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# **Sugar and Sweeteners Outlook: May 2022**

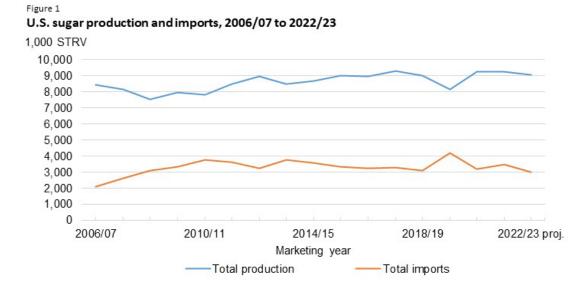
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## U.S. Sugar Supply Lower in 2022/23; Use Unchanged

In the May 2022 *World Agricultural Supply and Demand Estimates*, U.S. sugar ending stocks for 2022/23 are lower than 2021/22 primarily on smaller supply. Larger 2022/23 beginning stocks, relative to 2021/22, are offset by lower domestic sugar production, primarily of beet sugar, and lower imports that are set at the minimum levels consistent with trade agreements and average production of U.S.-bound Mexican sugar. U.S. total use in 2022/23 is projected to be flat with the current 2021/22 estimate. Thus, 2022/23 ending stocks are 1.266 million STRV, which translates to a 10.1-percent stocks-to-use ratio.



STRV = short tons, raw value; proj. = projected. Source: USDA, World Agricultural Outlook Board.

#### U.S. Outlook Summary

#### U.S. Sugar Supplies Projected To be Lower in 2022/23

In the May 2022 World Agricultural Supply and Demand Estimates (WASDE), U.S. total sugar supply for 2022/23 is projected to be 13.856 million short tons, raw value (STRV), a 3.8-percent decrease from the 2021/22 estimate of 14.403 million STRV (table 1). The larger 2022/23 beginning stocks, relative to 2021/22, are offset by lower domestic sugar production, primarily of beet sugar, and lower imports that are set at the minimum levels consistent with trade agreements and average production of U.S.-bound Mexican sugar. U.S. total use in 2022/23 is projected to be flat with the current 2021/22 estimate. Thus, 2022/23 ending stocks are 1.266 million STRV, which translates to 10.1-percent stocks-to-use ratio.

Table 1: U.S. sugar: supply and use by fiscal year (October/September), May 2022

| Items   | 2020/21 | •          | 2021/22           |         | 2022/23    |
|---|---------|------------|-------------------|---------|------------|
|   |         | April      | May               | Monthly | May        |
|   |         | (estimate) | (estimate)        | change  | (forecast) |
|   |         | 1,000 sho  | rt tons raw value |         |            |
| Beginning stocks                                    | 1,618   | 1,705      | 1,705             | 0       | 1,813      |
| Total production                                    | 9,234   | 9,309      | 9,229             | -80     | 9,040      |
| Beet sugar  | 5,092   | 5,338      | 5,254             | -85     | 5,000      |
| Cane sugar  | 4,142   | 3,971      | 3,976             | 4       | 4,040      |
| Florida   | 2,090   | 1,937      | 1,942             | 4       | 2,000      |
| Louisiana   | 1,918   | 1,906      | 1,906             | 0       | 1,910      |
| Texas   | 134     | 128        | 128               | 0       | 130        |
| Total imports                                       | 3,195   | 3,058      | 3,469             | 411     | 3,003      |
| Tariff-rate quota imports                           | 1,749   | 1,568      | 1,727             | 159     | 1,379      |
| Other program imports                               | 292     | 250        | 300               | 50      | 250        |
| Non-program imports                                 | 1,154   | 1,240      | 1,442             | 202     | 1,373      |
| Mexico  | 968     | 1,050      | 1,220             | 170     | 1,323      |
| High-duty   | 186     | 190        | 221               | 32      | 50         |
| Total supply  | 14,047  | 14,072     | 14,403            | 331     | 13,856     |
| Total exports                                       | 49      | 35         | 35                | 0       | 35         |
| Miscellaneous                                       | 40      | 0          | 0                 | 0       | 0          |
| Total deliveries                                    | 12,251  | 12,470     | 12,555            | 85      | 12,555     |
| Domestic food and beverage use                      | 12,135  | 12,365     | 12,450            | 85      | 12,450     |
| To sugar-containing products re-export program      | 89      | 80         | 80                | 0       | 80         |
| For polyhydric alcohol, feed, other alcohol         | 27      | 25         | 25                | 0       | 25         |
| Commodity Credit Corporation (CCC) sale for ethanol | 0       | 0          | 0                 | 0       | 0          |
| Total use   | 12,340  | 12,505     | 12,590            | 85      | 12,590     |
| Ending stocks                                       | 1,707   | 1,567      | 1,813             | 246     | 1,266      |
| Private   | 1,707   | 1,567      | 1,813             | 246     | 1,266      |
| Commodity Credit Corporation                        | 0       | 0          | 0                 | 0       | 0          |
| Stocks-to-use ratio (percent)                       | 13.8    | 12.5       | 14.4              | 1.9     | 10.1       |

Source: USDA, World Agricultural Outlook Board, World Agricultural Supply and Demand Estimates (WASDE) report.

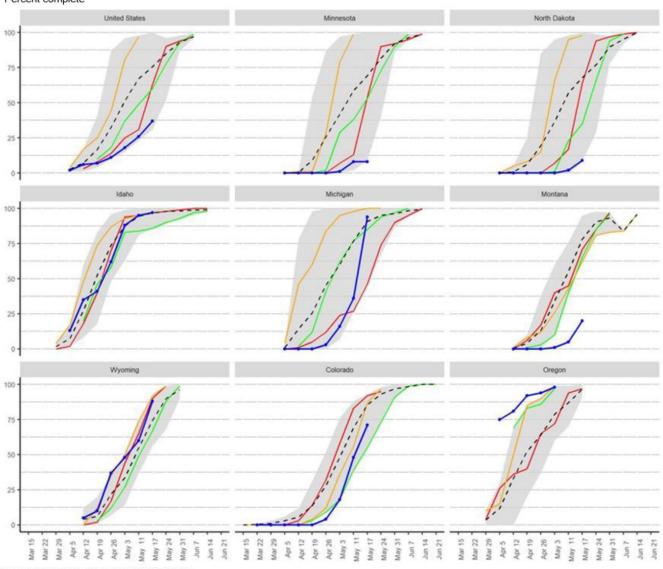
## Sluggish Pace of Sugarbeet Planting Lowers 2021/22 and 2022/23 Production Forecasts

The sugarbeet planting season, which usually occurs in April and May for most of the producing States, was significantly delayed by cold and soggy weather conditions. Through May 8, which represents week 18 of the National Agricultural Statistics Service (NASS) *Crop Progress* report, the weighted average of planting progress was only 26 percent for the four largest sugarbeet-growing States—Idaho, Michigan, Minnesota, and North Dakota—which planted 84 percent of the 2021 crop sugarbeet acreage. This pace is well below last year's 95 percent and trails the five-year average of 69 percent and even behind the weather-affected 2019/20 season's 31 percent (figure 2). Of the four States, only Idaho's planting progress at week 18 (95 percent) was ahead of the 5-year average levels. Minnesota (8 percent), North Dakota (2 percent), and Michigan (36 percent) were all behind the normal pace of planting. The planting delay has implications for the forecast of the sugarbeet yield and early-season production, which in turn affect the production outlook for both 2021/22 and 2022/23.

