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# Sugar and Sweeteners Outlook

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Increased Domestic Production Raises Supplies and Projected Ending Stocks for 2017/18

The February *World Agricultural Supply and Demand Estimates* (WASDE) lowered projected 2017/18 sugar use by 75,000 short tons, raw value (STRV), due to fewer expected domestic deliveries for food and beverage use. Projected total supplies are also lowered by 57,000 STRV, as reduced beet sugar production and cane sugar production from Florida eclipse the increase in cane sugar production in Louisiana. Projected ending stocks for 2017/18 are increased by 18,000 STRV, resulting in a stocks-to-use ratio of 14.6 percent.

Mexico sugar domestic deliveries are also reduced in the February WASDE, down 87,000 metric tons, actual value (MT), as deliveries of high-fructose corn syrup (HFCS) have been strong in the first quarter of the fiscal year, dampening sugar deliveries. With additional sugar supplies available, projected exports are increased by 106,000 MT, but exports to the United States remain unchanged from the previous month. Ending stocks are lowered 19,000 MT, and the stocks-to-consumption ratio remains at 22.0 percent.

The USDA's long-term projections for U.S. sugar markets show increasing production in both the beet sugar and cane sugar sectors, but not at a high enough rate to meet the growth in domestic deliveries. As a result, projections are for a growth in imports along with relatively tight markets that support price levels. Mexico is also projected to increase sugar production. Growing domestic deliveries are projected to constrain the amount of sugar available for export, meaning that the United States is expected to need additional imports from TRQ programs in order to maintain adequate domestic supplies.

#### Record projected production in Louisiana eclipsed by lowered expectations for Florida and beet sugar production

The February *World Agricultural Supply and Demand Estimates* (WASDE) shows a reduced outlook for sugar supplies in the United States for 2017/18, primarily due to lowered production expectations for both beet and cane sugar. Projected beginning stocks are increased to 1.876 million short tons, raw value (STRV), however, due to revisions for 2016/17, which moved 25,000 STRV from deliveries for consumption to ending stocks. Projected total supplies are 14.422 million STRV, a 57,000-STRV decline from the January projection.

| Items  |                             | 2016/17    | 2017/18    |         | 2016/17                | 2017/18    |  |
|--|-----------------------------|------------|------------|---------|------------------------|------------|--|
|  | 2015/16                     | (estimate) | (forecast) | 2015/16 | (estimate)             | (forecast) |  |
|  | 1,000 Short tons, raw value |            |            | 1,000 N | Metric tons, raw value |            |  |
| Beginning stocks   | 1,815                       | 2,054      | 1,876      | 1,647   | 1,863                  | 1,702      |  |
| Total production   | 8,989                       | 8,969      | 9,230      | 8,155   | 8,137                  | 8,373      |  |
| Beet sugar   | 5,119                       | 5,103      | 5,219      | 4,644   | 4,629                  | 4,735      |  |
| Cane sugar   | 3,870                       | 3,866      | 4,011      | 3,511   | 3,507                  | 3,638      |  |
| Florida  | 2,173                       | 2,055      | 1,992      | 1,971   | 1,864                  | 1,807      |  |
| Louisiana  | 1,428                       | 1,628      | 1,859      | 1,296   | 1,477                  | 1,686      |  |
| Texas  | 116                         | 140        | 160        | 106     | 127                    | 145        |  |
| Hawaii   | 152                         | 43         | 0          | 138     | 39                     | 0          |  |
| Total imports  | 3,341                       | 3,244      | 3,316      | 3,031   | 2,943                  | 3,008      |  |
| Tariff-rate quota imports  | 1,620                       | 1,611      | 1,788      | 1,469   | 1,462                  | 1,622      |  |
| Other program imports  | 396                         | 419        | 250        | 359     | 380                    | 227        |  |
| Non-program imports  | 1,325                       | 1,213      | 1,278      | 1,202   | 1,101                  | 1,160      |  |
| Mexico   | 1,309                       | 1,201      | 1,268      | 1,187   | 1,090                  | 1,151      |  |
| Total supply   | 14,145                      | 14,267     | 14,422     | 12,832  | 12,943                 | 13,083     |  |
| Total exports  | 74                          | 95         | 100        | 67      | 86                     | 91         |  |
| Miscellaneous  | -33                         | 38         | 0          | -30     | 35                     | 0          |  |
| Deliveries for domestic use<br>Transfer to sugar-containing products | 12,051                      | 12,258     | 12,480     | 10,932  | 11,121                 | 11,322     |  |
| for exports under re-export program                                  | 148                         | 127        | 120        | 134     | 115                    | 109        |  |
| Transfer to polyhydric alcohol, feed, other alcohol                  | 22                          | 29         | 35         | 20      | 27                     | 32         |  |
| Commodity Credit Corporation (CCC) sale for ethanol, other           | 0                           | 0          | 0          | 0       | 0                      | 0          |  |
| Deliveries for domestic food and beverage use                        | 11,881                      | 12,102     | 12,325     | 10,778  | 10,979                 | 11,181     |  |
| Total use  | 12,091                      | 12,391     | 12,580     | 10,969  | 11,241                 | 11,412     |  |
| Ending stocks  | 2,054                       | 1876       | 1,842      | 1,863   | 1,702                  | 1,671      |  |
| Private  | 2,054                       | 1,876      | 1,842      | 1,863   | 1,702                  | 1,671      |  |
| Commodity Credit Corporation (CCC)                                   | 0                           | 0          | 0          | 0       | 0                      | 0          |  |
| Stocks-to-use ratio  | 16.99                       | 15.14      | 14.64      | 16.99   | 15.14                  | 14.64      |  |

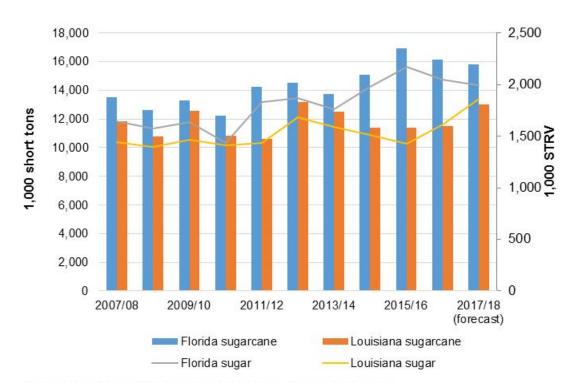
Table 1 -- U.S. sugar: supply and use, by fiscal year (Oct./Sept.), February 2018

Source: U.S. Dept. of Agriculture, Economic Research Service, Sugar and Sweetener Outlook.

Domestic cane sugar production for 2017/18 is projected to be 4.011 million STRV, a 44,000-STRV decrease from the January projection. The two largest sugarcane-producing States have had diverging developments in terms of crop conditions and production. Cane sugar production in Louisiana is projected to be 1.859 million STRV, a 39,000-STRV increase from the previous month, based primarily on processor reports from the State. Louisiana's strong harvest season was able to continue into late January, several weeks beyond most years, further adding to a projected record sugar production year. The record sugar production implies record-level sucrose recovery, along with strong sugarcane yields and a 3.8-percent annual increase in harvested area for sugar production.

Conversely, Cane sugar production in Florida is projected to be 1.992 million STRV, reduced 83,000-STRV from the previous month. A number of adverse weather conditions during the late period of the growing season through the harvest season have reportedly had a detrimental impact on the quality of the sugarcane being processed in the

State—Hurricane Irma in early September, followed by excessive precipitation in the fall as the rainy season extended longer than normal, and, finally, streaks of unseasonably cool weather during the winter, combined to contribute to lower sugarcane yields and sucrose recovery rates than previous estimates. The specific impacts of each of these events is difficult to gauge due to the length of the harvest and the ability of the sugarcane crop to recover from weather-related setbacks, particularly early in the harvest year. The National Agricultural Statistics Service (NASS) reduced sugarcane yield forecasts in the State from 40.9 tons per acre in January to 39.8 tons per acre in February, more than offsetting a slight increase in forecast harvested area. The reduction in sugar production in the State, based on information provided by processors to the Farm Service Agency's (FSA) *Sweetener Market Data* (SMD), implies a reduction in the State's recovery rate from 12.8 percent in the January projection to 12.6 percent in February.





Source: U.S. Department of Agriculture, National Agricultural Statistics Service.

Beet sugar production is projected to be 5.219 million STRV, a 38,000-STRV reduction from the January report. The reduction is due to a decrease in the expected sucrose extraction rate from sliced sugarbeets. The 2017/18 slicing campaign has seen very high extraction rates by historical standards, indicating that the 2017/18 crop of sugarbeets have a high sugar content and that storage and processing conditions have allowed for a high rate of recovery.

