livestock, poultry, and livestock products sold in 2009.
- The VALUE OF PRODUCT REMOVED for all crops, livestock, and poultry produced under contract in 2009.
- Sales of miscellaneous agricultural products in 2009.
- All government agricultural payments received in 2009.
- Landlord's share of government payments.

Farm Type	Code	Farm Type	Code
Grains, oilseeds, dry beans, and dry peas (corn, flaxseed, grain silage and forage, grains and oilseeds for seeds, popcorn, rice, small grains, sorghum, soybeans, sunflowers, etc.) . . . . .	01	Hogs and pigs . . . . .	09
Tobacco . . . . .	02	Milk and other dairy products from cows . . . . .	10
Cotton and cottonseed . . . . .	03	Cattle and calves (beef and dairy cattle for breeding stock, feed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.) . . . . .	11
Vegetables, melons, potatoes and sweet potatoes (cabbage, cantaloupes, pumpkins, red beets, sweet corn, tomatoes, watermelons, vegetable seeds, etc.) . . . . .	04	Sheep, goats, and their products (wool, mohair, milk and cheese) . . . . .	12
Fruit, tree nuts and berries (almonds, apples, blueberries, cherries, cranberries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.) . . . . .	05	Equine (horses, ponies, mules, burros and donkeys) . . . . .	13
Nursery, greenhouse, and floriculture (bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, sod, etc.) . . . . .	06	Poultry and eggs (broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.) . . . . .	14
Cut Christmas trees and short rotation woody crops. . . . .	07	Aquaculture (catfish, trout, other finfish, shellfish, etc.) . . . . .	15
Other crops and hay (grass seed, hay and grass silage, straw, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, CRP, etc.) . . . . .	08	Other animals and other animal products (bees, honey, rabbits, other fur-bearing animals, semen, manure, other animal specialties, etc.) . . . . .	16

# SECTION F OPERATING and CAPITAL EXPENDITURES

## OPERATING EXPENSES

**Include** only expenses related to this operation.  
**Exclude** expenses NOT related to this farm/ranch; expenses of performing custom work FOR others, if this is a separate business; and expenses on land rented to others.

In 2009, how much was spent for (item) by [column]---

1 OPERATOR(S) & PARTNER(S) DOLLARS	2 LANDLORD(S) DOLLARS	3 CONTRACTOR(S) DOLLARS
---	-----------------------------	-------------------------------

1. Seeds, sets, plants, seed cleaning treatments, transplants, trees and nursery stock? (**Include** technology or other fees, seed treatments, and seed cleaning cost. **Exclude** items purchased for resale without additional growth.) . . . . .

0600	0601	0602
------	------	------

2. Fertilizer, lime and soil conditioners? (**Include** cost of custom application and organic materials. **Exclude** potting mixes, vermiculite, and sterilized soil.) . . . . .

0606	0607	0608
------	------	------

3. Agricultural chemicals for crops, livestock, poultry, and general farm use? (**Include** biological pest controls and custom application costs.) . . . . .

0612	0613	0614
------	------	------

a. How much of this (item 3) was for custom application only? . . . . .

0618	0619	0620
------	------	------

4. Livestock purchases of---

a. Breeding stock for beef cattle, dairy cattle, hogs and sheep? . . . . .

0621	0622	0623
------	------	------

b. Other cattle, calves, hogs and pigs? [Report other sheep in item 4d.] . . . . .

0624	0625	0626
------	------	------

c. Chickens and turkeys? [Report ducks and game birds in item 4d.] . . . . .

0627	0628	0629
------	------	------

d. Other livestock and poultry, including other sheep, lambs, bees, brooder fish, fingerlings, goats, etc.? . . . . .

0630	0631	0632
------	------	------

5. Leasing of livestock? (**Include** leasing of bees for pollination.) . . . . .

0633	0634	0635
------	------	------

6. Purchased feed for livestock and poultry? (**Include** grain, hay, silage, mixed feeds, concentrates, etc.) . . . . .

0636	0637	0638
------	------	------

7. Bedding and litter for livestock? . . . . .

0639	0640	0641
------	------	------

8. Medical supplies, veterinary and custom services for livestock? (**Exclude** manure disposal. **Include** artificial insemination (AI), branding, breeding fees, caaponizing, castrating, custom feed processing, hormone injections, performance testing, pregnancy testing, seining, sheep shearing, etc.) . . . . .

0642	0643	0644
------	------	------

9. Purchases for the farm business of---

a. Diesel fuel? (**Include** biodiesel.) . . . . .

0645	0646	0647
------	------	------

b. Gasoline and gasohol? (**Include** ethanol blends.) . . . . .

0648	0649	0650
------	------	------

c. Natural gas? . . . . .

0651	0652	0653
------	------	------

d. LP gas (propane, butane)? . . . . .

0654	0655	0656
------	------	------

e. Oils and lubricants? (**Include** grease, hydraulic fluids, motor oils, transmission fluids, etc.) . . . . .

0657	0658	0659
------	------	------

f. All other fuel? (**Include** coal, fuel oils, kerosene, wood, etc.) . . . . .

0660	0661	0662
------	------	------

SECTION F continues on next page.



In 2009, how much was spent for (item) by [column]---

1 OPERATOR(S) & PARTNER(S) DOLLARS	2 LANDLORD(S) DOLLARS	3 CONTRACTOR(S) DOLLARS
0675	0676	0677

10. Electricity for the farm business? . . . . .

0696	0697	0698
------	------	------

11. Purchased water for irrigation from off-farm suppliers? (**Include** irrigation assessments and fees.) . . . . .

0872	0873	0874
------	------	------

12. All other utilities, such as the farm share of telephone service, water purchased other than for irrigation, and internet access? . . . . .

0702	0703	0704
------	------	------

13. Farm supplies, marketing containers, hand tools and farm shop power equipment? (**Include** expenses for temporary fencing. **Exclude** expenses for bedding/litter and permanent fencing.) . . . . .

0708	0709	0710
------	------	------

14. Repairs, parts and accessories for motor vehicles, machinery and farm equipment? (**Include** drying equipment, frost protection, tune-ups, overhauls, repairs to livestock equipment, replacement parts for machinery, tubes, tires, and accessories such as air conditioners, CB's, radios and hydraulic cylinders. **Exclude** irrigation equipment and pump repairs.) . . . . .

DOLLARS	DOLLARS	DOLLARS
0714	0715	0716

15. Maintenance and repair for the upkeep of all farm buildings, houses other than the operator's, land improvements, and all other farm/ranch improvements? (**Include** conservation improvements, corrals, feeding floors, feedlots, gravel, land drainage structures, tiling, silos, wells, irrigation equipment and pump repairs and facilities. **Exclude** any new construction or remodeling.) . . . . .