With no NASS projection for the 2022/23 sugarbeet yield at the time of this Outlook, the national yield is forecast based on a regression model that uses trend yield and planting progress from 2000/01 to 2021/22 as parameters. The time trend is important to incorporate since yields have been increasing, on average, by about 0.5 tons/acre each year. Timely planting sugarbeets is correlated with higher yields, as it allows the plants to establish themselves before the warmer summer months when key growth and development occur. The planting progress at NASS' week 18 reporting is used because it is around the mid-May period that growers see as critical cut-off point for optimal crop development. In addition, an indicator variable was included as the third parameter in the model to differentiate crop years before and after 2009/10 that saw widespread technological adoption among growers such as biotech seeds. These three parameters account for 88 percent of the total variation in sugarbeet yields during 2000/01 to 2021/22. The resulting yield forecast that was used in the May WASDE is 30.23 tons/acre, which is below the five-year Olympic average¹ (30.51 tons/acre) and the long-term trend line (figure 3).

<sup>&</sup>lt;sup>1</sup> While the simple average uses all observations, the Olympic average eliminates the high and low observations, and then averages the remaining observations.

Figure 2
Planting progress by State, 2019 (red), 2020 (green), 2021 (orange), 2022 (blue), average, and range, since 2000
Percent complete



Source: USDA, National Agricultural Statistics Service.

The yield forecast is combined with the planted area forecast from the NASS March 2022 *Prospective Plantings* report (1,143.4 million acres), along with a 5-year Olympic average harvest-to-planted ratio (97 percent), to forecast 2022/23 harvested area (1,113 million acres). This results in sugarbeet production for 2022/23 totaling 33.652 million short tons (table 2). Beet sugar production for the August-July crop year 2022/23 is projected to be 4.992 million STRV assuming average regional levels of beet pile shrink and sucrose recovery, as well as normal weather and growing conditions. This would be a 7.2-percent decrease from the 2021/22 revised crop year beet sugar production estimate of 5.301 million STRV.

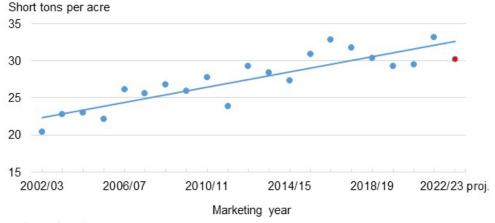
Table 2: Beet sugar production projection calculations, 2021/22 and 2022/23

|   | 2018/19 | 2019/20 | 2020/21 | 2021/22 | 2021/22 | Monthly | 2022/23 |
|---|---------|---------|---------|---------|---------|---------|---------|
|   |         |         |         | Apr     | May     | change  | May     |
| Area harvested (1,000 acres)                                      | 1,096   | 980     | 1,142   | 1,108   | 1,108   | 0       | 1,113   |
| Yield (tons per acre)   | 30.4    | 29.2    | 29.4    | 33.2    | 33.2    | 0       | 30.23   |
| Sugarbeet production (1,000 short tons) 1/                        | 33,282  | 28,650  | 33,618  | 36,751  | 36,751  | 0       | 33,652  |
| Sugarbeet shrink (percent)  | 5.17    | 5.34    | 6.60    | 8.90    | 8.47    | -0.4    | 7.37    |
| Sugarbeet sliced (1,000 short tons)                               | 31,561  | 27,072  | 31,399  | 33,481  | 33,639  | 158     | 31,173  |
| Sugar extraction rate from slice (percent)                        | 14.77   | 14.14   | 15.34   | 14.78   | 14.69   | -0.1    | 14.63   |
| Sugar from beets sliced (1,000 STRV) 2/                           | 4,660   | 3,828   | 4,818   | 4,947   | 4,941   | -6      | 4,562   |
| Sugar from molasses (1,000 STRV) 2/                               | 352     | 341     | 362     | 360     | 360     | 0       | 360     |
| Crop-year sugar production (1,000 STRV) 2/                        | 5,012   | 4,169   | 5,181   | 5,307   | 5,301   | -6      | 4,922   |
| August-September sugar production (1,000 STRV)                    | 655     | 582     | 765     | 676     | 676     | 0       | 600     |
| August-September sugar production of subsequent crop (1,000 STRV) | 582     | 765     | 676     | 678     | 600     | -78     | 678     |
| Sugar from imported beets (1,000 STRV) 3/                         | N/A     | N/A     | N/A     | 28      | 28      | 0.1     | N/A     |
| Fiscal year sugar production (1,000 STRV)                         | 4,939   | 4,351   | 5,092   | 5,338   | 5,254   | -84     | 5,000   |

<sup>1/</sup> USDA, National Agricultural Statistics Service.

Source: USDA, Economic Research Service; USDA, World Agricultural Outlook Board; USDA, Farm Service Agency.

Figure 3
National sugarbeet yields, 2002/03 to 2022/23



proj. = projected.

Source: USDA, National Agricultural Statistics Service

Early-season beet sugar production from the crop being planted—which is expected to be harvested and processed into sugar prior to October 1, 2022, and thus accounted in fiscal year 2021/22—is also strongly correlated with planting progress. Similar with the yield forecast, a regression model that includes time trend, planting progress, biotech varietal adoption, and yield from 2000/01 to 2021/22 as parameters was estimated. The model captures 63 percent of the total variation in early-season production. Using the 2022/23 national yield forecast (30.23 tons/acre) and planting progress through week 18 (26 percent), the model predicts a 600,000-STRV production in August–September 2022, which is lower than last month's 678,000-STRV

<sup>2/</sup> August-July.

<sup>3/</sup> For 2022/23 projection, sugar from imported beets are included in crop-year production. Typically, this component is separated out for projections and included in total once full crop-year slice is recorded.

forecast, which was based on a 5-year average.