Typical seasonal patterns for the cumulative extraction rates are for an increase from September through December or January. During this period, processors begin the season with sugarbeets that are harvested early in the summer and not stored in piles, eventually transitioning to extraction from the sugarbeets from the main fall harvest that are stored in large piles, utilizing the cold winter weather to maintain quality. Subsequently, cumulative extraction rates typically level off or slightly deteriorate as the slicing campaign progresses. Technological advancements and industry investment in improved, ventilated storage facilities in recent years have resulted in less deterioration and less fluctuation in extraction rates during the late winter and early spring.

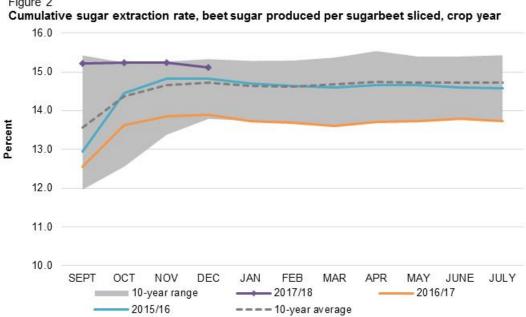


Figure 2

Source: U.S. Dept. of Agriculture, Economic Research Service and Farm Service Agency.

The pattern developing thus far in 2017/18, however, shows high extraction rates with the early-season sugarbeets. There was a dip in December, believed primarily due to processing issues for one beet processor that forced a stoppage in some operations, but this is expected to be a temporary interruption that will be accounted for later in the season. Nonetheless, without the usual seasonal increase from the fall into the winter, extraction rates are not expected to increase significantly. The current estimated extraction rate of about 15.25 percent is still relatively high compared with historical averages, but lower than earlier expectations. The projection also assumes a shrink rate in line with recent averages, as no significant weather conditions have been identified thus far that would impact the shrink at a national level. However, the weather for the remainder of the year will be critical in maintaining pile conditions and sugarbeet quality.

|  | Table 2. Beet sugar | production | projection | calculation, | 2017/18 |
|--|---------------------|------------|------------|--------------|---------|
|--|---------------------|------------|------------|--------------|---------|

|  | 2009/10 | 2010/11 | 2011/12 | 2012/13 | 2013/14 | 2014/15 | 2015/16 | 2016/17 | 2017/18 | 2017/18  |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|
|  |         |         |         |         |         |         |         |         | January | February |
| Sugarbeet production (1,000 short tons) 1/                 | 29,783  | 32,034  | 28,896  | 35,224  | 32,789  | 31,285  | 35,371  | 36,881  | 35,325  | 35,325   |
| Sugarbeet shrink 2/  | 5.7%    | 5.9%    | 5.9%    | 4.8%    | 6.8%    | 5.4%    | 6.5%    | 8.3%    | 6.4%    | 6.4%     |
| Sugarbeet sliced (1,000 short tons)                        | 28,097  | 30,137  | 27,184  | 33,532  | 30,545  | 29,595  | 33,066  | 33,834  | 33,076  | 33,076   |
| Sugar extraction rate from slice                           | 14.3%   | 15.4%   | 15.0%   | 15.3%   | 14.3%   | 14.6%   | 14.6%   | 13.7%   | 15.4%   | 15.3%    |
| Sugar from beets slice (1,000 STRV)                        | 4,023   | 4,631   | 4,086   | 5,142   | 4,325   | 4,325   | 4,820   | 4,643   | 5,083   | 5,045    |
| Sugar from molasses (1,000 STRV) 2/                        | 325     | 357     | 401     | 327     | 324     | 341     | 380     | 352     | 345     | 345      |
| Crop year sugar production (1,000 STRV) 3/                 | 4,348   | 4,987   | 4,487   | 5,469   | 4,648   | 4,667   | 5,201   | 4,995   | 5,428   | 5,390    |
| August-September sugar production (1,000 STRV)             | 396     | 623     | 294     | 708     | 315     | 461     | 688     | 606     | 715     | 715      |
| August-September sugar production forecast (1,000 STRV) 4/ | 623     | 294     | 708     | 315     | 461     | 688     | 606     | 715     | 504     | 504      |
| Sugar from imported beets (1,000 STRV) 5/                  |         |         |         |         |         |         |         |         | 40      | 40       |
| Fiscal year sugar production (1,000 STRV)                  | 4,575   | 4,659   | 4,900   | 5,076   | 4,794   | 4,893   | 5,119   | 5,103   | 5,257   | 5,219    |

Notes: 1/ National Agricultural Statistics Service, U.S. Dept. of Agriculture. 2/Projections based on processor forecasts published by U.S. Dept. of Agriculture, Farm Service Agency. 3/ August-July basis. 4/ 2017/18 based on 10-year historical average. 5/ Sugar from imported beets split out for projections only, included in total once full crop year slice is recorded. They are incorporated into total production in historical data.

Source: U.S. Dept. of Agriculture, Economic Research Service and World Agricultural Outlook Board.

#### Domestic deliveries lowered as calendar year 2017 deliveries decline from previous year

The outlook for sugar use in the United States also shows reduced volumes compared with the previous month. Total sugar use is projected to be 12.325 million STRV in 2017/18, a 75,000-STRV reduction from the January report. The reduction is due to lower projected domestic deliveries for food and beverage use, from 12.400 million STRV to 12.325 million STRV, based on the pace set in the October-to-December quarter beginning the 2017/18 fiscal year. The reduced projection would still represent a 1.8-percent increase from the 2016/17 food deliveries total of 12.102 million STRV, which was also revised down 25,000 STRV with fewer deliveries from nonreporters.

Through December, 3.060 million STRV of sugar have been delivered for food and beverage consumption in 2017/18, nearly unchanged from the same period the previous year, which totaled 3.062 million STRV. Important sector-level trends underlie the relatively stagnant total deliveries, however. Deliveries by beet processors through December were 5.9 percent larger than the previous year. This continues the strong delivery performance that began at the end of 2015/16 and continued through 2016/17. Conversely, deliveries by cane refineries through December are 4.3 percent lower. Along with nonreporter import deliveries that are 5.3-percent lower than the previous year, total cane deliveries have remained well below trend levels for several consecutive quarters.

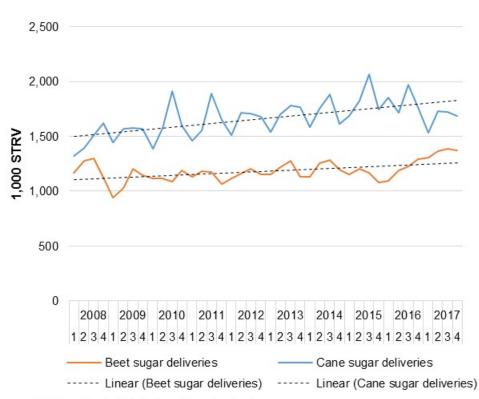
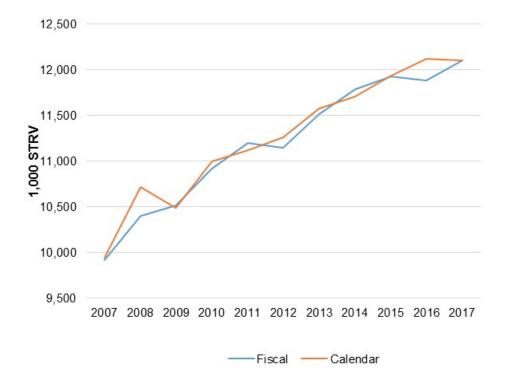


Figure 3 Sugar deliveries, by beet sugar and cane sugar, quarterly, 2008 to 2017

Source: U.S. Department of Agriculture, Farm Service Agency.

For the 2017 calendar year, food and beverage deliveries totaled 12.100 million STRV, also a slight decline compared with the previous year, which totaled 12.115 million STRV. The significance of calendar year figures is that they usually tend to be less volatile compared with fiscal year totals. This is primarily due to the structure of many delivery contracts, the fact that the busiest delivery periods are during the summer and fall quarters, and the introduction of the suspension agreements with Mexico that instituted the Export Limit based on the fiscal year period, which changed trade patterns.

Figure 4 Total U.S. sugar deliveries, fiscal and calendar year, 2008 to 2017



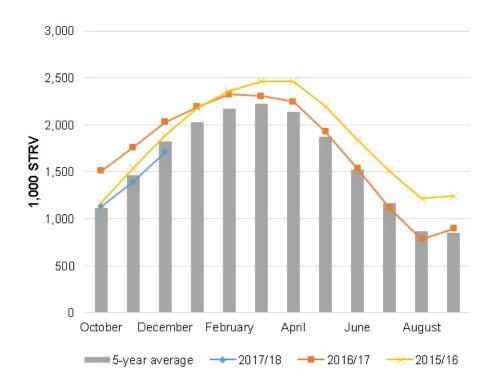
Source: U.S. Department of Agriculture, Farm Service Agency.