DOLLARS
0726

16. Maintenance and repair of the operator's house if it was owned by the operation? ("Owned by the operation" means the house is---  
-recorded as an asset in farm record books, or  
-used as security or collateral for a farm loan, or  
-deeded as part of the farm.) . . . . .

DOLLARS	DOLLARS	DOLLARS
0729	0730	0731
0732	0733	0734

17. Insurance for the farm business? (**Include** all casualty insurance, hail insurance, and any other crop or livestock insurance; motor vehicle liability and blanket insurance policies. **Include** insurance on operator's dwelling, if owned by the operation. **Exclude** health insurance (reported in SECTION F, item 25 or SECTION J, item 14) and other payroll insurance items.) . . . . .

a. How much of this (item 17) was for Federal crop insurance? . . . . .

0738	0739
------	------

18. Internet and fees paid on---

a. Debts secured by real estate? (**Include** interest paid on the operator's dwelling, if owned by the operation.) . . . . .

0741	0742
------	------

b. Debts not secured by real estate? (**Include** service fees on CCC loan redemptions.) . . . . .

19. Property taxes paid on---

a. Real estate? (**Include** real estate taxes on operator dwelling, if owned by the operation.) . . . . .

0744	0745	0746
------	------	------

b. Livestock, machinery, and other farm production items? . . . . .

0747	0748	0749
------	------	------

SECTION F continues on next page.

In 2009, how much was spent for (item) by [column]---

1 OPERATOR(S) & PARTNER(S) DOLLARS	2 LANDLORD(S) DOLLARS	3 CONTRACTOR(S) DOLLARS
---	-----------------------------	-------------------------------

20. Renting or leasing of tractors, vehicles, equipment or storage structures? (**Include** farm machinery, cars, trucks, irrigation equipment and other equipment. **Exclude** custom hire.) . . . . .

0750	0751	
0753	0754	

21. Vehicle registration and licensing fees? . . . . .

22. Depreciation expense claimed by this operation in 2009 for all capital assets? (If partnership, include amounts claimed by all partners in this operation. **Estimate from 2008 if necessary.**) . . . . .

0756
0757

a. How much of this depreciation expense (item 22) was claimed for breeding livestock? . . . . .

23. CASH WAGES paid to hired farm and ranch labor? (**Include** cash wages, incentives and bonuses, payments to corporate officers and paid family members including yourself and other operators if they received a wage. **Exclude** wages paid for custom and contract work, wages paid for housework, Social Security on the owner-operator, withdrawals for living expenses, employer's share of Social Security and unemployment taxes, health and life insurance, pensions or retirement plans, and worker's compensation.) . . . . .

DOLLARS	DOLLARS	DOLLARS
0758	0759	0760

24. Of item 23, how much was paid to--- (total 24a + 24b + 24c+ 24d + 24e must equal item 23)

a. You (the principal operator)? . . . . .

0764	0765	0766
------	------	------

b. Your (the principal operator's) spouse? (Even if your spouse is an operator, **include** his/her wages here.) . . . . .

0767	0768	0769
------	------	------

c. Other members of your (the operator's) household? (Even if your other household members are operators, **include** their wages here.) . . . . .

0574	0575	0576
------	------	------

d. Other operators (outside the operator's household)? (Those persons responsible for the day-to-day management decisions for this operation.) . . . . .

0770	0771	0772
------	------	------

e. All other paid farm and ranch labor? . . . . .

0773	0774	0775
------	------	------

25. Payroll taxes and benefits for labor? (**Include** employer's share of Social Security and unemployment taxes, health insurance, pension or retirement plans, Workers Compensation, etc. Also, **include** any amounts the farm paid for farm workers that are part of your (the operator's) household.) . . . . .

DOLLARS	DOLLARS	DOLLARS
0776	0777	0778

a. How much of this (item 25) did the farm operation pay for insurance (medical, dental, long term) for you (the operator) and your household? (**Include** any amounts contributed for operators and family members.) . . . . .

0599
------

26. Contract labor? (**Include** expenses for labor, such as harvesting of fruit, vegetables, berries, etc. performed on a contract basis by a contractor, crew leader, cooperative, etc. **Exclude** contract work for building construction, repairs, or farm improvements, and payments to other operations that fed/raised livestock under contract FOR this operation.) . . . . .

0782	0783	0784
------	------	------

27. Custom work such as--- (Custom work is work performed by machines and labor hired as a unit.)

a. Hauling-Include all custom grain, livestock, milk, manure, and other custom hauling? . . . . .

DOLLARS	DOLLARS	DOLLARS
0788	0789	0790

b. All other custom work done on this operation including machine hire, and rental of machinery and equipment? (Report custom livestock services in item 8.) . . . . .

0791	0792	0793
------	------	------

In 2009, how much was spent for (item) by [column]---

1 OPERATOR(S) & PARTNER(S) DOLLARS	2 LANDLORD(S) DOLLARS	3 CONTRACTOR(S) DOLLARS
---	-----------------------------	-------------------------------

28. Workers who were members of your (the operator's) household--- What was the cash value of any commodities provided to them as PAYMENT for farm work? (**Example:** value of a percentage of crops, calves, etc.; **exclude** operator payments or draws.) . . . . .

0797
------

29. Workers who were NOT household members--- What was the cash value of all commodities, feed, fuel, housing, meals, other food, utilities, vehicles for personal use, and any other non-cash PAYMENT for farm work? (**Include** meat, poultry, other livestock and livestock products, berries, firewood, fruits, vegetables, etc. **Exclude** home gardens, unless expenses were recorded previously. Also, **exclude** partner payments or draws.) . . . . .

0798
------

30. What was the market value of commodities produced and used on this operation for home consumption? (**Exclude** any commodities provided as payment to household members for farm work reported in item 28.) . . . . .

0799
------

PERCENT

a. How much of this (item 30) was for livestock and livestock products? . . . . .

0800
------

DOLLARS

31. Fees paid to purchase professional or farm management services such as record keeping, tax preparation, or planning? . . . . .

0801
------

PERCENT

a. How much of this (item 31) was for farm management or planning? . . . . .

0858
------

b. What percent of this (item 31) was for conservation practices? . . . . .

0814
------

**Show the respondent the list of General Business Expenses in the Respondent Booklet.**

DOLLARS

DOLLARS

DOLLARS

32. General Business Expenses? . . . . .

0804	0805	0806
------	------	------

List general business expense items and amounts below.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**CAPITAL EXPENSES**

33. Improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feedlots, trench silos, lagoons, new fences, etc? (**Exclude** moveable equipment.) . . . . .