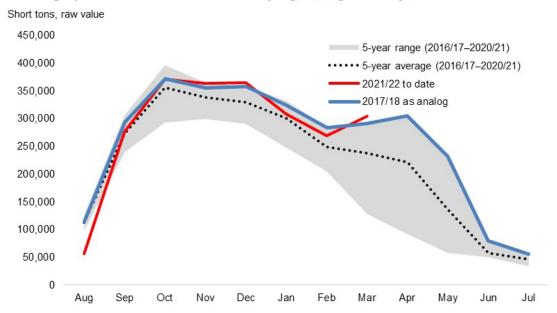
As such, the fiscal year 2021/22 is reduced 85,000 STRV to 5.254 million (table 1), based on the lower expected August-September 2022 production, and a slight reduction to reflect processors' reporting to the Farm Service Agency's Sweetener Market Data (SMD) report. Per the SMD report, the beet processors reported lower beet pile shrink, larger quantity of beets sliced, and lower sucrose recovery.

Conversely, the August-September 2023 is estimated to be 678,461 STRV, using a five-year average. Combining the net effect of early season production between the 2 years with the forecast crop year 2022/23 production (4.992 million STRV) results in a fiscal year 2022/23 beet sugar production of 5 million STRV (table 2). This level represents a 254,000-STRV reduction, or 4.8 percent, from the 2021/22 revised fiscal year beet sugar production estimate of 5.254 million STRV.

In terms of crop year 2021/22, the three beet processors in the Red River Valley (RRV) region—where more than half of the beet sugar is produced—are looking to have a strong late-season campaign, such as in 2017/18, to process most of the frozen beet piles. All processors in the region, which includes Minnesota and North Dakota, are confident with this appraisal particularly if normal weather conditions continue and the quality of the piles is preserved. The 303,751-STRV March beet sugar production reported in the SMD, which surpasses the previous record-high in March 2018, supports this (figure 4). Through March, the RRV processors have produced 2.310 million STRV, or 77 percent of their estimated 3.007 million-STRV sugar production through July (figure 5). As such, the region's sugar production in the last three months is crucial.

Figure 4

Beet sugar production in the Red River Valley region, August to July, 2016/17–2021/22

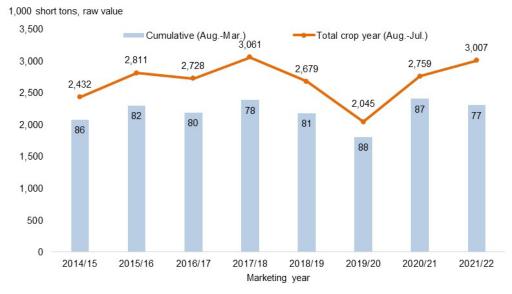


Note: On average, sugarbeet processors in the Red River Valley region, which includes Minnesota and North Dakota, produce more than half of the total beet sugar.

Source: USDA, Economic Research Service; USDA, Farm Service Agency.

Figure 5

Cumulative (August to March) and total crop year beet sugar production (August to July), and percent share of cumulative in total crop year estimate, 2014/15–2021/22



Note: The numbers inside the bars represent the percent of actual production in total crop year estimate. Sources: USDA, Economic Research Service; USDA, Farm Service Agency.

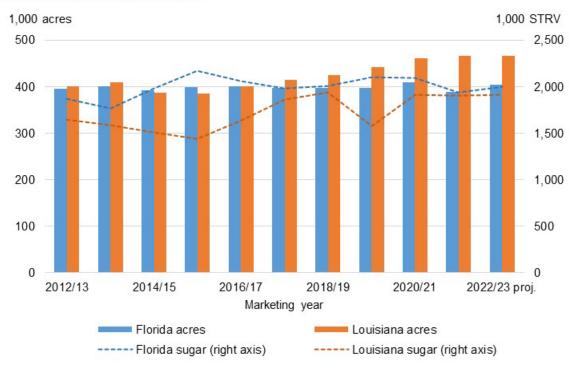
#### 2022/23 Cane Sugar Production Projected Higher

Cane sugar production for 2022/23 is projected to total 4.040 million STRV, which would be a 64,000-STRV increase or 1.6-percent, from the adjusted 2021/22 estimate of 3.976 million. The first official NASS statistics for the 2021/22 sugarcane sector—which includes the initial forecasts for sugarcane harvested area in Florida, Louisiana, and Texas—will not be released until the June 30 *Acreage* report. As a result, the current forecasts are based on extrapolation from recent years and reflect trends in harvested area, yield, and recovery rate for each State. Cane sugar production in all States is projected to be higher, with Florida accounting for the bulk of the increase.

Production in Florida is projected at 2 million STRV for 2022/23. This would be a 58,000- STRV increase or 3 percent from 2021/22, which was marginally increased 4,358 STRV in the May *WASDE* due to updated processors' reporting. The projection reflects trend yields and recovery rates that are in line with recent years, along with slightly higher harvested area which was reduced in 2021/22 due to an unusual freeze at the end of January, during the middle of the harvest season. Harvested sugarcane acreage in the State remained relatively stable at about 400,000 acres in recent years (figure 6), and production levels were largely driven by local weather conditions that have affected yield and recovery quality.

Louisiana cane sugar production for 2022/23 is forecast at 1.910 million STRV, up slightly by 2,000 STRV (or 0.2 percent) from 1.906 million in 2021/22. At this level, Louisiana continues to closely track Florida's sugar output. Over the last five years, sugarcane area has trended upwards due to expansion on the northern edges of the State's growing region (figure 6). This was made possible by the adoption of higher yielding varieties that can better withstand late-season frost conditions (December to January). Out of the three States, Louisiana is the only one for which NASS publishes a weekly sugarcane crop condition rating. As of the week ending on May 8, the good-to-excellent rating increased from last week's 65 percent to 72 percent, which is both the highest level for the current crop and at this same time since 2016. The rest of the ratings are 25 percent fair (30 percent a week ago) and 3 percent poor/very poor (5 percent).

Figure 6
Sugarcane harvested area and sugar production, Florida and Louisiana, 2008/09 to 2019/20



STRV = short tons, raw value.

Source: USDA, National Agricultural Statistics Service.

Production in Texas for 2022/23 is projected at 130,000 STRV, which matches the recent 3-year average, and represents an increase of 2,000 STRV, or 1.6 percent, from last year's 128,000 STRV. A potential downside risk as the season progresses can come from the rain-delayed harvest in 2021/22, which may carry over to the 2022/23 season due to the shortened time for cane stubble to regrow.

For 2021/22, Florida cane sugar production, which is expected to wrap up in May, is marginally increased by 4,358 STRV to 1.942 million based on processors' reporting to *SMD*. There were no production changes to 2021/22 Louisiana's 1.906 million STRV as mills have completed processing for the season and there is little information at this time to adjust early production. The estimated production in Texas, 128,000 STRV, is also unchanged from last month. The Texas campaign, which typically wraps up in March, was reportedly extended through April due to unusually wet weather during the first part of harvest. Data from the *SMD* show a 36,092-STRV sugar production in March, which is the largest recorded for the month since 2015/16 (figure 7).