The decline in calendar year 2017 deliveries represents the first year-over-year decline since 2009. While a meaningful data point, it is unclear whether this signals a change in the relatively steady trends witnessed over the past 7 years or a short-term interruption. On a quarterly basis, no clear pattern emerges for 2017. Deliveries were lower in the first and third quarters compared with the previous year (by 3.9 percent and 2.6 percent, respectively), 6.3-percent higher in the second quarter, and essentially unchanged in the fourth quarter.

Ending stocks for 2017/18 are projected to be 1.842 million STRV, an 18,000-STRV increase from the previous projection, resulting in a 14.6 percent stocks-to-use ratio. While an increase from the previous month's forecast, it would represent a slightly tighter market than the revised 2016/17 stocks-to-use ratio at 15.1 percent.

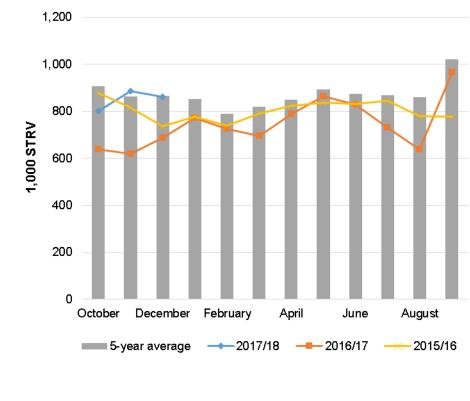
Beginning in 2015/16, sugar inventories held by the sugarbeet and sugarcane sectors began to diverge, a trend that continued through 2016/17 and was reflected by a divergence in the spot market for refined cane and refined beet sugar. Strong deliveries during 2015/16 and early 2016/17, along with constrained supplies of imported raw sugar, resulted in cane refiners drawing down inventories to relatively low levels by the end of 2016/17. Strong beet sugar production from consecutive large sugarbeet harvests and relatively sluggish deliveries during the first half of 2015/16 resulted in beet processors holding substantially larger stocks and carrying large inventories into 2016/17. This period also coincided with the legislative debate during the spring of 2016 regarding genetically-modified (GMO) ingredient labeling laws, which created uncertainty in the food manufacturing market. Domestically produced sugarbeets are almost exclusively grown from GMO varieties; in contrast, there are no commercially available GMO varieties of sugarcane.

## Figure 5 Sugarbeet processors' total sugar inventories, monthly, 2015/16 to 2017/18



Source: U.S. Department of Agriculture, Farm Service Agency.

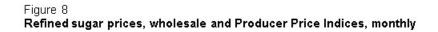


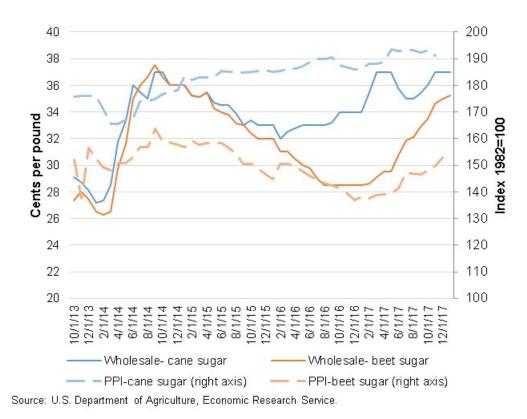


Source: U.S. Department of Agriculture, Farm Service Agency.

Through December, 2017, inventories held by cane refiners and beet processors have returned to more balanced levels between the sectors. For the sugarbeet sector, strong deliveries, likely aided by the passage of the GMO labeling legislation in July 2016 that removed some of the uncertainties in the market, along with the price discount that had developed for refined beet sugar and the availability of beet sugar supplies, allowed sugarbeet processors to increase their deliveries and successfully draw down inventories. For the cane sector, USDA program actions in July 2017 increased the amount of sugar that could be imported under the 2016/17 WTO raw sugar TRQ and Export Limit with Mexico. Increased raw sugar imports, particularly from WTO raw sugar TRQ holders, allowed cane refiners' inventories to increase substantially beginning in September 2017. Combined with relatively strong production from domestic cane processors in 2017/18 and continued sluggishness in cane sugar deliveries, inventories have remained substantially higher than the previous year.

The developments in the cane and beet sectors' inventories have also been seen in prices over the same period. Wholesale spot prices of refined cane and refined beet prices began dramatically diverging in 2016, but the spread has narrowed considerably in the past few months, with recent weekly prices showing just a 1-cent per pound difference between the two products. Producer Price Indices (PPI) for both products, which reflect the actual costs paid, have also narrowed over the past several months, further suggesting that the two sectors' fundamentals are more integrated.





#### Large Mexico deliveries of high-fructose corn syrup thus far in 2017/18 reduce sugar use projections

Mexico sugar use projections are increased in the 2017/18, raised 19,000 metric tons, actual value (MT), to 6.248 million MT. Projected domestic deliveries for human consumption are reduced 87,000 MT, however, totaling 4.496 million MT. If realized, this would be a 0.4 percent decrease from 2016/17 levels.

| Items   | 2015/16 | 2016/17 (estimate)             | 2017/18 (forecast) |
|---|---------|--------------------------------|--------------------|
|   | 1,      | 000 metric tons, actual weight |                    |
| Beginning stocks  | 811     | 1,037                          | 1,002              |
| Production  | 6,117   | 5,957                          | 6,100              |
| Imports   | 83      | 93                             | 135                |
| Imports for consumption                                       | 17      | 48                             | 85                 |
| Imports for sugar-containing product exports, IMMEX 1/, other | 66      | 45                             | 50                 |
| Total supply  | 7,011   | 7,087                          | 7,237              |
| Disappearance   |         |                                |                    |
| Human consumption   | 4,387   | 4,515                          | 4,496              |
| For sugar-containing product exports (IMMEX)                  | 390     | 397                            | 390                |
| Other deliveries and end-of-year statistical adjustment       | -10     | -61                            | 0                  |
| Total   | 4,767   | 4,851                          | 4,886              |
| Exports   | 1,207   | 1,234                          | 1,362              |
| Exports to the United States & Puerto Rico                    | 1,120   | 1,028                          | 1,085              |
| Exports to other countries                                    | 86      | 205                            | 277                |
| Total use   | 5,974   | 6,085                          | 6,248              |
| Ending stocks   | 1,037   | 1,002                          | 989                |
|   |         | 1,000 metric tons, raw value   |                    |
| Beginning stocks  | 859     | 1,099                          | 1,062              |
| Production  | 6,484   | 6,315                          | 6,466              |
| Imports   | 88      | 98                             | 143                |
| Imports for consumption                                       | 18      | 51                             | 90                 |
| Imports for sugar-containing product exports (IMMEX)          | 70      | 47                             | 53                 |
| Total supply  | 7,431   | 7,512                          | 7,672              |
| Disappearance   |         |                                |                    |
| Human consumption   | 4,650   | 4,786                          | 4,766              |
| For sugar-containing product exports (IMMEX)                  | 413     | 420                            | 413                |
| Other deliveries and end-of-year statistical adjustment       | -10     | -64                            | 0                  |
| Total   | 5,053   | 5,142                          | 5,179              |
| Exports   | 1,279   | 1,308                          | 1,444              |
| Exports to the United States & Puerto Rico                    | 1,187   | 1,090                          | 1,151              |
| Exports to other countries                                    | 92      | 218                            | 294                |
| Total use   | 6,332   | 6,450                          | 6,623              |
| Ending stocks   | 1,099   | 1,062                          | 1,048              |
| Stocks-to-human consumption (percent)                         | 23.6    | 22.2                           | 22.0               |
| Stocks-to-use (percent)                                       | 17.4    | 16.5                           | 15.8               |
| High fructose corn syrup (HFCS) consumption (dry weight)      | 1,482   | 1,522                          | 1,608              |

1/ IMMEX = Industria Manufacturera, Maquiladora y de Servicios de Exportación.

Source: USDA, World Agricultural Supply and Demand Estimates and Economic Research Service, Sugar and Sweeteners Outlook; Conadesuca.

Through December, sugar deliveries have been down 7.7 percent from the previous year, while deliveries of HFCS have been at their highest level since 2013/14. While still early in the year, particularly as the Mexico sugar harvest did not hit full steam until January, high domestic sugar prices and relatively tight supplies of estandar and refined sugar are likely market factors that are resulting in additional HFCS deliveries. During the first quarter of 2017/18, HFCS deliveries accounted for 28.0 percent of total sweetener deliveries. By comparison, the proportion from the previous 3 years was between 24.0 and 25.7 percent.