DOLLARS

DOLLARS

DOLLARS

0807	0808	0809
------	------	------

34. New construction and remodeling of dwellings (**excluding** the operator's dwelling), barns, buildings, hog houses, poultry houses, milk barns, storage facilities, sheds, silos, etc.? (**Exclude** repairs and maintenance.) . . . . .

0810	0811	0812
------	------	------

35. New construction and remodeling of the operator's dwelling, if owned by the operation? . . . . .

0813
------

SECTION F continues on next page.

Report the TOTAL NET COST (after deducting the value of trade-ins, rebates and discounts) of the following items purchased for the farm/ranch in 2009.

36. Cars - Include new and used. . . . . DOLLARS  
0816

a. What percent of item 36 was the farm's share? . . . . . PERCENT  
0817

37. Trucks - Include new and used trucks, pickups, sport utility vehicles, vans, campers and buses . . . . . DOLLARS  
0818

a. What percent of item 37 was the farm's share? . . . . . PERCENT  
0819

38. Tractors - Include new and used . . . . . DOLLARS  
0820

39. Self-propelled equipment, including implements and self-propelled equipment for livestock, dairy, or poultry production. . . . . 0821

40. Other farm machinery and non-self propelled farm equipment and pumps and capital equipment for livestock, dairy and poultry (*Include farm share only.*) . . . . . 0822

41. Office equipment, furniture, and computers that were placed on a depreciation schedule . . . . . 0823

42. Purchase of farmland and other farm real estate for expanding this operation. . . . . 0803

a. Of the total amount spent on acres purchased in 2009 (*item 42*), what amount was---

(i) Paid for by cash? . . . . . DOLLARS  
0971

(ii) Debt financed? . . . . . 0972

(iii) Paid for in some other way? . . . . . 0973

43. All other capital expenditures (*Include all other capital expenditures which were placed on a depreciation schedule.*) . . . . . DOLLARS  
0824

Specify: \_\_\_\_\_

	OPERATOR(S) & PARTNER(S) DOLLARS	LANDLORD(S) DOLLARS	CONTRACTOR(S) DOLLARS
44. What other expenses did this operation have in 2009 that I have not recorded? . . . . .	0825	0826	0827

[List each expense item and amount separately below.]

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

## SECTION G FARM ASSETS

1. In order to estimate the financial position of farms correctly, we need to obtain the MARKET VALUE of the following assets OWNED by this operation on December 31, 2009:

(Include owned assets on rented land.)

- a. Farm operator's dwelling, if owned by the operation (*Owned by the operation means the house is recorded as an asset in farm record books or deeded as part of the farm.*) . . . . .

DOLLARS

0850
------

- (i) Was the operator's dwelling located in a town or city or on a suburban lot?

CODE

- YES - [Enter code 1]     NO - [Enter code 3] . . . . .

0396
------

- b. All other dwellings . . . . .

DOLLARS

0851
------

- c. All other farm buildings and structures (*Include barns, cribs, grain bins, greenhouses, silos, storage sheds, etc.*) . . . . .

0852
------

- d. Orchard trees and vines, nursery trees, and trees grown for woody crops . . . . .

0853
------

- e. Land (*Include land rented to others. Exclude houses, buildings, orchard trees and vines, and trees grown for woody crops.*) . . . . .

0854
------

2. What is the estimated market value of the land and buildings on the acres rented or leased FROM OTHERS on December 31, 2009? (*Reported in SECTION A, items 2a, 2b, and 2c.*) . . . . .

0855
------

- a. What is the estimated market value of the land and buildings on the acres rented or leased FROM RELATIVES on December 31, 2009? . . . . .

0856
------

3. What is the estimated market value of the land and buildings on the acres rented or leased TO OTHERS on December 31, 2009? (*Reported in SECTION A, item 3.*) . . . . .

0857
------

For each item below, report the market value(s) of the assets owned by the operation on the dates specified.

4. What was the ESTIMATED MARKET VALUE for the farm share of---

- a. Crops owned and stored on or off this operation on--- (*Include crops stored at co-op or gin warehouse, specialty crops, fruit storage, hay silage, and nursery and greenhouse products not in the ground. Exclude crops under CCC loans.*) . . . . .

Beginning of Year JAN. 1, 2009? DOLLARS	End of Year DEC. 31, 2009? DOLLARS
0888	0889

- b. Breeding livestock **owned** by and **located** on or off this operation on--- (*Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc, kept for non-breeding purposes. Exclude livestock being produced under contract on another operation (reported in Section C, item 3).*) . . . . .

0863	0864
------	------

- c. Non-breeding livestock **owned** by and **located** on or off this operation on--- (*Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc, kept for nonbreeding purposes. Exclude livestock being produced under contract on another operation (reported in Section C, item 3).*) . . . . .

0876	0877
------	------

- d. Production inputs **owned** by this operation, such as feed, fertilizer, chemicals, fuels, parts, purchased seed and other supplies, on--- . . . . .

0878	0879
------	------

- e. Production inputs **already used** for cover crops or crops not yet harvested, (also known as *sunk costs*), or the value of inputs used for production contracts that have yet to be delivered on--- . . . . .

0880	0881
------	------

- f. Trucks and cars **owned** by the operation on---(*farm share only.*) . . . . .

0882
------

- g. Tractors, machinery, tools, equipment and implements **owned** by the operation on--- . . . . .

0883
------

- h. Stocks in farm cooperatives and the Farm Credit System on--- . . . . .

0884
------

LIQUID ASSETS - [Show OTHER FARM ASSETS & VALUE CODES in Respondent Booklet.]

5. On December 31, 2009, what was the value of all other farm assets not previously listed?

(*Include money owned to this operation (except money owed from commodity sales), cash certificates of deposit, savings and checking accounts, hedging account balances, government payments due, balance of land contract sales, and any other farm assets not reported earlier. Exclude any personal debt owed to the operator(s).*) . . . . .

END OF YEAR  
VALUE CODE

0887
------

# SECTION H FARM DEBT

1. Was debt used in funding the operation of this farm/ranch in 2009, including any loans obtained in earlier years? (*Include seasonal production and other loans taken and repaid during 2009.*)

YES - [Enter code 1 and continue]       NO - [Enter code 3, then go to SECTION I]. . . . .

CODE  
1080

2. Did you have an established line of farm credit with a lender during 2009?

YES - [Enter code 1 and continue]       NO - [Enter code 3, then go to item 4] . . . . .

1081

3. In 2009, how much did you borrow against the established line of credit? . . . . .

1 Borrowed full amount  
2 Borrowed MORE by extending previous limit  
3 Borrowed LESS than full amount available  
4 Did not borrow against line of credit in 2009 . . . . .