Through March, Texas cane sugar production amounted to 101,876 STRV. Since the actual production reported on the SMD lags by 2 months, if the 2021/22 estimate of 128,000 STRV comes to fruition, then about 26,124 STRV would have been produced in April—also a record-high since 2015/16.

Short tons, raw value 40.000 35,000 30,000 25.000 20,000 15,000 10,000 5.000 0 Oct Nov Dec Feb Jan Mar Apr May 5-year range (2016/17–2020/21) 5-year average (2016/17-2020/21) 2021/22 to date

Figure 7

Cane sugar production in Texas, 2016/17 to 2021/22

Source: USDA, Farm Service Agency.

#### 2022/23 Imports Projected to be Lower

Total U.S. sugar imports for 2022/23 are projected to be 3.003 million STRV, which is 467,000 STRV lower, or 13.4 percent, than the revised 2021/22 estimate (figure 8). The forecast across all the import categories, except Mexico, is reduced. Tariff-rate quota (TRQ) imports are projected at 1.379 million STRV, down 348,000 from 2021/22, with levels set at minimum levels consistent with existing World Trade Organization (WTO) and Free-Trade Agreement (FTA) commitments. The additional Specialty Sugar TRQ for 2022/23 has yet to be announced by the USDA Secretary and is not included in this forecast. While the amount has traditionally been announced prior to the July WASDE, for 2021/22, the notice came out in September 2021 and was established at 220,462 STRV. The TRQ shortfall, which represents an estimate of the quantity of quota that the 40 WTO countries will not be able to fill, is projected at a typical base level of 99,000 STRV. Imports under the re-export and polyhydric alcohol programs are also set at the base level of 250,000 STRV, down 50,000 STRV from last year's updated estimate.

Similarly, high-tier imports, which enter the U.S. at the full-duty rate, are forecast at the standard amount of 50,000 STRV, down 171,000 from 2021/22 revised level.

Imports from Mexico for 2022/23 are projected at 1.323 million STRV, a 103,000-STRV increase from last year. The forecast is based on the average Mexican production of U.S.-bound "Other Sugar" (less than 99.2 polarity), which comprise 70 percent of total exports to the U.S. under the Suspension Agreements. This methodology is used because the first U.S. Department of Commerce (DOC) calculation to determine Mexico's fiscal year (FY) 2023 Export Limit will not be made until after the July WASDE. The methodology is explained in the Mexico Sugar Outlook section.

1,000 STRV 5.000 4.000 High-duty sugar 3,000 Re-export program imports FTA sugar TRQs 2,000 Mexico 1,000 WTO refined sugar TRQ WTO raw sugar TRQ 0 2007/08 2010/11 2013/14 2016/17 2019/20 2022/23 proj. Marketing year

Figure 8 U.S. sugar imports, 2007/08 to 2022/23

STRV = short tons, raw value; FTA = free trade agreement; WTO = World Trade Organization; TRQ = tariff rate quota; proj..= projected.
Source: USDA, Foreign Agricultural Service.

#### 2021/22 Imports Raised

The 2021/22 total U.S. imports are raised 411,458 from last month's *WASDE* to 3.469 million STRV in the aftermath of two sugar actions in combined with increased estimates for high-tier imports and imports under the re-export programs. As a result, from being the lowest since 2008/09 as of the April *WASDE*, the revised total imports estimate, if fulfilled, would be the sixth largest since 2008/09. It would also be the second largest in the last five years behind 2019/20

which saw record-high imports in response to the weather-reduced beet sugar production (figure 8). In addition to increased volume, the pace of entry through April (62 percent of the 2021/22 total imports) is the strongest in the last 5 years (table 3). Leading the pace is high-tier imports, with 80 percent out of the updated 226,810 STRV for 2021/22 already entered through April, which is double the 5-year average entry pace (40 percent).

The first action was on April 15, when the U.S. Office of Trade Representative reallocated 222,170 STRV of WTO raw sugar TRQ. This action shifted the allocation from quota-holding countries that do not intend to fill their quotas to those with the capacity to ship additional supplies to the U.S. The reallocation reduced the estimated 2021/22 shortfall from 230,000 to 71,000 STRV and correspondingly increased the 2021/22 WTO raw sugar TRQ by 160,000 STRV. The second action was on April 28, when the U.S. Department of Commerce, upon the request of USDA, increased Mexico's FY 2022 Export Limit by 170,000 STRV of the less-than-99.2 polarity "Other Sugar".

Table 3: U.S. sugar imports, October to March, 2016/17 to 2021/22

|                            |           |           |           |               |           | 2021/22   | 5-year    |
|----------------------------|-----------|-----------|-----------|---------------|-----------|-----------|-----------|
|                            | 2016/17   | 2017/18   | 2018/19   | 2019/20       | 2020/21   | projected | average   |
| October to April           |           |           | Short to  | ons, raw valı | ne        |           |           |
| Mexico                     | 648,238   | 659,896   | 546,561   | 692,457       | 411,146   | 644,497   | 591,660   |
| WTO raw sugar TRQ          | 746,110   | 855,933   | 742,279   | 795,852       | 932,075   | 768,505   | 814,450   |
| WTO refined sugar TRQ      | 185,603   | 153,336   | 166,430   | 334,194       | 172,989   | 192,282   | 202,510   |
| FTA sugar TRQ              | 129,496   | 81,258    | 99,743    | 130,338       | 120,224   | 134,073   | 112,212   |
| Re-export program          | 140,746   | 169,832   | 256,336   | 244,878       | 115,339   | 226,810   | 185,426   |
| High-duty sugar            | 5,648     | 8,758     | 45,801    | 64,110        | 103,779   | 177,386   | 45,619    |
| Total                      | 1,855,843 | 1,929,012 | 1,857,150 | 2,261,831     | 1,855,552 | 2,143,553 | 1,951,877 |
| Share of fiscal year total |           |           |           | Percent       |           |           |           |
| Mexico                     | 54        | 54        | 55        | 50            | 42        | 53        | 51        |
| WTO raw sugar TRQ          | 63        | 67        | 65        | 54            | 72        | 61        | 64        |
| WTO refined sugar TRQ      | 85        | 81        | 80        | 82            | 80        | 80        | 81        |
| FTA sugar TRQ              | 62        | 40        | 53        | 47            | 51        | 57        | 50        |
| Re-export program          | 34        | 52        | 59        | 57            | 39        | 76        | 48        |
| High-duty sugar            | 46        | 14        | 50        | 35            | 56        | 80        | 40        |
| Total                      | 57        | 59        | 60        | 55            | 58        | 62        | 58        |

WTO = World Trade Organization; TRQ = tariff rate quota; FTA = free trade agreement.