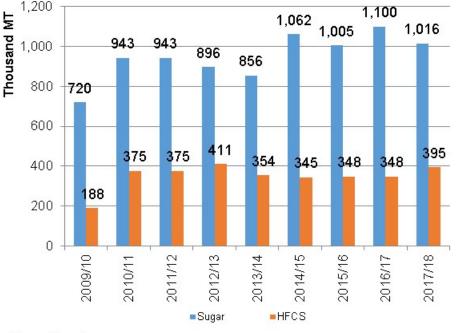
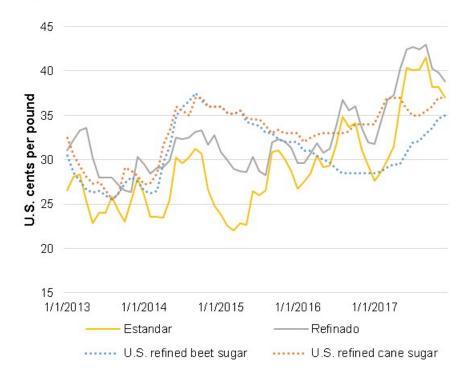


Figure 9 Mexican sweetener consumption October to December

Source: Conadesuca.

High sugar prices are a contributing factor to Mexico's shift in sweetener consumption toward high-fructose corn syrup (HFCS) and away from sugar, at least for the first quarter of the 2017/18 fiscal year. Projected HFCS deliveries for 2017/18 are projected to be 1.608 million MT, which would be a 5.4-percent increase from deliveries in 2016/17. Domestic sugar prices in Mexico increased in the summer of 2017, with the U.S. dollar equivalent of the wholesale prices in the Mexico City market exceeding the respective U.S. sugar prices. While prices have been lower in recent months, they remain high by historical standards and in relation to prices in the United States. The price is driven in part by sugar market fundamentals and the Mexico Peso's foreign exchange rate, which explains some of the increase and volatility in sugar prices. The price is also likely also be impacted by the U.S. market fundamentals, particularly as the Export Limit set by the U.S. Department of Commerce (USDOC) that defines Mexico's market access to the United States evolves. As a result, the Export Limit set subsequent to the March WASDE will be an important market development for both the U.S. and Mexico sugar markets. Nonetheless, the high prices in Mexico are a contributing factor to both higher sugar imports and HFCS deliveries relative to previous years.

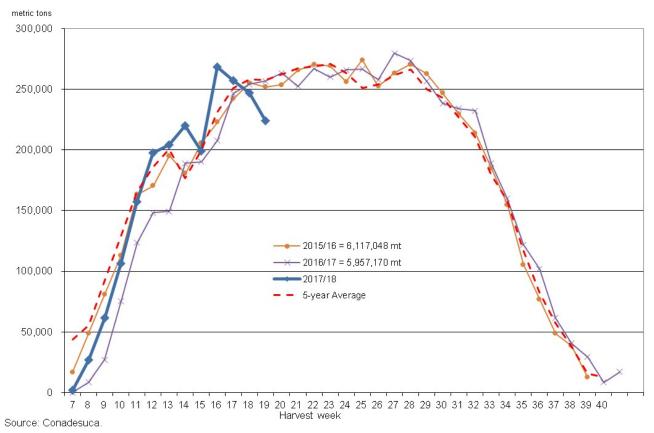
#### Figure 10 Mexico Estandar and Refinado sugar prices, monthly, January 2013 to January 2018



Source: U.S. Department of Agriculture, Economic Research Service.

Mexico sugar production is projected to be 6.100 million MT, unchanged from the previous month's projection. Through February 3, Mexican mills have produced 2.172 million MT, which is 15.7 percent higher than the previous year and the highest production total at this point in the campaign since 2012/13, according to Mexico's *Comité Nacional para el Desarrollo Sustentable de la Caña de Azúcar* (Conadesuca). The 2017/18 sugarcane harvest campaign got off to a strong start, with harvested area 11.5-percent ahead of the same period the previous year and cumulative sugarcane yields and processor recovery rates in line with recent years. Entering into the peak of the harvest campaign, with 50 out of the 51 sugar mills under operation, there have been a few weeks with relatively lower sugar production due to fewer weekly acres harvested, but there have not been any indications of issues that may continue for the remainder of the season.

Figure 11 Mexico sugar production, by week of harvest, 2015/16-2017/18



Conadesuca lowered its production forecast to 6.055 million MT on February 9, 2018, subsequent to the February WASDE release. The reduction was primarily the result of a lower harvested area—reduced from 802,000 hectares in the first estimate to 778,000 hectares in the latest estimate. If realized, this harvested area would be slightly higher than the 2016/17 harvest and in line with levels seen over the last 3 years. The updated estimate has relatively minor, mostly offsetting, changes to the expected sugarcane harvest and recovery rates that would have a slight net increase in the amount of sugar produced per hectare.

Sugar produced below a polarity of 99.2 totaled 236,000 MT through February 3, also according to Conadesuca. According to the terms of the suspension agreements amended in June 2017, 70 percent of the sugar that Mexico ships to the United States must qualify as "Other Sugar" below the 99.2 polarity threshold. Based on the projected Export Limit from the December WASDE, the most recent report of low-polarity sugar production would fill 31.0 percent of the Other Sugar portion of the limit. Based on Conadesuca's weekly reporting, 13 of the 50 mills currently operating have produced the low-polarity sugar. Those mills are concentrated in the regions closest to the Gulf of Mexico, particularly in the State of Veracruz. Several of the mills' sugar-production mixes, particularly in mills that have produced the largest volumes, have been almost exclusively of this specification of sugar. Although there are no data in previous years for this type of production, it is likely that it has reduced the amount of estandar sugar available to the domestic market.

It is expected that most of the low-polarity sugar produced will be exported to the United States to fulfill the Other Sugar portion of the Export Limit. Production of this specification remains a market uncertainty, however. Market reports suggest that the Mexican mills are not designed to optimize production for specification of product, and low-polarity sugar is likely not a product that will be as easy to market domestically as estandar sugar. Current projections are based upon Mexico's fulfilling the full volume of the established Export Limit. If availability of the

supply of low-polarity sugar becomes a constraint, it could have implications for other areas of the U.S. and Mexico supply and use balances.

Mexico is projected to export 1.362 million MT of sugar in 2017/18, a 106,000-MT increase from the previous month. Exports to the United States remain unchanged at 1.085 million MT, based on the expected Export Limit from the December WASDE, per the terms of the suspension agreements between the USDOC and the Government of Mexico. Exports to other countries are projected to be 106,000 MT higher than the previous month, totaling 277,000 MT. This increase is due to the reduction in domestic deliveries that will increase the amount of exportable supplies.

Ending stocks are projected to be 989,000 MT, a reduction of 19,000 MT from the January report. The stocks-toconsumption ratio remains unchanged at 22 percent, however. This is in line with historical levels and stated targets by Mexican authorities to maintain 2.5 months of deliveries in inventories at the end of the fiscal year. With fewer projected deliveries for 2017/18, less sugar needs to be held in stocks to reach those targets. Instead, the additional supplies are expected to be marketed in the export market.

### Special Article: Long-Term Market Projections for U.S. and Mexico Sugar Markets

This month the USDA releases *USDA Agricultural Projections to 2027*. The report provides a long-term market perspective for many agricultural markets important to U.S. agriculture. The projections for all commodities are performed under specific Government policy and macroeconomic assumptions. The projections run through 2027/28, using the projections from the November 2017 WASDE as the starting point.

The sugar Interagency Commodity Estimates Committee (ICEC) generated the baseline long-term projections for the U.S. sugar market. In addition, the committee generated a baseline projection for Mexico and two alternative scenarios for both countries, with the primary objective of evaluating the likelihood of forfeitures and Government outlays under the current USDA sugar policies' market loan program. The two alternative scenarios are: Per capita sugar consumption remains unchanged from current levels or Mexico sugar production experiences a single-year increase due to higher sugarcane yields similar to those that occurred in 2012/13.