1082

DOLLARS

4. What was the total amount of all farm business loans taken out and repaid in 2009? (*Include seasonal production and other loans.*) . . . . .

0890

5. Did this operation owe money to any banks, co-ops, individuals, merchants or Federal agencies on December 31, 2009? (*Include money owed against your line of credit. Exclude CCC loans.*)

YES - [Enter code 1 and continue]       NO - [Enter code 3, then go to SECTION I]. . . . .

CODE  
1058

6. To estimate the financial position of farms correctly, their ability to service debt and to categorize debt by types, we need to list loans this operation had on December 31, 2009, including any line of credit. (*Include farm/ranch loans, debt on the operator's house if owned by the operation, and multipurpose loans used both for farm and non-farm purposes. Exclude CCC commodity loans and any loans used exclusively for non-farm purposes.*)

1 Who is the lender?  [Show lender codes in the Respondent Booklet.]  CODE	2 What was the balance owed on Dec. 31, 2009, including outstanding principal plus unpaid interest?  DOLLARS	3 What was the interest rate on 12/31/2009?  [Report in hundredths of a percent. Example: 9% = 09.00]  PERCENT	4 What is the type of loan?  [See the Respondent Booklet.]  CODE	5 What year was it obtained?  YEAR	6 What is the original term of the loan?  NUMBER of YEARS	7 What percent is for operating expenses, capital expenditures, or other expenses of the farm operation?  PERCENT	8 What is the primary farm purpose of this loan?  [Show codes in the Respondent Booklet.]  CODE	9 Is this a--- 1 fixed rate loan? If this is a variable or adjustable rate loan, how often is it repriced? 2 monthly 3 quarterly 4 annually 5 more than annually  CODE
1001	1002	1003 . _ _ _	1004	1005 _ _ _ _ _	1008	1006	1007	1009
1010	1011	1012 . _ _ _	1013	1014 _ _ _ _ _	1017	1015	1016	1018
1019	1020	1021 . _ _ _	1022	1023 _ _ _ _ _	1026	1024	1025	1027
1028	1029	1030 . _ _ _	1031	1032 _ _ _ _ _	1035	1033	1034	1036
1037	1038	1039 . _ _ _	1040	1041 _ _ _ _ _	1044	1042	1043	1045

[If more than 5 loans, ask item 7; else skip to item 8.]

7. How many farm loans were there in addition to the five I've just recorded? (*Include farm/ranch loans, and debt on the operator's house if owned by the operation. Exclude any loans for non-farm purposes that are secured by assets of the farm/ranch.*) . . . . .

NUMBER  
1046

DOLLARS

a. What was the total amount of debt owed on December 31, 2009, on these additional (item 7) loans? . . . . .

1047

8. How much of the total debt owed on December 31, 2009 (reported in items 6 and 7a above), was for the operator's dwelling? (*If the operator's dwelling is owned by the operation, debt should be included here and above. Exclude operator's dwelling if not owned by the operation.*) . . . . .

1057

<b>OFFICE USE ONLY</b>	0999
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## SECTION I FARM MANAGEMENT and USE OF TIME

1. In 2009, was more than 50% of the ownership interest in this operation held by you (*the principal operator*) and/or persons related to you by blood, marriage, or adoption, including relatives not residing in your household? (*Ownership interest is defined as individuals, partners, corporate shareholders, and members of a Limited Liability Company. Ownership interest DOES NOT INCLUDE landlords, contractors, and lenders.*)

YES - [Enter code 1]

NO - [Enter code 3]. . . . .

CODE

1249
------

2. In 2009, how many owners of this operation were there? (*Exclude landlords, contractors, and lending institutions holding farm debt. Include yourself if you have an ownership interest.*) . . . . .

NUMBER

1246
------

a. What percent of the ownership interest did you (the operator) and your household hold? (*Exclude relatives not living in your household.*) . . . . .

PERCENT

1248
------

3. In 2009, what was this operation's legal status for tax purposes? . . . . .

- |  |
|--|
| 1 Family or individual operation? ( <i>Exclude</i> partnerships and corporations)    |
| 2 A legal partnership operation? ( <i>Include</i> family partnerships)               |
| 3 C-Corporation?   |
| 4 S-Corporation?   |
| 5 Other? ( <i>Include</i> estates, trusts, cooperatives, grazing associations, etc.) |

CODE

1240
------

4. Was this operation organized as a Limited Liability Company (LLC) under State law?

YES - [Enter code 1]

NO - [Enter code 3]. . . . .

CODE

1202
------

**[ENUMERATOR NOTE: If item 3 = code 2, continue; else go to item 7.]**

5. If this operation is a legal partnership, is this partnership registered under State law?

YES - [Enter code 1]

NO - [Enter code 3]. . . . .

CODE

1204
------

6. How many partners are there in this operation? . . . . .

1232
------

7. In 2009, how many households, **other than the principal operator's**, shared in the net farm income of the business, either by receiving a share of profits/losses or, if incorporated, receiving corporate dividends? . . . . .

NUMBER

0976
------

a. For all operations except a C-Corporation, what percent of the net income were you (the operator) and your household entitled to receive from this farming operation? (*If your operation is an LLC that elected to report income for tax purposes as a pass-through, consider this as income here.*) . . . . .

PERCENT

0974
------

b. [Show value codes in respondent booklet.] (**Answer this question ONLY if the operation is a C-Corporation or an LLC that elected to file as a C-Corporation.**) What value code represents the corporate dividends you (the operator) and your household received from this farming operation? (*If your operation is an LLC that elected to file for tax purposes as a C-Corporation, consider this as income here.*) . . . . .

VALUE CODE

0975
------

8. If the operation was a C- or S- Corporation ask, otherwise skip to item 9.

NUMBER

a. How many members are on the Corporate Board? . . . . .

1233
------

b. How many members of the Corporate Board are operators? . . . . .

1234
------

SECTION I continues on next page.

9. In 2009, how many operators (individuals) were involved in the day-to-day decisions for this operation? (**Enter** the number of operators, including the operator named on the front of this form, and family members **if** they are also operators. **Exclude** hired workers unless they are a hired manager. **Exclude** family members unless they make day-to-day decisions for the operation.) . . . . .

NUMBER

1200
------

10. Does the principal operator have a spouse?  
 YES - [Enter code 1 and continue]       NO - [Enter code 3, then go to item 12] . . . . .

CODE

1205
------

11. If the principal operator has a spouse, did the principal operator's spouse make day-to-day decisions for this farm/ranch? [*If yes, the principal operator's spouse should be included in item 9 above.*]  
 YES - [Enter code 1]       NO - [Enter code 3]. . . . .