Source: USDA, Foreign Agricultural Service.

Imports under the re-export programs for 2021/22 are increased 50,000 STRV from last month to 300,000 on increased pace. The USDA, Foreign Agricultural Service (FAS) Sugar Monthly Import and Re-Export Data report indicates that re-export program imports were particularly

strong in April (72,773 STRV). Through the first 7 months of the fiscal year, October to April, re-export program imports amounted to 226,810 STRV, implying that 76 percent of the estimated 300,000 STRV has been entered into the U.S., versus the 5-year average of 185,426 STRV, or 48 percent, during the same period, respectively (table 3). The re-export program increases U.S. cane refiners' competitiveness in the world market by allowing them to import a limited quantity of non-quota, world-priced sugar for refining, if it is exported as refined sugar or delivered to manufacturers of sugar-containing products for exports within a certain period. Given the relative high price of the No. 16 raw cane sugar, an indication of supply scarcity, the re-export program is providing refiners an alternative source of raw cane sugar going into the typical busy, summer quarter.

The 2021/22 high-tier tariff imports are increased 31,833 STRV to 221,495 on confirmed entry of raw sugar imports that paid high duty. If the revised estimate materializes, it will surpass the record-high 207,380 STRV in 2009/10, the last time a significant quantity of high-tier raw sugar was imported (figure 9). Even with the upward revision, an estimated 80 percent of the projected total high-tier imports has already been imported through April, which is double the 5-year average pace. The FAS report, which breaks down high-tier tariff imports through March by port and country of origin, showed that 46 percent entered in Savannah, GA and 11 percent in San Francisco, CA. This indicates that more than half of the total was imported by cane refiners. In terms of country of origin, the majority (66 percent) of the high-tier sugar imports to date has come from Brazil.

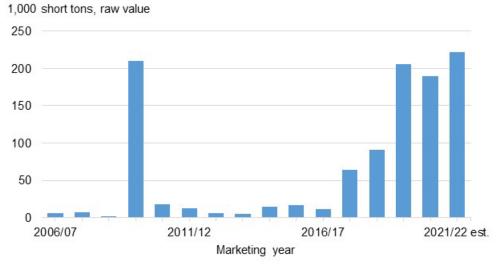
Table 4: U.S. high duty sugar imports, October to March 2022

|                   | Oct-21 | Nov-21 | Dec-21           | Jan-22 | Feb-22 | Mar-22 | Total   | Share of total |
|-------------------|--------|--------|------------------|--------|--------|--------|---------|----------------|
| Top five ports:   |        | Shor   | t tons, raw valu | ıe     |        |        |         | Percent        |
| Los Angeles, CA   | 778    | 1,068  | 1,255            | 1,131  | 642    | 519    | 5,394   | . 4            |
| Philadelphia, PA  | 1,198  | 1,143  | 2,718            | 1,187  | 7,207  | 1,738  | 15,191  | 11             |
| San Francisco, CA | 141    | 768    | 264              | 13,303 | 181    | 142    | 14,800  | 11             |
| Savannah, GA      | 29,078 | 5,698  | 27,973           | 286    | 119    | 93     | 63,247  | 46             |
| Seattle, WA       | 2,651  | 3,452  | 2,728            | 2,861  | 2,371  | 3,228  | 17,292  | 13             |
| Rest of ports     | 4,209  | 1,945  | 3,854            | 3,029  | 3,285  | 4,245  | 20,567  | 15             |
| Total             | 38,057 | 14,075 | 38,793           | 21,797 | 13,804 | 9,965  | 136,491 | 100            |
| Top five origins: |        |        |                  |        |        |        |         |                |
| Brazil            | 32,350 | 7,671  | 32,013           | 4,668  | 9,619  | 3,825  | 90,145  | 66             |
| Colombia          | 29     | 2,004  | 3,711            | 2,614  | 1,414  | 0      | 9,772   | . 7            |
| Costa Rica        | 1,599  | 315    | 114              | 22     | 0      | 0      | 2,050   | 2              |
| Guatemala         | 1,808  | 2,166  | 604              | 227    | 1,917  | 0      | 6,723   | 5              |
| Nicaragua         | 0      | 0      | 368              | 12,237 | 0      | 1,976  | 14,581  | 11             |
| Rest of countries | 2,270  | 1,920  | 1,983            | 2,029  | 854    | 245    | 9,301   | 7              |
| Total             | 38,057 | 14,075 | 38,793           | 21,797 | 13,804 | 9,965  | 136,491 | 100            |

CA = California, PA = Pennsylvania; GA = Georgia, WA = Washington.

Source: USDA, Foreign Agricultural Service.

Figure 9 **U.S. imports of high-tier tariff sugar, 2006/07 to 2021/22** 



est. = estimated. Sources: USDA, Foreign Agricultural Service; U.S. Department of Commerce, Bureau of the Census.

Since the recent sugar actions provided some means for cane refiners to import raw cane sugar without paying the high duty, one might expect that high-tier sugar imports during the remaining months would mostly be comprised of refined sugar. This is especially likely given the relatively widespread between U.S. and global prices, the late planting of the new crop, and Michigan Sugar's *force majeure*, a situation causing an inability to fulfill contracts. Refined cane sugar prices offered in the Northeast and West coasts, published on *Sosland Sweetener Report*, recently increased from 52 to 58 cents per pound (figure 10). Meanwhile, there are still no quotes for beet sugar across all regions due to lack of readily available supplies. With the current margin between U.S. refined cane prices and the world No. 5 refined sugar—34 cents per pound—being greater than the 22.4-cents per pound cost of importing high-tier refined sugar (assuming a 6.1-cent per pound logistic cost on top of the 16.3- cent per pound tariff), high-tier refined imports remain attractive.

The U.S. No. 16 raw cane price response was not significant following the two sugar actions during the second half of April as the nearby months remain above 36 cents per pound in the aftermath. In the past months, the margins between the U.S. No. 16 and the world No. 11 raw cane sugar—15-16-cents per pound—have been below the presumed 18.6-cent level where high-tier raw sugar imports would be economical (figure 11). However, given high-tier raw

sugar imports have been entering is an indication that the actual logistic costs of bringing in this sugar may be lower than thought, perhaps due to efficiencies gained over the sustained period of high-tier imports.

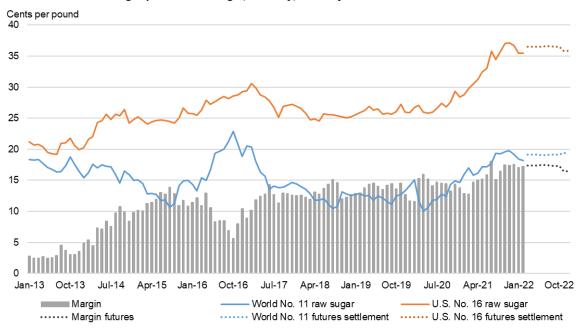


Note: Data on U.S. Northeast refined cane sugar are only available starting January 2018. NE = Northeast.