#### Baseline projection results show tight supplies for both the United States and Mexico

The baseline scenario for sugar markets assumes that current Government policies remain in place for the duration of the projection period, including current farm policies and programs and current trade policies and the terms of free-trade agreements. The future projections are largely based on trends and statistical relationships from recent years in the North American sugar market carrying forward into the future.

|  | 2016/17 | 2017/18  | 2018/19 | 2019/20 | 2020/21 | 2021/22       | 2022/23      | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 |
|--|---------|----------|---------|---------|---------|---------------|--------------|---------|---------|---------|---------|---------|
| Sugarbeet harvested area (1,000 acres)     | 1,126   | 5 1,113  | 1,162   | 1,196   | 1,166   | 1,149         | 1,133        | 1,118   | 1,106   | 1,093   | 1,079   | 1,069   |
| Sugarbeet yield (short tons/acre)          | 32.7    | 32.4     | 29.9    | 30.4    | 30.9    | 31.4          | 31.9         | 32.4    | 32.9    | 33.4    | 33.9    | 34.4    |
| Sugarcane harvested area (1,000 acres)     | 853     | 8 845    | 862     | 872     | 882     | 889           | 896          | 900     | 903     | 908     | 912     | 916     |
| Sugarcane yield (short tons/acre)          | 35.6    | 36.1     | 35.5    | 35.8    | 35.9    | 35.8          | 35.8         | 35.8    | 35.8    | 35.8    | 35.8    | 35.8    |
|  |         |          |         |         | 1       | ,000 short te | ons, raw val | ue      |         |         |         |         |
| Beginning stocks                           | 2,054   | 1,834    | 1,775   | 1,732   | 1,765   | 1,798         | 1,830        | 1,863   | 1,895   | 1,927   | 1,958   | 1,989   |
| Total production                           | 8,967   | 7 8,836  | 8,975   | 9,312   | 9,343   | 9,378         | 9,442        | 9,483   | 9,546   | 9,604   | 9,649   | 9,713   |
| Beetsugar                                  | 5,101   | 4,950    | 5,019   | 5,252   | 5,204   | 5,206         | 5,217        | 5,228   | 5,248   | 5,265   | 5,275   | 5,302   |
| Cane sugar                                 | 3,866   | 3,886    | 3,956   | 4,060   | 4,140   | 4,172         | 4,225        | 4,255   | 4,298   | 4,339   | 4,374   | 4,411   |
| Total imports                              | 3,247   | 3,710    | 3,810   | 3,794   | 4,006   | 4,213         | 4,389        | 4,585   | 4,758   | 4,933   | 5,120   | 5,283   |
| TRQ  | 1,611   | 1,756    | 1,899   | 1,804   | 1,967   | 2,134         | 2,260        | 2,459   | 2,592   | 2,739   | 2,889   | 3,002   |
| Mexico                                     | 1,204   | 1,694    | 1,651   | 1,730   | 1,779   | 1,819         | 1,869        | 1,866   | 1,906   | 1,934   | 1,970   | 2,022   |
| Other imports                              | 431     | 260      | 260     | 260     | 260     | 260           | 260          | 260     | 260     | 260     | 260     | 260     |
| Total supply                               | 14,268  | 14,380   | 14,560  | 14,838  | 15,114  | 15,389        | 15,661       | 15,931  | 16,199  | 16,464  | 16,727  | 16,986  |
| Exports                                    | 95      | 5 50     | 50      | 50      | 50      | 50            | 50           | 50      | 50      | 50      | 50      | 50      |
| Total domestic deliveries                  | 12,286  | 6 12,555 | 12,778  | 13,023  | 13,267  | 13,508        | 13,748       | 13,986  | 14,222  | 14,456  | 14,687  | 14,916  |
| Deliveries for food and beverage use       | 12,130  | 12,400   | 12,623  | 12,868  | 13,112  | 13,353        | 13,593       | 13,831  | 14,067  | 14,301  | 14,532  | 14,761  |
| Other deliveries                           | 156     | 6 155    | 155     | 155     | 155     | 155           | 155          | 155     | 155     | 155     | 155     | 155     |
| Total Use                                  | 12,434  | 12,605   | 12,828  | 13,073  | 13,317  | 13,558        | 13,798       | 14,036  | 14,272  | 14,506  | 14,737  | 14,966  |
| Ending stocks                              | 1,834   | 1,775    | 1,732   | 1,765   | 1,798   | 1,830         | 1,863        | 1,895   | 1,927   | 1,958   | 1,989   | 2,020   |
| Stocks-to-use ratio                        | 14.75   | 5 14.09  | 13.50   | 13.50   | 13.50   | 13.50         | 13.50        | 13.50   | 13.50   | 13.50   | 13.50   | 13.50   |
|  |         |          |         |         |         | cents p       | er pound     |         |         |         |         |         |
| World raw sugar price                      | 13.94   | 15.25    | 16.09   | 18.40   | 21.75   | 19.42         | 18.10        | 19.99   | 20.14   | 21.98   | 24.20   | 25.20   |
| U.S. raw sugar price - 3rd quarter         | 26.26   | 3 27.76  | 28.72   | 29.75   | 31.08   | 30.17         | 29.62        | 30.40   | 30.46   | 31.16   | 31.96   | 32.30   |
| Refined beet sugar spot price - 3q quarter | 32.30   | 33.56    | 33.68   | 34.42   | 35.38   | 34.73         | 34.33        | 34.89   | 34.94   | 35.44   | 36.00   | 36.24   |
| Sugarbeet price (Dollars/ton)              | 35.50   | 47.10    | 47.02   | 46.74   | 48.07   | 48.83         | 48.87        | 48.69   | 48.95   | 49.27   | 50.17   | 51.11   |
| Sugarcane price (Dollars/ton)              | 32.50   | 35.22    | 37.02   | 38.59   | 39.02   | 40.16         | 40.14        | 40.66   | 41.69   | 42.21   | 42.96   | 43.77   |

Source: U.S. Department of Agriculture, Sugar and Sweetener Interagency Commodity Estimate Committee.

Domestic sugar deliveries for the United States are projected to increase from 12.623 million STRV in 2018/19 to 14.761 million STRV by 2027/28, a 1.7-percent average annual increase. This projection is based on recent trends in the U.S. caloric sweetener market, with per capita sweetener consumption declining slightly but per capita HFCS consumption declining at a faster rate. The result is projected to be a per capita increase in sugar consumption, with sugar deliveries driven by population growth and a higher per capita consumption rate. Historically, these trends have not been price-sensitive, indicating that they are related to preferences of food manufacturers and their customers rather than being endogenous to yearly supply and use developments.

Domestic sugar production is projected to increase at an annual rate of 0.9 percent over the projection period, from 8.975 million STRV in 2018/19 to 9.713 million STRV by 2027/28. Both domestic beet and cane sugar producers

benefit from stable and increasing prices projected over the period, which should provide adequate revenue for processors and increasing grower prices to spur production growth. The difference in growth rates between projected domestic consumption and projected domestic production demonstrate the need for increased imports, however, explained later in this section.

Domestic beet sugar production is projected to grow from 5.019 million STRV in 2018/19 to 5.302 million STRV a 0.6-percent annual increase. The increase is due to steadily increasing sugarbeet yields, as harvested acres of sugar beets are projected to be lower by 2027/28. Harvested area is expected to increase through 2019/20 before steadily declining for the remainder of the projection period. This is due to projected higher costs to grow sugarbeets. Input costs are closely tied to oil prices, which are projected to increase in the underlying macroeconomic conditions. As a result, beet sugar production growth is dependent upon the growth in sugarbeet yields and improved sucrose recovery from harvested sugarbeets. This would come from a continuation of technological improvements from seed varieties and field technologies, improved storage management of sugarbeets during the processing season, and improvement in processing efficiency.

Domestic cane sugar production is also projected to increase, but at a rate of 1.2 percent per year—from 3.956 million STRV in 2018/19 to 4.411 million STRV by the end of the projection period. Sugarcane production is expected to come from increased harvested area—a 0.7 average annual increase—along with improved recovery rates from processors. Sugarcane yields are projected to stay relatively level over the duration, following recent historical performance in national yields. Like sugarbeet growers, sugarcane growers will also face higher input costs due to higher projected oil prices; however, sugarcane production is less sensitive to changes in cost, partially due to the multi-year planting cycle that occurs for sugarcane.

Total imports are projected to increase at an annual rate of 3.6 percent, from 3.810 million STRV in 2018/19 to 5.283 million STRV. This growth is necessary for supply to meet the growth in deliveries. Imports from Mexico, the largest foreign supplier of sugar to the United States, are projected to grow at 2.3 percent. The terms of the suspension agreements, signed between the USDOC and Government of Mexico in December 2014 and amended in June 2017, govern imports from Mexico. However, the Export Limit is not projected to be the main constraint for volumes. Mexico is projected to increase production over the next 10 years, but it is also projected to see increasing domestic deliveries that will limit supplies available for export. As a result, additional imports under TRQ programs are projected in order to have enough supplies to meet demand, as well as a minimum amount of sugar held as ending stocks to carry into the following year—with a 13.5 percent stocks-to-use ratio as a floor level of ending stocks within the projections.

The resulting ending stocks level means that U.S. sugar markets are projected to be relatively tight by historical standards for the duration of the projection period. This is expected to provide support for prices in the raw and refined sugar markets, as well as prices received by sugarcane and sugarbeet growers for their crops.