CODE

1209
------

*For items 12-14, please answer the following questions for up to three primary operators of this operation as of December 31, 2009. If one of the operators is the principal operator's spouse, record his/her information in operator 2.*

12. What was the age of operator(s) on December 31, 2009? . . . . .

PRINCIPAL OPERATOR	OPERATOR 2	OPERATOR 3
AGE	AGE	AGE
1242	1262	1282

13. In what year did the operator(s) begin to operate any farm operation? . . . . .

YEAR	YEAR	YEAR
1241	1261	1281

14. What was the gender of operator(s)? . . . . .

CODE	CODE	CODE
1243	1263	1283

15. Were you a hired manager for this operation? [*meaning you receive a wage, salary, or in-kind payment for making day-to-day management decisions for this operation.*]  
 YES - [Enter code 1]       NO - [Enter code 3]. . . . .

CODE

0995
------

16. Aside from persons or businesses you paid for professional farm management services, did you receive non-paid advice about the management of your farm/ranch from---

a. NRCS conservation technical assistance or an NRCS technical service provider? . . . . . YES = 1

b. any other person or advisory group? . . . . . YES = 1

CODE

1253
1254

**INTERNET USE**

17. Did you have Internet access? . . . . . YES = 1

CODE

1255
------

**[ENUMERATOR NOTE: If item 17 is YES, continue; else go to item 18.]**

a. How much did you pay per month for Internet access? (*Round to the nearest dollar.*) . . . . .

DOLLARS

1201
------

b. Did you use a high-speed Internet connection? . . . . . YES = 1

CODE

1210
------

c. How many hours per week did you use the Internet to get farm-related **news and information**? (*Include weather, farm, local and other news; stock market and agricultural market information; farm input pricing and any other farm-related information.*) . . . . .

HOURS

1211
------



d. How many hours per week did you use the Internet to conduct farm-related **commerce**?  
*(Include making purchases, making sales, banking, online recordkeeping or accounting, operating your own website, working with your farm cooperative, and other farm-related activities.)* . . . . .

HOURS

1212
------

e. How did you connect to the Internet?

- Desktop personal computer? . . . . . YES = 1
- Laptop? . . . . . YES = 1
- Handheld device (Blackberry, etc.)? . . . . . YES = 1
- Other? . . . . . YES = 1

CODE

1226
1235
1237
1239

f. Where did you connect to the Internet from?

- Farm residence or office? . . . . . YES = 1
- Off-farm residence or office? . . . . . YES = 1
- In the field? . . . . . YES = 1
- Public access internet site? . . . . . YES = 1
- Elsewhere? . . . . . YES = 1

CODE

1244
1247
1269
1270
1276

18. About how many miles was it from your home to the nearest town or city with a population of 10,000 or more? . . . . .

MILES

1277
1199

19. About how many miles was it from your home to the nearest town or city, regardless of size? . . . . .

20. Where did you buy the majority of the following input items used by this operation and the principal operator's household in 2009?

- a. Fuel . . . . .
- b. Fertilizer and chemicals . . . . .
- c. Feed and seed . . . . .
- d. Machinery and implements (include repairs and supplies) . . . . .
- e. Farm credit . . . . .
- f. Household consumer goods (groceries, clothing, household supplies, etc.) . . . . .
- g. Household durable goods (cars, trucks, appliances, furniture, etc.) . . . . .

Distance from your farm (in miles)	Main reason, if not purchased in nearest town or city of any size:  1 Price of the input 2 Not available 3 Other
1278	1293
1279	1294
1280	1295
1250	1296
1251	1297
1284	1298
1285	1299

SECTION I continues on next page.

**MANAGEMENT PRACTICES**

21. Next, I have some questions about your marketing practices. Are you currently using---

- a. direct sales to consumers? (*Include* agricultural products produced and sold directly to individuals for human consumption from roadside stands, farmer's markets, pick-your-own sites, etc. *Exclude* non-edible products such as nursery crops, cut flowers, and wool, but include livestock sales. *Exclude* sales of agricultural products by vertically integrated operations through their own processing and marketing operations.) . . . . . YES = 1
- b. direct sales to retail outlets? (*Include* sales directly to restaurants, grocery stores or store chains, or other businesses that in turn sell directly to consumers.) . . . . . YES = 1

CODE
1151
1152

**[ENUMERATOR NOTE: If item 21a = 1 or item 21b = 1, continue; else go to item 29.]**

22. Did you use any of the following outlets to market these products (*item 21*):

- a. roadside stand or on-farm facility (exclude on-farm store)? . . . . . YES = 1
- b. on-farm store? . . . . . YES = 1
- c. farmer's market? . . . . . YES = 1

CODE
1171
1172
1173

- (i) If products were sold through a farmer's market, what was the distance to the market where the majority of the products were sold? . . . . .

MILES
1174

- d. Community Supported Agricultural (CSA) buying club? . . . . . YES = 1

CODE
1175

- (i) If products were sold through a CSA buying club, what percent of the households/families participating in the club reside in the same county as your farm? . . . . .

PERCENT
1176

- e. regional distributor? . . . . . YES = 1
- f. State branding program? . . . . . YES = 1
- g. direct sales to local grocery stores, restaurants, or other retailers? . . . . . YES = 1

CODE
1177
1178
1179

23. In 2009, did you sell products directly to consumers originating from:

- a. crop production other than nursery or floriculture products? . . . . . YES = 1
- b. nursery and floriculture production? . . . . . YES = 1
- c. livestock production? . . . . . YES = 1
- d. poultry production? . . . . . YES = 1
- e. other animal production? . . . . . YES = 1

CODE
1160
1162
1163
1167
1169

SECTION I continues on next page.

	PERCENT	
24. If products were sold through any of the marketing outlets in item 22, what percent share of total farm sales did these outlets represent in 2009? . . . . .		1180
	CODE	
25. If you sold livestock, poultry, or other animal products (slaughtered animals, milk, cheese, etc.) through any of the above marketing outlets, were facilities available locally (within 50 miles) for processing? . . . . . YES = 1		1181
26. Did you collaborate with other farmers to market these products? . . . . . YES = 1		1182
27. Was your product sold as a farm or regional brand? . . . . . YES = 1		1183
28. Did you use the Internet or mail order to market any of these products? . . . . . YES = 1		1184
29. Has this operation written any forward pricing contracts for 2010 crop production? . . . . . YES = 1		1186

The following questions pertain to the new Average Crop Revenue Election (ACRE) Program.