17 Nearby futures, No. 5 contract, Intercontinental Exchange Inc., and futures price settlements on 5/13/2022 through October 2022. 2/ Northeast refined cane sugar and future price as quoted in Milling and Baking News on 5/13/2022 through September 2022.

Sources: Milling and Baking News; Intercontinental Exchange, Inc.

Figure 11 U.S. and world raw sugar prices and margin, monthly, January 2013 to December 2022



Note: No. 11 and No. 16 contract futures settlement prices, intercontinental Exchange Inc., on 5/13/2022 out to December 2022. Source: USDA, Economic Research Service; Intercontinental Exchange, Inc.

### U.S. Deliveries for 2021/22 Up on Stronger Pace; Unchanged in 2022/23 Due to Uncertainties

The 2021/22 domestic sugar deliveries for food and beverage use are raised 85,000 STRV from last month to 12.450 million, marking the third consecutive month of increase since February. Like prior months, the increase in the May *WASDE* is based on the strong delivery pace for beet sugar and direct consumption imports. This increase reflects a 2.6-percent growth from the 2021/22 level of 12.365 million STRV. The higher estimate for 2021/22 food and beverage deliveries assumes that the remaining half of the fiscal year will closely tracks the 5-year average but can be subject to the uncertainties discussed below. With no changes to the rest of the delivery categories, 2021/22 total use is also up 85,000 STRV to 12.555 million.

Based on the latest release of the USDA, FSA *Sweetener and Market Data* report, food and beverage deliveries through the first half of the fiscal year are 6.198 million STRV (table 5). This represents a 6.2-percent increase during the same period in 2021/22 and would be a new record high for the October-March period, surpassing the 6.091 million STRV set in 2019/20 (figure 12). The quarterly trends support this observation as deliveries in the first fiscal quarter (October-December) were the largest since 1992/93 and next largest in the second fiscal quarter (January-March) (figure 13).

Table 5: Food and beverage deliveries, October–March, 2016/17–2021/22

|                                  | 2016/17 | 2017/18 | 2018/19      | 2019/20      | 2020/21 | 2021/22 est. | Annual o   | change  |
|----------------------------------|---------|---------|--------------|--------------|---------|--------------|------------|---------|
|                                  |         | 1,00    | 0 short tons | s, raw value | (STRV)  |              | 1,000 STRV | Percent |
| Beet sugar processors            | 2,600   | 2,645   | 2,455        | 2,382        | 2,424   | 2,655        | 231        | 9.5     |
| Cane sugar refiners              | 2,998   | 2,946   | 3,105        | 3,268        | 3,096   | 3,073        | -23        | -0.7    |
| Total reporters                  | 5,598   | 5,591   | 5,560        | 5,650        | 5,520   | 5,728        | 208        | 3.8     |
| Non-reporter, direct consumption | 302     | 343     | 384          | 441          | 318     | 470          | 152        | 47.7    |
| Total                            | 5,900   | 5,934   | 5,944        | 6,091        | 5,838   | 6,198        | 360        | 6.2     |

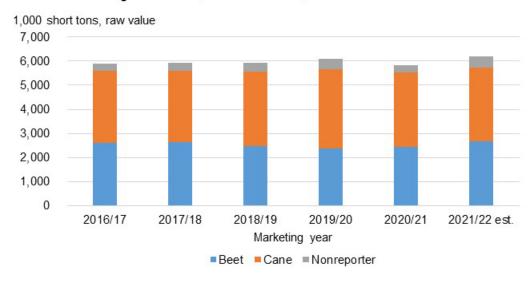
Source: USDA, Farm Service Agency.

The October 2021 to March 2022 deliveries of 6.198 million STRV represent 49.8 percent of the revised estimate for fiscal year 2020/21 deliveries—a record-high share for the first six months of the fiscal year. This pace is higher than that of 2021/22 (48.1 percent) and the 10-year average (45.4 percent) over the same period (table 6). Historically, a greater portion of sugar deliveries occurred in the second half of the fiscal year—preceding the summer and the baking and holiday seasons in the United States. This pattern has not been holding recently because deliveries between October and March increasingly became stronger since 2016/17 (figure 13). If beet and cane sugar deliveries in 2021/22 were front-loaded, then there is downside risk to

the estimated food and beverage deliveries during the third and fourth fiscal year quarters that can affect the 2021/22 food and total use.

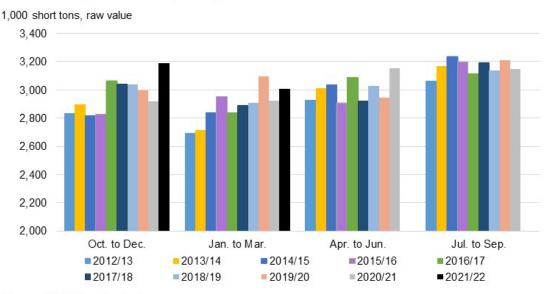
Due to these uncertainties, the projection for 2022/23 sugar deliveries for food and beverage use is set at 12.450 million STRV, unchanged from 2021/22.

Figure 12
Food and beverage deliveries, October–March, 2016/17–2021/22



Source: USDA, Farm Service Agency.

Figure 13
Total U.S. sugar deliveries, quarterly, 2012/13–2021/22



Source: USDA, Farm Service Agency.

Table 6: Pace of U.S. deliveries, October-March, fiscal year 2011-2022 Oct.-Mar. Fiscal year (FY) Percent of total 1,000 short tons, raw value FY11 5,383 11,193 48.1 FY12 11,141 48.0 5,345 FY13 5.526 11,511 48.0 FY14 11,786 47.6 5,612 FY15 5,652 11,921 47.4 FY16 5.779 11.881 48.6 FY17 5,900 12,102 48.8 FY18 5,934 12,048 49.3 12,106 FY19 5,944 49.1 FY20 6,091 12,246 49.7 FY21 5,838 12,135 48.1 FY22 (estimate) 6,198 12,450 49.8 5,762 11,888 48.5 10-year average

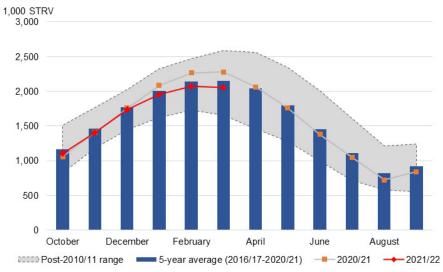
Source: USDA, Farm Service Agency, *Sweetener Market Data*; USDA, Economic Research Service.