Similar dynamics are projected for the Mexico sugar market, with production growth projected at a rate lower than the rate of use. Mexico sugar production is projected to grow from 6.411 million MT in 2018/19 to 7.039 million MT by the end of the projection period. The growth comes from both increased harvested area and improved yields. Harvested area is expected to increase by 41,000 hectares between 2018/19 and 2027/28, supported by prices and returns from both domestic and export markets. Yields are projected to increase at an annual rate of 0.7 percent but to remain at levels below the 2012/13 sugarcane yield of 78.7 MT per hectare, which stands as a relative outlier due to exceptional growing conditions in that year.

| Table 5 Mexico sugar and high fructose | 2016/17 | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22      | 2022/23       | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 |
|--|---------|---------|---------|---------|---------|--------------|---------------|---------|---------|---------|---------|---------|
|  | 2010/17 | 2017/10 | 2010/13 | 2013/20 | 2020/21 | 2021/22      | 2022/25       | 2023/24 | 2024/25 | 2023/20 | 2020/21 | 2021/20 |
| Sugarcane harvested area (1,000 ha.)   | 777     | 790     | 802     | 814     | 819     | 827          | 830           | 830     | 833     | 834     | 838     | 843     |
| Sugarcane yield (metric tons/acre)     | 68.6    | 69.1    | 69.6    | 70.2    | 70.7    | 71.2         | 71.7          | 72.3    | 72.8    | 73.4    | 73.9    | 74.5    |
|  |         |         |         |         | 1,0     | 00 metric to | ons, actual v | alue    |         |         |         |         |
| Beginning stocks                       | 1,037   | 1,002   | 825     | 834     | 843     | 852          | 861           | 870     | 878     | 886     | 894     | 902     |
| Sugar production                       | 5,957   | 6,100   | 6,292   | 6,411   | 6,503   | 6,586        | 6,676         | 6,721   | 6,800   | 6,868   | 6,941   | 7,039   |
| Imports                                | 85      | 95      | 94      | 94      | 94      | 94           | 94            | 94      | 94      | 94      | 94      | 94      |
| Total supply                           | 7,079   | 7,197   | 7,211   | 7,339   | 7,440   | 7,533        | 7,632         | 7,685   | 7,773   | 7,849   | 7,930   | 8,035   |
| Domestic disappearance                 | 4,889   | 4,912   | 4,964   | 5,015   | 5,065   | 5,114        | 5,162         | 5,209   | 5,254   | 5,298   | 5,341   | 5,393   |
| Consumption                            | 4,515   | 4,582   | 4,634   | 4,685   | 4,735   | 4,784        | 4,832         | 4,879   | 4,924   | 4,968   | 5,011   | 5,063   |
| Other disappearance                    | 390     | 330     | 330     | 330     | 330     | 330          | 330           | 330     | 330     | 330     | 330     | 330     |
| Exports                                | 1,160   | 1,460   | 1,413   | 1,481   | 1,523   | 1,557        | 1,600         | 1,598   | 1,632   | 1,656   | 1,687   | 1,731   |
| To the United States                   | 1,030   | 1,450   | 1,413   | 1,481   | 1,523   | 1,557        | 1,600         | 1,598   | 1,632   | 1,656   | 1,687   | 1,731   |
| To other countries                     | 184     | 10      | 0       | 0       | 0       | 0            | 0             | 0       | 0       | 0       | 0       | 0       |
| Ending stocks                          | 1,002   | 825     | 834     | 843     | 852     | 861          | 870           | 878     | 886     | 894     | 902     | 911     |
| Stocks-to-consumption ratio            | 22.20   | 18.00   | 18.00   | 18.00   | 18.00   | 18.00        | 18.00         | 18.00   | 18.00   | 18.00   | 18.00   | 18.00   |
| High fructose corn syrup deliveries    | 1,531   | 1,531   | 1,555   | 1,579   | 1,603   | 1,627        | 1,651         | 1,674   | 1,697   | 1,720   | 1,742   | 1,764   |

Source: U.S. Department of Agriculture, Sugar and Sweetener Interagency Commodity Estimate Committee.

Domestic disappearance growth in Mexico is expected to be driven by the population. Domestic deliveries for human consumption are projected to grow 1.0 percent per year. Some of the growth is dampened by increased HFCS deliveries, which are projected to increase by 1.4 percent over the same period. On a per capita basis, projected HFCS deliveries increase but remain below the levels set between 2009/10 and 2012/13, when U.S. and Mexican sugar markets initially became integrated.

Export growth is projected to be strong during the projection period—increasing by 2.3 percent annually—but will be constrained by the growth in the domestic market. Exports are projected to go exclusively to the United States to fulfill as much of the Export Limit as possible and provide a better return than exports to other countries.

With relatively tight supplies, Mexico is expected to prioritize meeting domestic demand—including holding at least 18 percent of domestic deliveries for consumption as ending stocks to meet market demands between the end of the fiscal year and the beginning of the harvest season in December. With those demands met, Mexico is projected to next ship volumes to the United States, meeting the terms of the suspension agreements. Once its market access to the United States is fulfilled, Mexico would then build ending stocks to further bolster domestic inventories up to 22 percent of deliveries for consumption. Historical performance shows that supplies beyond this level are usually mitigated by shipments to other countries, which keeps market prices favorable for sugarcane growers and sugar processors. Under the baseline scenario, however, there are only enough supplies to satisfy minimum domestic needs and partially fulfill market access to the United States. As in the U.S. projections, this results in a relatively tight market for Mexico, which facilitates an expansion of production.

#### Unchanged per capita sugar deliveries lessen, delay the tight supply situation in North America

The first alternative scenario analyzed is one with relatively slower growth for sugar deliveries in the United States. This analysis keeps per capita sugar deliveries in the United States unchanged, rather than using the baseline scenario that has sugar consumption increasing as HFCS consumption continues to decline. This alternate scenario simulates a market with less demand, either from less caloric sweetener consumption or a less severe decline in HFCS consumption. The results provide some stark differences from the baseline scenario, but some of the overall result remains relatively unchanged.

| Table 6 U.S. sugar supply and use project   | ions, flat per | capita consu | Imption sce | nario        |              |         |              |         |         |         |         |         |
|---|----------------|--------------|-------------|--------------|--------------|---------|--------------|---------|---------|---------|---------|---------|
|   | 2016/17        | 2017/18      | 2018/19     | 2019/20      | 2020/21      | 2021/22 | 2022/23      | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 |
| Sugarbeet harvested area (1,000 acres)      | 1,126          | 5 1,113      | 1,162       | 1,194        | 1,168        | 1,149   | 1,133        | 1,118   | 1,105   | 1,093   | 1,079   | 1,069   |
| Sugarbeet yield (short tons/acre)           | 32.7           | 32.4         | 29.9        | 30.4         | 30.9         | 31.4    | 31.9         | 32.4    | 32.9    | 33.4    | 33.9    | 34.4    |
| Sugarcane harvested area (1,000 acres)      | 853            | 845          | 862         | 873          | 880          | 884     | 887          | 888     | 888     | 889     | 890     | 890     |
| Sugarcane yield (short tons/acre)           | 35.6           | 36.1         | 35.5        | 35.8         |              | 35.8    |              |         | 35.8    | 35.8    | 35.8    | 35.8    |
|   |                |              |             |              |              |         | ons, raw val |         |         |         |         |         |
| Beginning stocks                            | 2,054          | 1            | , -         | ,            | ,            | 1,716   | , -          | ,       | ,       | ,       | , -     | ,       |
| Total production                            | 8,967          | ,            | ,           | ,            |              | 9,355   | ,            | ,       |         |         |         | ,       |
| Beetsugar                                   | 5,101          |              |             |              |              | 5,206   | ,            |         |         |         |         |         |
| Cane sugar                                  | 3,866          | ,            | - /         | ,            | , -          | 4,149   | , -          | , -     |         | , -     |         | ,       |
| Total imports                               | 3,247          |              | 3,464       |              |              | 3,462   | ,            |         |         | 3,664   |         |         |
| TRQ   | 1,611          | ,            | ,           | ,            |              | 1,558   | ,            | ,       |         |         |         | ,       |
| Mexico                                      | 1,204          | 1,694        | 1,651       | 1,511        | 1,566        | 1,643   | 1,686        | 1,752   | 1,795   | 1,840   | 1,904   | 1,937   |
| Other imports                               | 431            | 260          |             |              | 260          | 260     |              |         |         |         | 260     | 260     |
| Total supply                                | 14,268         | 14,380       | 14,214      | 14,321       | 14,427       | 14,533  | 14,638       | 14,742  | 14,845  | 14,947  | 15,047  | 15,147  |
| Exports                                     | 95             | 50           | 50          | 50           | 50           | 50      | 50           | 50      | 50      | 50      | 50      | 50      |
| Total domestic deliveries                   | 12,286         | 12,555       | 12,474      | 12,568       | 12,661       | 12,754  | 12,847       | 12,938  | 13,029  | 13,119  | 13,208  | 13,295  |
| Deliveries for food and beverage use        | 12,130         | 12,400       | 12,319      | 12,413       | 12,506       | 12,599  | 12,692       | 12,783  | 12,874  | 12,964  | 13,053  | 13,140  |
| Other deliveries                            | 156            | 155          | 155         | 155          | 155          | 155     | 155          | 155     | 155     | 155     | 155     | 155     |
| Total Use                                   | 12,434         | 12,605       | 12,524      | 12,618       | 12,711       | 12,804  | 12,897       | 12,988  | 13,079  | 13,169  | 13,258  | 13,345  |
| Ending stocks                               | 1,834          | 1,775        | 1,691       | 1,703        | 1,716        | 1,729   | 1,741        | 1,753   | 1,766   | 1,778   | 1,790   | 1,802   |
| Stocks-to-use ratio                         | 14.75          | 14.09        | 13.50       | 13.50        | 13.50        | 13.50   | 13.50        | 13.50   | 13.50   | 13.50   | 13.50   | 13.50   |
|   |                |              |             |              |              | cents p | er pound     |         |         |         |         |         |
| World raw sugar price                       | 13.94          | 15.25        | 16.09       | 18.40        | 21.75        | 19.42   | . 18.10      | 19.99   | 20.14   | 21.98   | 24.20   | 25.20   |
| U.S. raw sugar price - 3rd quarter          | 26.26          | 27.76        | 28.72       | 29.75        | 31.08        | 30.17   | 29.62        | 30.40   | 30.46   | 31.16   | 31.96   | 32.30   |
| Refined beet sugar spot price - 3q quarter  | 32.30          | 33.56        | 33.68       | 34.42        | 35.38        | 34.73   | 34.33        | 34.89   | 34.94   | 35.44   | 36.00   | 36.24   |
| Sugarbeet price (Dollars/ton)               | 35.50          |              |             |              |              | 48.83   | 48.80        |         |         |         |         |         |
| Sugarcane price (Dollars/ton)               | 32.50          |              |             |              |              | 38.40   |              |         |         |         |         |         |
| Source: U.S. Department of Agriculture, Sug | ar and Sweet   | ener Interag | ency Comm   | odity Estima | ate Committe | ee.     |              |         |         |         |         |         |