30. Did you enroll your farm in the ACRE program? <input type="checkbox"/> YES - [Enter code 1 and continue] <input type="checkbox"/> NO - [Enter code 3, then go to item 32]. . . . .	CODE	1185
31. What was (were) your reason(s) for enrolling? ( <i>Record all that apply.</i> )	CODE	
a. High ACRE guarantee price . . . . . YES = 1		1164
b. Crop revenue varies a lot from year to year . . . . . YES = 1		1165
c. Do not expect to receive counter-cyclical payments or marketing loan benefits in the years 2009-2012. . . . . YES = 1		1166
d. Other . . . . . YES = 1		1123

**[ENUMERATOR NOTE: If the farm was not enrolled in the ACRE program (item 30 = 3), continue; else go to item 33.]**

32. What was (were) your reason(s) for NOT enrolling? ( <i>Record all that apply.</i> )	CODE	
a. Too complicated to figure out . . . . . YES = 1		1161
b. Not sure ACRE payments would offset the other farm program payments I would have to give up . . . . . YES = 1		1168
c. I want to see what other farmers are going to do . . . . . YES = 1		1170
d. Other . . . . . YES = 1		1124

33. The following question pertains to the new Supplemental Revenue Assistance Payments (SURE) Program.	CODE	
Did you alter your purchase of crop insurance or NAP to ensure that you are eligible for disaster relief payments under the SURE program? . . . . . YES = 1		1125

SECTION I continues on next page.

34. In order to analyze the impact of these new programs, we need to obtain information on current base acre enrollments.

Base Acre Allocation by Crop

For which eligible crops does your operation have base acres established?	Crop Code [see respondent booklet]	How many base acres do you operate?	Of these, how many do you rent from others?
	1153	1187	1193
	1154	1188	1194
	1155	1189	1195
	1156	1190	1196
	1157	1191	1197

35. Do you operate more than five base acre types?

CODE

YES - [Enter code 1 and continue]

NO - [Enter code 3, then go to item 36] . . . . .

1198
------

ACRES

a. How many more base acres do you operate? . . . . .

1158
------

b. Of those (item 35a), how many do you rent from others? . . . . .

1159
------

**[ENUMERATOR NOTE: If land is rented from others as reported in SECTION A, item 2, ask; else skip to item 37.]**

36. Did your landlord(s) participate in management decisions regarding land use and/or crop/livestock production?

CODE

YES - [Enter code 1]

NO - [Enter code 3]. . . . .

1192
------

SECTION I continues on next page.

**USE OF TIME**

37. Next, in order to estimate the returns farm households receive for their labor correctly, we need to obtain time allocations. We know there are 168 total hours in a week (7days with 24 hours in a day) that you allocate to various activities. On average, for each of the three month periods DURING 2009, about how many hours per week did--

a. You (*the principal operator*) do----

- (i) work for this farm/ranch without paying yourself a wage or salary? .....
  - (ii) work for this farm/ranch for a wage or salary? .....
  - (iii) non-farm work off this farm/ranch for compensation? (*Exclude commuting time.*) .....
  - (iv) work off another farm/ranch? (*Exclude commuting time.*) .....
  - (ii) other? .....
- TOTAL

1	2	3	4
Jan-Mar	April-June	July-Sept	Oct-Dec
HOURS/WEEK	HOURS/WEEK	HOURS/WEEK	HOURS/WEEK
0480	0481	0482	0483
0484	0485	0486	0487
0488	0489	0490	0491
1091	1092	1093	1094
0492	0493	0494	0495
168	168	168	168

b. Your spouse (*the principal operator's*) do----

- (i) work for this farm/ranch without being paid a wage or salary? .....
  - (ii) work for this farm/ranch for a wage or salary? .....
  - (iii) non-farm work off this farm/ranch for compensation? (*Exclude commuting time.*) .....
  - (iv) work off another farm/ranch? (*Exclude commuting time.*) .....
  - (ii) other? .....
- TOTAL

0580	0581	0582	0583
0584	0585	0586	0587
0588	0589	0590	0591
1095	1096	1097	1098
0592	0593	0594	0595
168	168	168	168

SECTION I continues on next page.

38. On average, for each of the three-month periods during 2009, about how many paid and unpaid hours per week (work and management time) did -- (example: if the operation had 4 paid workers who averaged 40 hours per week during January - March, then report 160):

1	2	3	4
Jan-Mar	April-June	July-Sept	Oct-Dec
HOURS/WEEK	HOURS/WEEK	HOURS/WEEK	HOURS/WEEK
1061	1062	1063	1064

a. Other operators (**excluding** the principal operator and the principal operator's spouse) work for this farm/ranch without receiving a wage or salary? . . . . .

b. Other operators (**excluding** the principal operator and the principal operator's spouse) work for this farm/ranch for a wage or salary? . . . . .

1065	1066	1067	1068
------	------	------	------

39. Report the average number of workers (**excluding** operators, customer hire, and contract labor) for each of the three-month periods (example: if the operation had 4 paid workers who averaged 30 hours per week during January-March, then report 4):

1	2	3	4
Jan-Mar	April-June	July-Sept	Oct-Dec
NUMBER OF WORKERS	NUMBER OF WORKERS	NUMBER OF WORKERS	NUMBER OF WORKERS
1083	1084	1085	1086
1087	1088	1089	1090

a. Average number of unpaid workers . . . . .

b. Average number of paid workers . . . . .

40. For the workers reported in the question above (item 39), on average, for each of the three-month periods during 2009, about how many paid and unpaid hours per week (work and management time) did -- (example: if the operation had 4 paid workers who averaged 40 hours per week during January - March, then report 160):

1	2	3	4
Jan-Mar	April-June	July-Sept	Oct-Dec
HOURS/WEEK	HOURS/WEEK	HOURS/WEEK	HOURS/WEEK
0840	0841	0842	0843
0859	0860	0861	0862

a. Unpaid workers (such as non operator partners, family members, etc.) work for this farm/ranch? . . . . .

b. Paid workers work for this farm/ranch? (**Exclude** custom hire and contract labor.) . . . . .

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## SECTION J FARM HOUSEHOLD

1. Was the principal operator's spouse listed as OPERATOR 2 in SECTION I, item 12? CODE  
 YES - [Enter code 1, then go to item 2]  NO - [Enter code 3 and continue with item a] . . .

a. If NO, and the operator has a spouse, what was the age of the principal operator's spouse on December 31, 2009? AGE

**[ENUMERATOR NOTE: If the principal operator has a spouse, (SECTION I, item 10), please answer for both the principal operator and his/her spouse.]**

2. Are the principal operator and principal operator's spouse of Spanish, Hispanic, or Latino origin or background, such as Mexican, Cuban, or Puerto Rican, regardless of race?  
 YES - [Enter code 1]  NO - [Enter code 3] . . . . .