Deliveries of reporting beet processors through March are 2,265 million STRV, 231,000 higher (or 9.5 percent) than the same period last year (table 5). The strong beet sugar deliveries, partly enabled by record-high 2021/22 beet sugar production, more than offset the cane refiners' deliveries. If the 9.5 percent over-the-year increase is extended to the second half of the fiscal year, then total beet sugar deliveries would amount to a record-setting 5.438 million STRV. If realized, this would overtake the prior records of 2016/17 and 2017/18 that totaled 5.348 million STRV and 5.271 million STRV, respectively. Given the current attractive market prices, as well as expected supply reduction during the second half of the fiscal year—due to Michigan's *force majeure* and lower estimated early season sugar stemming from delayed plantings—beet sugar inventories are likely to be drawn down to below average levels to meet the strong demand. Industry reporting from *Sosland Sweetener Report* indicated that major beet processors have fully contracted their 2021/22 sugar and are out of spot supplies. Refined beet sugar stocks at the midpoint of the fiscal year were 10 percent and 5 percent smaller than the previous year and 5-year average, respectively (figure 14).

Accumulated cane refiner deliveries totaled 3.073 million STRV between October and March, which are down 23,000 (or 0.7 percent) from last year's 3.096 million. Cane refiners' melt was up in March following the typical trend this time of the year, but at a level below the 10-year average (figure 15). Cane refiners' raw inventories, which had been below the 5-year average in

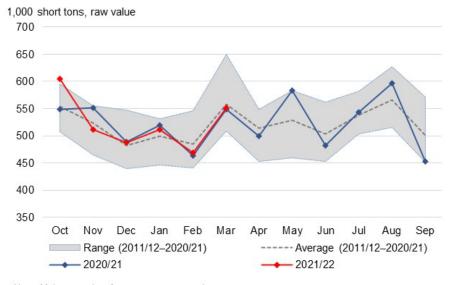
the recent months, increased to the average level by the end of March (figure 16). Recent sugar actions, which include increases in the Mexican Export Limit and TRQ reallocation, can provide the raw throughput for refiners to increase melt and delivery pace in the second half of the fiscal year.

Figure 14
Sugarbeet processors' total sugar inventories, monthly, 2010/11 to 2021/22



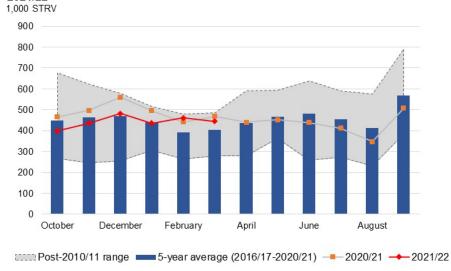
Note: STRV = short tons, raw value. Source: USDA, Farm Service Agency.

Figure 15
Sugarcane refiners' melt, monthly, 2011/12 to 2021/22



Note: Melt = quantity of raw sugar processed. Source: USDA, Farm Service Agency.

Figure 16
Sugarcane refiners' raw sugar inventories, monthly, 2010/11 to 2021/22



Note: STRV = short tons, raw value. Source: USDA, Farm Service Agency.

Non-reporter, direct consumption imports through March are 152,000 STRV larger than the same period as last year, translating to a 47.7 percent yearly increase (table 5). The 2021/22 cumulation of non-reporter imports totaling 470,000 STRV is now the largest between October to March and has significantly contributed to the strong pace of deliveries to date. As such, the magnitude of non-reporter deliveries in the succeeding months will be important to determine for the 2021/22 total food and beverage deliveries. The increased rate of high-duty refined imports on continued price-spread opportunities between the U.S. and global refined sugar markets could also result in increased non-reporter deliveries. Worth noting is that the monthly series for non-reporter deliveries is inherently volatile, which makes it difficult to forecast. This is because non-reporter deliveries are not from actual data collection but are residually calculated using different data USDA sources.

#### Mexico Outlook

#### Lower Forecast for 2022/23 Mexican Sugar Production

The May 2022 *World Agricultural Supply and Demand Estimates* (*WASDE*) report projects Mexican 2022/23 production at 6 million metric tons (MT), down 166,690 or 2.7 percent, from 2021/22 (table 7). The projection is based on 10-year Olympic average of the key variables and are close to the 2021/22 USDA estimate, except for yield. Area harvested is forecast at 795,000 hectares (compared with the 2021/22 USDA estimate of 791,383 hectares), sucrose recovery rate at 11.14 percent (compared with 11.14 percent), and yield at 67.76 MT per hectare which is are more in line with trend (compared with 69.04 MT per hectare). The USDA, Foreign Agricultural Service's (FAS) Post in Mexico noted that better weather conditions, availability of water in the reservoirs, and favorable summer rains are conducive for next year's crop. Mexico's National Committee for the Sustainable Development of Sugarcane (CONADESUCA) did not have an official forecast for 2022/23 sugar production at the time of this Outlook.

| ltems  | 2020/21 |            | 2021/22       |              | 2022/23    |  |
|--|---------|------------|---------------|--------------|------------|--|
|  |         | April      | April         | Monthly      | May        |  |
|  |         | (estimate) | (estimate)    | change       | (forecast) |  |
|  |         | 1,0        | 00 metric tor | ns, actual w | eight      |  |
| Beginning stocks   | 858     | 1,053      | 1,053         | 0            | 921        |  |
| Production   | 5,715   | 6,167      | 6,167         | 0            | 6,000      |  |
| Imports  | 65      | 50         | 50            | 0            | 50         |  |
| Imports for consumption  | 32      | 15         | 15            | 0            | 15         |  |
| Imports for sugar-containing product exports, IMMEX 1/   | 33      | 35         | 35            | 0            | 35         |  |
| Total supply   | 6,638   | 7,270      | 7,270         | 0            | 6,971      |  |
| Disappearance  |         |            |               |              |            |  |
| Human consumption  | 3,935   | 3,915      | 3,915         | 0            | 3,925      |  |
| For sugar-containing product exports (IMMEX) Other deliveries and end-of-year statistical adjustment | 485     | 497        | 497           | 0            | 497        |  |
| Total  | 4,420   | 4,412      | 4,412         | 0            | 4,422      |  |
| Exports  | 1,165   | 1,939      | 1,937         | -2           | 1,628      |  |
| Exports to the United States and Puerto Rico   | 828     | 899        | 1,044         | 145          | 1,133      |  |
| Exports to other countries   | 337     | 1,040      | 892           | -147         | 496        |  |
| Total use  | 5,585   | 6,351      | 6,349         | -2           | 6,050      |  |
| Ending stocks  | 1,053   | 919        | 921           | 2            | 921        |  |
| Stocks-to-human consumption (percent)  | 26.8    | 23.5       | 23.5          | 0            | 23.5       |  |
| Stocks-to-use (percent)  | 18.9    | 14.5       | 14.5          | 0            | 15.2       |  |
| High-fructose corn syrup (HFCS) consumption (dry weight)   | 1,320   | 1,310      | 1,310         | 0            | 1,317      |  |

<sup>1/</sup> IMMEX = Industria Manufacturera, Maquiladora y de Servicios de Exportación.