With per capita sugar consumption unchanged throughout the projection period, the growth of deliveries for food and beverage use is driven exclusively by population growth. The result is an annual growth rate of 0.7 percent, compared with 1.7 percent in the baseline scenario. Due to trade policies with Mexico, the projected stocks-to-use ratio remains at 13.5 percent and U.S. prices are only moderately impacted. Production in this scenario is relatively lower than the baseline scenario due to the lower returns. In particular, cane sugar production is projected to grow at an annual rate of 0.9 percent due to fewer harvested acres.

The largest differences, however, come from the amount and structure of imports. Imports grow at a slower rate, and imports from Mexico are projected to fully meet the Export Limit in most years of the projection period. Imports from TRQ programs do not grow at the same rate, and there would be a lower probability that mechanisms in the TRQ programs would need to be utilized by USDA to increase imports.

A significant result of the alternate scenario, from a policy standpoint, is that despite less use, inventories and prices do not reach a level in any year that would incentivize a forfeiture of sugar and produce Government outlays. Projected supply and use keep the market relatively tight, supporting prices for growers and processors.

Projections in Mexico under this scenario differ, as well. Projected production is lower than in the baseline scenario, with annual growth at 1.0 percent due to reduced harvested area from lower returns. Despite lower production, the reduced demand from the United States allows Mexico exporters to fully meet the volume of the Export Limit—except in the final year—and to have enough supplies available to build ending stocks and even ship sugar to other countries in some years. By the end of the projection period, however, the growth in domestic deliveries results in a constraint in exportable supplies. The results of this scenario for Mexico eventually lead to a relatively tight market situation, as well.

| Table 7 Mexico sugar and high fructose | 2016/17 | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22      | 2022/23      | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 |
|--|---------|---------|---------|---------|---------|--------------|--------------|---------|---------|---------|---------|---------|
|  | 2016/17 | 2017/16 | 2016/19 | 2019/20 | 2020/21 | 2021/22      | 2022/23      | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 |
| Sugarcane harvested area (1,000 ha.)   | 777     | 790     | 802     | 814     | 816     | 820          | 821          | 818     | 819     | 819     | 821     | 827     |
| Sugarcane yield (metric tons/acre)     | 68.6    | 69.1    | 69.6    | 70.2    | 70.7    | 71.2         | 71.7         | 72.3    | 72.8    | 73.4    | 73.9    | 74.5    |
|  |         |         |         |         | 1,0     | 00 metric to | ns, actual v | alue    |         |         |         |         |
| Beginning stocks                       | 1,037   | 1,002   | 825     | 834     | 1,031   | 1,042        | 1,053        | 1,063   | 1,073   | 1,065   | 1,029   | 961     |
| Sugar production                       | 5,957   | 6,100   | 6,292   | 6,411   | 6,482   | 6,537        | 6,603        | 6,626   | 6,689   | 6,743   | 6,808   | 6,908   |
| Imports                                | 85      | 95      | 94      | 94      | 94      | 94           | 94           | 94      | 94      | 94      | 94      | 94      |
| Total supply                           | 7,079   | 7,197   | 7,211   | 7,339   | 7,607   | 7,673        | 7,750        | 7,784   | 7,857   | 7,903   | 7,931   | 7,963   |
| Domestic disappearance                 | 4,889   | 4,912   | 4,964   | 5,015   | 5,065   | 5,114        | 5,162        | 5,209   | 5,254   | 5,298   | 5,341   | 5,393   |
| Consumption                            | 4,515   | 4,582   | 4,634   | 4,685   | 4,735   | 4,784        | 4,832        | 4,879   | 4,924   | 4,968   | 5,011   | 5,063   |
| Other disappearance                    | 390     | 330     | 330     | 330     | 330     | 330          | 330          | 330     | 330     | 330     | 330     | 330     |
| Exports                                | 1,160   | 1,460   | 1,413   | 1,294   | 1,500   | 1,506        | 1,524        | 1,501   | 1,537   | 1,575   | 1,630   | 1,658   |
| To the United States                   | 1,030   | 1,450   | 1,413   | 1,293   | 1,341   | 1,407        | 1,443        | 1,500   | 1,537   | 1,575   | 1,630   | 1,658   |
| To other countries                     | 184     | 10      | 0       | 0       | 159     | 99           | 81           | 2       | 0       | 0       | 0       | 0 0     |
| Ending stocks                          | 1,002   | 825     | 834     | 1,031   | 1,042   | 1,053        | 1,063        | 1,073   | 1,065   | 1,029   | 961     | 911     |
| Stocks-to-consumption ratio            | 22.20   | 18.00   | 18.00   | 22.00   | 22.00   | 22.00        | 22.00        | 22.00   | 21.64   | 20.71   | 19.17   | 18.00   |
| High fructose corn syrup deliveries    | 1,531   | 1,531   | 1,555   | 1,579   | 1,603   | 1,627        | 1,651        | 1,674   | 1,697   | 1,720   | 1,742   | 1,764   |

Source: U.S. Department of Agriculture, Sugar and Sweetener Interagency Commodity Estimate Committee.

#### A yield shock in Mexico would result in short-term changes in projections

The final scenario shows results of a market that experiences the baseline scenario conditions, but shows what would happen if Mexico experienced a one-time production increase due to a higher sugarcane yield—occurring mid-projection period in 2022/23—to a degree similar to that which occurred in 2012/13.