OPERATOR	SPOUSE
1219	1220

ENTER CODE 1 FOR ALL THAT APPLY

3. Which of these do you and your spouse (the principal operator and principal operator's spouse) consider yourself? Are you--- . . . . .

	OPERATOR	SPOUSE
American Indian or Alaska Native? (Specify tribe_____)	1213	1214
Asian?	1215	1216
Black or African American?	1217	1218
Native Hawaiian or Other Pacific Islander?	1221	1222
White?	1223	1224

4. What is the highest level of formal education achieved by the principal operator and the principal operator's spouse? . . . . .

	OPERATOR	SPOUSE
1 Less than high school diploma 2 High school 3 Some college (Include associates degree) 4 4-year college graduate and beyond	1257	1260

5. In 2009, what was the primary occupation of the principal operator and the principal operator's spouse? . . . . .

	OPERATOR	SPOUSE
1 Farm or ranch work 2 Work other than farming or ranching 3 Currently not in the paid workforce	1207	1208

6. Regarding retirement from farming/ranching, do you (the principal operator) consider yourself to be retired now?  
 YES - [Enter code 1]  NO - [Enter code 3] . . . . .

	CODE
	1259

SECTION J continues on next page.

NUMBER

1227

7. How many people lived in your (*the principal operator's*) household on December 31, 2009? . . . . .
8. Of the people who lived in your (*the principal operator's*) household on December 31, 2009, how many were...

In each age category? NUMBER	Were covered by any health insurance for any part of year? NUMBER
1228	1126
1229	1127
1230	1128
1231	1129

- a. younger than 6 years old? . . . . .
- b. from 6 through 17 years old? . . . . . +
- c. from 18 through 64 years old? . . . . . +
- d. 65 years or older? . . . . . +

e. Total persons in household  
(*should equal number reported in item 7*). . . . . =

--

9. In 2009, how many of these persons had health insurance that was provided through:

Household Members Under 65 Years of Age	Household Members 65 Years and Over
1264	1271
1265	1272
1266	1273
1267	1274
1268	1275
1225	1236

- a. an employer (or former employer) from the operator's off-farm work? . . .
- b. an employer (or former employer) from the spouse's off-farm work? . . .
- c. this farming operation . . . . .
- d. private health insurance? (*fully purchased by the household*). . . . .
- e. Medicare, Medicaid, or other public insurance? . . . . .
- f. Source other than those listed? . . . . .

**[ENUMERATOR NOTE: If SECTION I, item 1 = 3 (50% or less interest held by operator and relatives), go to CONCLUSION; else continue.]**

CODE

10. Did you live on or adjacent to any of your farm/ranch land?

1238

YES - [Enter code 1]     NO - [Enter code 3] . . . . .

**[ENUMERATOR NOTE: If principal operator and/or principal operator's spouse worked off the farm and reported hours of non-farm work in Section I, item 37a(iii) or Section I, item 37b(iii), ask; otherwise go to item 12.]**

11. How many miles is it one way from your home to your and/or your spouse's off-farm job? (*enter zero for home based jobs such as truck driver, salesperson, enumerator, etc.*). . . . .

OPERATOR MILES	SPOUSE MILES
0941	0942

SECTION J continues on next page.



12. Which **value code** represents the total income the household, the principal operator, and spouse received in 2009 from... (**Exclude** farm income reported earlier.)

	TOTAL HOUSEHOLD INCOME	OPERATOR INCOME	SPOUSE INCOME
a. All off-farm wages, salaries, and tips before taxes and withholdings? . . . . .	0952	0950	0951
(i) Which business code ( <i>from list in respondent booklet</i> ) represents the type of off-farm business you and/or your spouse worked at? . . . . .		1070	1071
b. Net cash income from operating another farm or ranch (net of depreciation)? ( <i>can be negative (-) if a loss was incurred</i> ) . . . . .	0957	0955	0956
c. Net cash income from operating any other business (net of depreciation)? ( <i>can be negative (-) if a loss was incurred</i> ) . . . . .	0960	0958	0959
(i) Which business code ( <i>from list in respondent booklet</i> ) represents the type of off-farm business you and/or your spouse operated? . . . . .		1072	1073
(ii) What was the total number of employees who worked at this business? ( <b>Include</b> the operator and spouse.) . . . . .		1074	1075
d. Net cash income from cash or share-renting land from other operations to others? ( <b>Exclude</b> land rented to others from this operation.) . . . . .	0963		
e. Interest income? . . . . .	0969		
f. Dividend income? . . . . .	0966		
g. Total proceeds from the sale of farm and non-farm capital assets? ( <b>Include</b> operator household's share only.) . . . . .	0978		
(i) Recognized gain/loss on the sale of capital assets reported above? ( <i>can be negative (-) if capital losses were incurred</i> ) . . . . .	0981		
h. Income from private pensions and private disability? . . . . .	0939		
i. Income from public sources? ( <b>Include</b> Social Security, military and other public retirement, veteran's benefits, public disability, unemployment, or other public assistance.) . . . . .	0998		
j. Other off-farm sources? . . . . .	0993		

13. If this household earned dividend income (*item 12f*), were dividends earned from firms that produced ethanol? . . . . . YES = 1

CODE  
 1076

Dollar range	Value Code	Dollar range	Value Code	Dollar range	Value Code	Dollar range	Value Code
None . . . . .	01	\$7,500 - 9,999 . . . . .	09	\$50,000 - 59,999 . . . . .	17	\$225,000 - 249,999 . . . . .	25
\$1 - 499 . . . . .	02	\$10,000 - 14,999 . . . . .	10	\$60,000 - 79,999 . . . . .	18	\$250,000 - 374,999 . . . . .	26
\$500 - 999 . . . . .	03	\$15,000 - 19,999 . . . . .	11	\$80,000 - 99,999 . . . . .	19	\$375,000 - 499,999 . . . . .	27
\$1,000 - 1,999 . . . . .	04	\$20,000 - 24,999 . . . . .	12	\$100,000 - 124,999 . . . . .	20	\$500,000 - 999,999 . . . . .	28
\$2,000 - 2,999 . . . . .	05	\$25,000 - 29,999 . . . . .	13	\$125,000 - 149,999 . . . . .	21	\$1,000,000 - 1,249,999 . . . . .	29
\$3,000 - 3,999 . . . . .	06	\$30,000 - 34,999 . . . . .	14	\$150,000 - 174,999 . . . . .	22	\$1,250,000 - 1,499,999 . . . . .	30
\$4,000 - 4,999 . . . . .	07	\$35,000 - 39,999 . . . . .	15	\$175,000 - 199,999 . . . . .	23	\$1,500,000 and over . . . . .	31
\$5,000 - 7,499 . . . . .	08	\$40,000 - 49,999 . . . . .	16	\$200,000 - 224,999 . . . . .	24		

SECTION J continues on next page.

[Show VALUE CODES in Respondent Booklet.]

14. Which value code represents how much this household spent in 2009 on---

VALUE CODE

- a. food, including food away from home? . . . . .
- b. rent payments for principal operator's dwelling, if not owned by the household (*item 15c*) or farm business (*SECTION G, item 1a has a zero value*)? . . . . .
- c. utilities and household supplies? . . . . .
- d. non-farm transportation:
  - (i) leasing costs for vehicles leased by the household, plus public transportation expenses? . . . . .
  - (ii) fuel, maintenance and repairs, vehicle insurance, parking and license fees for non-farm share of vehicles? . . . . .
- e. health and medical expenses:
  - (i) health and/or dental insurance cost? (*costs not covered by the farm operation or an off-farm employer*) . . . . .
  - (ii) out of pocket expense for health and medical needs? . . . . .
- f. contributions to personal insurance (*including life, disability, liability insurance but not including health, homeowner or vehicle insurance*) and retirement plans including pension and Social Security? . . . . .
- g. contributions to individuals outside of the household, including alimony, child support, gifts (not including bequests) and charitable contributions? . . . . .
- h. mortgage interest for operators who live in a dwelling owned by the household and not the operation? (*Exclude any parts of mortgage principal*). . . . .
- i. property taxes for operators who live in a dwelling owned by the household and not the operation? (*Exclude any parts of mortgage principal*). . . . .
- j. all other family living expenses, such as clothing and personal care products and services; house furnishings and equipment, education and child (*or adult*) care, entertainment (*hobbies, recreation, and vacations*)? . . . . .

1105
1104
1106
1107
1119
1108
1112
1109
1110
1120
1121
1118

[Show VALUE CODES in Respondent Booklet.]

15. Which value code represents the total value of each of the following categories of off-farm assets owned by the operator and members of the operator's household on December 31, 2009, for --- (*Exclude assets of this operation, reported in SECTION G.*)

- a. Financial assets held in non-retirement accounts? (*Include cash, checking, savings, money market accounts, certificates of deposits, savings bonds, government securities, outstanding personal loans due to the operator or household, corporate stock, mutual funds, cash surrender value of life insurance, other financial assets. Exclude all farm business-related assets.*) . . . . .
- b. Retirement accounts? (*401k, 403b, IRA, Keogh, other retirement accounts*). . . . .
- c. Operator's dwelling, if not owned by the operation? (*not reported in Section G, item 1a*) . . . . .
- d. Real estate and other personal (*second*) homes? (*other farms, residential rental, commercial, and other real estate*). . . . .
- e. Business not part of this farm? . . . . .
- f. All household vehicles? (*including household share of vehicles partly owned by the operation*). . . . .
- g. Other assets not reported elsewhere? . . . . .

0953
0954
0984
0985
0986
0982
0987

SECTION J continues on next page.

[Show **VALUE CODES** in Respondent Booklet.]

16. Which value code represents the total value of each of the following categories of off-farm debt (*debt not associated with this operation*) owed by the operator and members of the operator's household on December 31, 2009, for--- (**Include** off-farm debt secured with farm assets. **Exclude** any debt - household debt, credit cards, etc. - reported in SECTION H Farm Debt.)

**[ENUMERATOR NOTE: If mortgage debt on the operator dwelling was reported earlier in SECTION H, Item 8, then skip item 16a and continue with 16b. If mortgage debt on the operator dwelling was NOT reported in SECTION H, item 8, then continue with item 16a.]**

	VALUE CODE
a. Mortgages on operator's dwelling, if not owned by the operation? ( <b>Include</b> home mortgages, home equity loans, and lines of credits secured by the operator's dwelling.) . . . . .	0988
b. Mortgages on other real estate and other personal (second) homes? ( <b>Include</b> mortgages, equity loans, and lines of credits secured by other real estate, including other farms, residential rental, commercial, and other real estate.) . . . . .	0989
c. Loans on businesses that are not a part of this farm operation? . . . . .	1101
d. Personal loans? ( <b>Include</b> credit cards, auto loans, unpaid taxes, medical bills, any other debts/liabilities not reported elsewhere.) . . . . .	1102
e. All other off-farm debt owed by the operator or household? . . . . .	0983
17. Which value code represents the amount of off-farm debt owed by the operator or household members that was secured by farm assets? . . . . .	1117

**[ENUMERATOR NOTE: Items 18-20 refer to Income and Expense items for 2008.]**

	VALUE CODE
18. Which value code represents the total value of farm sales in the previous year (2008)? (Total value of farm sales includes livestock and crop income from cash and marketing contract sales, fees received from livestock and crop production contracts, the net change in CCC loans, and government payments.) . . . . .	1113
19. Which value code represents the net operating income for this operation in the previous year (2008)? (Cash income from all farm sources minus production costs and depreciation; if negative net operating income, indicate a minus sign before the value code.) . . . . .	1114
20. Which value code represents the total off-farm income in the previous year (2008)? (Wages, salaries, and tips before taxes, income from operating another farm, income from operating any other business; if negative off-farm income, indicate a minus sign before the value code.) . . . . .	1115

<b>OFFICE USE ONLY</b>	2002
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## CONCLUSION

1. Results from this survey will be published in August.

Would you like to receive a copy in the mail?

*(Results will be available on the Internet at <http://www.nass.usda.gov> or <http://www.ers.usda.gov>. You can also receive reports by subscription free of charge direct to your e-mail address. Go to the NASS Home Page at [www.nass.usda.gov](http://www.nass.usda.gov). In the Receive NASS Updates box on the right, click on National or State under Receive reports by Email, then follow the instructions on the screen.)*

YES - [Enter code 1]

NO - [Enter code 3] .....

CODE

0099

MILITARY TIME

0005

2. ENDING TIME [MILITARY] .....

OFFICE USE  
TIME IN HOURS

0008

Reported by: \_\_\_\_\_

Telephone ( \_\_\_\_\_ ) \_\_\_\_\_

OFFICE USE

0093

NR CODE

0092

OFFICE USE	PARTNERS STRATUM SAMPLE 182				Duplication Adjustor	Office Use for POID		
	0925	0926	0927	0928	0922	0919		
Response	Respondent		Mode		Enum.	Eval.	Date	Optional
1-Comp 2-R 3-Inac	9901	1-Op/Mgr 2-Sp 3-Acct/Bkpr 4-Partner 9-Other	9902	2-Tel  3-Face-to-Face	0098	0100	9910  M M D D <b>10</b>	0003
S/E Name								

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