|  | 2016/17 | 2017/18  | 2018/19 | 2019/20 | 2020/21 | 2021/22 | 2022/23      | 2023/24 | 2024/25  | 2025/26 | 2026/27 | 2027/28 |
|--|---------|----------|---------|---------|---------|---------|--------------|---------|----------|---------|---------|---------|
| Sugarbeet harvested area (1,000 acres)     | 1,126   | 5 1,113  | 1,162   | 1,195   | 1,167   | 1,148   | 3 1,133      | 1,118   | 1,105    | 1,093   | 1,078   | 1,068   |
| Sugarbeet yield (short tons/acre)          | 32.7    | ,        |         |         | ,       | ,       | ,            |         |          | ,       |         | ,       |
| Sugarcane harvested area (1,000 acres)     | 853     | 8 845    | 862     | 872     | 882     | 889     | 896          | 900     | 903      | 908     | 912     | 916     |
| Sugarcane yield (short tons/acre)          | 35.6    | 36.1     | 35.5    | 35.8    |         |         |              |         | 35.8     | 35.8    | 35.8    | 35.8    |
|  |         |          |         |         |         |         | ons, raw val |         |          |         |         |         |
| Beginning stocks                           | 2,054   |          | , -     | 7 -     | ,       | ,       | ,            | 1       | 1        | 7 -     | ,       | 7       |
| Total production                           | 8,967   | 8,836    |         |         | 9,346   | ,       | ,            |         | 9,545    | ,       |         | ,       |
| Beetsugar                                  | 5,101   | 4,950    | 5,019   | 5,248   | 5,206   | 5,206   | 5,216        | 5,226   | 5,246    | 5,264   | 5,273   | 5,299   |
| Cane sugar                                 | 3,866   | 3,886    | 3,956   | 4,061   | 4,140   | 4,172   | 2 4,225      | 4,256   | 6 4,299  | 4,341   | 4,375   | 4,413   |
| Total imports                              | 3,247   | 3,710    | 3,810   | 3,797   | 4,003   | 4,213   | 4,389        | 4,586   | 6 4,759  | 4,933   | 5,120   | 5,284   |
| TRQ  | 1,611   | 1,756    | 1,899   | 1,807   | 1,965   | 2,134   | 1,559        | 1,923   | 3 2,670  | 2,809   | 2,955   | 3,062   |
| Mexico                                     | 1,204   | 1,694    | 1,651   | 1,730   | 1,779   | 1,819   | 2,569        | 2,403   | 1,829    | 1,863   | 1,905   | 1,962   |
| Other imports                              | 431     | 260      | 260     | 260     | 260     | 260     | 260          | 260     | 260      | 260     | 260     | 260     |
| Total supply                               | 14,268  | 14,380   | 14,560  | 14,838  | 15,114  | 15,389  | 15,661       | 15,931  | 16,199   | 16,464  | 16,727  | 16,986  |
| Exports                                    | 95      | 5 50     | 50      | 50      | 50      | 50      | 50           | 50      | 50       | 50      | 50      | 50      |
| Total domestic deliveries                  | 12,286  | 12,555   | 12,778  | 13,023  | 13,267  | 13,508  | 3 13,748     | 13,986  | 5 14,222 | 14,456  | 14,687  | 14,916  |
| Deliveries for food and beverage use       | 12,130  | ) 12,400 | 12,623  | 12,868  | 13,112  | 13,353  | 13,593       | 13,831  | 14,067   | 14,301  | 14,532  | 14,761  |
| Other deliveries                           | 156     | 6 155    | 155     | 155     | i 155   | 155     | 5 155        | 155     | 5 155    | 155     | 155     | 155     |
| Total Use                                  | 12,434  | 12,605   | 12,828  | 13,073  | 13,317  | 13,558  | 13,798       | 14,036  | 5 14,272 | 14,506  | 14,737  | 14,966  |
| Ending stocks                              | 1,834   | 1,775    | 1,732   | 1,765   | i 1,798 | 1,830   | 1,863        | 1,895   | 5 1,927  | 1,958   | 1,989   | 2,020   |
| Stocks-to-use ratio                        | 14.75   | 5 14.09  | 13.50   | 13.50   | 13.50   | 13.50   | ) 13.50      | 13.50   | 13.50    | 13.50   | 13.50   | 13.50   |
|  |         |          |         |         |         | cents p | er pound     |         |          |         |         |         |
| World raw sugar price                      | 13.94   | 15.25    | 16.09   | 18.40   | 21.75   | 19.42   | 2 18.10      | 19.99   | 20.14    | 21.98   | 24.20   | 25.20   |
| U.S. raw sugar price - 3rd quarter         | 26.26   | 3 27.76  | 28.72   | 29.75   | 31.08   | 30.17   | 29.62        | 30.40   | 30.46    | 31.16   | 31.96   | 32.30   |
| Refined beet sugar spot price - 3q quarter | 32.30   | 33.56    | 33.68   | 34.42   | 35.38   | 34.73   | 34.33        | 34.89   | 34.94    | 35.44   | 36.00   | 36.24   |
| Sugarbeet price (Dollars/ton)              | 35.50   | 47.10    | 46.72   | 46.90   | 48.04   | 48.79   | 48.80        | 48.58   | 48.91    | 49.16   | 50.03   | 50.93   |
| Sugarcane price (Dollars/ton)              | 32.50   | ) 35.22  | 37.17   | 38.52   | 39.03   | 40.18   | 40.18        | 40.71   | 41.71    | 42.26   | 43.02   | 43.85   |

Source: U.S. Department of Agriculture, Sugar and Sweetener Interagency Commodity Estimate Committee.

Overall, the impacts on the U.S. projections are relatively limited and short-lived. Due to the terms of the suspension agreement, the stocks-to-use ratio remains at 13.5 percent, which limits the impact on prices and domestic production. The largest changes come from imports. Imports from Mexico increase in the year of the production increase, as well as in subsequent years, as supplies in Mexico are sufficient to better meet the Export Limit. This also results in fewer imports from TRQ programs for several years. This impact is temporary, however. By the end of the projection period, imports from Mexico are relatively less than the baseline scenario and TRQ imports are larger. This is due to the impact that a surge in supplies would have in Mexico's market after the yield shock. Ultimately, the projections suggest that prices would not be impacted enough to result in Government outlays under the sugar program.

| Table 9 Mexico sugar and high fructose |         |         |         |         |         |              |               |         |         |         |         |         |
|--|---------|---------|---------|---------|---------|--------------|---------------|---------|---------|---------|---------|---------|
|  | 2016/17 | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22      | 2022/23       | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 |
| Sugarcane harvested area (1,000 ha.)   | 777     | 790     | 802     | 814     | 819     | 827          | 830           | 822     | 825     | 827     | 831     | 837     |
| Sugarcane yield (metric tons/acre)     | 68.6    | 69.1    | 69.6    | 70.2    | 70.7    | 71.2         | 85.4          | 72.3    | 72.8    | 73.4    | 73.9    | 74.5    |
|  |         |         |         |         | 1,0     | 00 metric to | ons, actual v | alue    |         |         |         |         |
| Beginning stocks                       | 1,037   | 1,002   | 825     | 834     | 843     | 852          | 861           | 1,393   | 878     | 886     | 894     | 902     |
| Sugar production                       | 5,957   | 6,100   | 6,292   | 6,411   | 6,503   | 6,586        | 7,943         | 6,657   | 6,734   | 6,807   | 6,886   | 6,988   |
| Imports                                | 85      | 95      | 94      | 94      | 94      | 94           | 94            | 94      | 94      | 94      | 94      | 94      |
| Total supply                           | 7,079   | 7,197   | 7,211   | 7,339   | 7,440   | 7,533        | 8,899         | 8,144   | 7,707   | 7,788   | 7,874   | 7,984   |
| Domestic disappearance                 | 4,889   | 4,912   | 4,964   | 5,015   | 5,065   | 5,114        | 5,162         | 5,209   | 5,254   | 5,298   | 5,341   | 5,393   |
| Consumption                            | 4,515   | 4,582   | 4,634   | 4,685   | 4,735   | 4,784        | 4,832         | 4,879   | 4,924   | 4,968   | 5,011   | 5,063   |
| Other disappearance                    | 390     | 330     | 330     | 330     | 330     | 330          | 330           | 330     | 330     | 330     | 330     | 330     |
| Exports                                | 1,160   | 1,460   | 1,413   | 1,481   | 1,523   | 1,557        | 2,343         | 2,057   | 1,566   | 1,595   | 1,631   | 1,680   |
| To the United States                   | 1,030   | 1,450   | 1,413   | 1,481   | 1,523   | 1,557        | 2,200         | 2,057   | 1,566   | 1,595   | 1,631   | 1,680   |
| To other countries                     | 184     | 10      | 0       | 0       | 0       | C            | 144           | 0       | 0       | 0       | 0       | 0       |
| Ending stocks                          | 1,002   | 825     | 834     | 843     | 852     | 861          | 1,393         | 878     | 886     | 894     | 902     | 911     |
| Stocks-to-consumption ratio            | 22.20   | 18.00   | 18.00   | 18.00   | 18.00   | 18.00        | 28.83         | 18.00   | 18.00   | 18.00   | 18.00   | 18.00   |
| High fructose corn syrup deliveries    | 1,531   | 1,531   | 1,555   | 1,579   | 1,603   | 1,627        | 1,651         | 1,674   | 1,697   | 1,720   | 1,742   | 1,764   |

Source: U.S. Department of Agriculture, Sugar and Sweetener Interagency Commodity Estimate Committee.

In Mexico, the increase in yields in 2022/23 would immediately increase supplies. This would translate into increased exports to the United States, as well as exports to other countries that may be constrained due to the unexpected nature of a market shock. This substantially increases ending stocks and carries additional supplies into future years. The one-time increase in supplies would aid in filling the Export Limit in the subsequent year, as well. The longer term impacts of the yield shock would actually be less production in Mexico, as the surge in supplies would lower domestic prices and dampen returns for sugarcane growers. As a result, by the end of the projection period, production would be lower than in the baseline scenario and there would be fewer exportable supplies ready to be shipped to the U.S. market.

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