Sources: USDA, World Agricultural Outlook Board; USDA, Economic Research Service; Mexico's National Committee for the Sustainable Development of Sugarcane (CONADESUCA).

The Mexican 2021/22 production is 6.167 million MT, unchanged from last month and is consistent with CONADESUCA's third estimate of 6.175 million MT that was released at the beginning of April. CONADESUCA estimates a larger area harvested than USDA (804,776 hectares versus 791,383), the same sucrose recovery (11.30 percent versus 11.29), and lower yields (67.87 MT tons per hectare versus 69.04). As of May 7, which corresponds to week 32, Mexico's total sugar produced is 5.680 million MT, up from 5.464 million at the same time last year (table 8). Area harvested is the only variable that trails last year's pace—703,815 hectares have been harvested to date compared with last year's pace of 737,143 hectares. Cumulative sugarcane yields and sucrose recovery are ahead of last year (table 8). Sugarcane yields tend to decline while sucrose recovery gradually rise as the season progresses (figure 17).

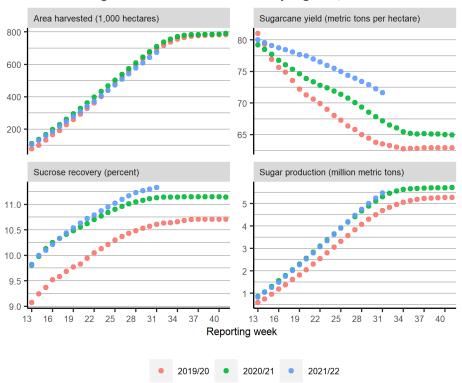
Table 8: Mexican sugar production as of week 32, 2020/21 and 2021/22

|   | As of we   | ek 32      | Difference |         |  |
|---|------------|------------|------------|---------|--|
|   | 2020/21    | 2021/22    | Level      | Percent |  |
| Area harvested (hectares)                           | 737,143    | 703,815    | -33,328    | -5      |  |
| Sugarcane processed (metric tons)                   | 49,038,210 | 50,076,313 | 1,038,103  | 2       |  |
| Sugarcane yield (metric tons per hectare)           | 66.52      | 71.15      | 4.63       | 7       |  |
| Number of mills in operation                        | 26         | 35         | 9          | 35      |  |
| Extraction rate (percent)                           | 11.14      | 11.34      | 0.20       | 2       |  |
| Total factory yield (metric tons sugar per hectare) | 7.47       | 8.12       | 0.65       | 9       |  |
| Sugar production (metric tons)                      | 5,464,062  | 5,679,863  | 215,801    | 4       |  |

Sources: USDA, Economic Research Service calculations using data from Mexico's National for the Committee Sustainable Development of Sugarcane (CONADESUCA).

Figure 17

Mexican sugarcane cumulative harvest progress, 2019/20 to 2021/22



Source: Mexico's National Committee for the Sustainable Development of Sugarcane (CONADESUCA).

To date, production pace for less-than 99.2 polarity sugar continues to be strong. As of week 32, 805,669 MT were produced, which corresponds to 14 percent of total cumulative Mexican sugar production. This amount would be the largest in the last 5 years and up 162,923 MT from last year (figure 18). In its third estimate, CONADESUCA forecasts a total production for less-than 99.2 polarity sugar at 861,209 MT. This amount is more than enough to meet the sugar suspension agreements' fiscal year 2022 Export Limit that now includes two USDA requests for

additional sugar needs (150,000 STRV on November 2021 and 170,000 STRV in April 2022). The most recent CONADESUCA's *Avance de Comercio Exterior Ciclo 2021/22* (*Advance of Foreign Sugar Trade 2021/2022*) report showed that after the Department of Commerce's (DOC) granted an extension for the 150,000-STRV "Other Sugar" that was originally supposed to be imported by March 31, all of it has been exported to the U.S., as of May 1.

Most of Mexico's sugar produced to date remains estándar (standard) sugar, which is the most-used sugar in Mexico. Through May 7, this type of sugar represents 62 percent (3.532 million MT) of Mexico's cumulative sugar production, compared with 60 percent at the same time last year (3.299 million MT) (figure 18).

1,000 metric tons 7,000 6,000 5,000 4,000 3,000 2,000 1,000 0 2017/18 2018/19 2019/20 2020/21 2021/22 Marketing year ■ Refinada Estándar ■ Blanco especial Mascabado ■ Polarity <99.2

Figure 18
Mexican sugar production, by type of sugar, as of week 32

Source: Mexico's National Committee for the Sustainable Development of Sugarcane (CONADESUCA).

## 2022/23 Mexican Exports to the U.S. Lowered; Raised in 2021/22 To Reflect Recent Sugar Action

The first U.S. Department of Commerce (DOC) calculation to determine Mexico's fiscal year (FY) 2023 Export Limit will not be made until after the July *World Agricultural Supply and Demand Estimates* (WASDE) report is released. Thus, the forecast for 2022/23 was based on the average Mexican production of U.S.-bound less-than 99.2 polarity sugar, known as "Other Sugar". Using a 13.2-percent share of "Other Sugar" in total Mexican sugar production—which is the 5-year average—production of this sugar type for 2022/23 is projected at 792,868 metric tons (MT). Per the U.S.-Mexico Sugar Suspension Agreements, if this sugar must comprise at least 70 percent of the total Export Limit, then the total exports to the United States are projected to be 1.133 million MT. Total Mexican exports for 2022/23 are then residually projected be 1.628 million MT, a reduction of 308,086 MT from the 2021/22 estimate. Of the total exports, 496,000 MT—almost 50 percent less than the 2021/22 level— are bound for countries other than the United States to maintain the government program goal of maintaining 2.5-months-worth of ending stocks.

For 2021/22, exports to the United States are raised 145,492 MT (equivalent to 170,000 short tons, raw value) to reflect the April 28 announcement by the U.S. Department of Commerce, upon the request of USDA, to increase Mexico's FY 2022 Export Limit by 170,000 STRV of the less-than-99.2 polarity "Other Sugar". The announcement was made just before May 1, when the polarity threshold for any additional request for "Other Sugar" is increased from less than 99.2 to less than 99.5. To offset this increase and maintain the government's target stocks-to-use ratio, Mexican exports to other countries were reduced by roughly the same amount. As a result, the 2021/22 total exports from Mexico of 1,937 million MT were slightly changed from last month's estimate.

#### Deliveries Unchanged in 2021/22; Slightly Higher in 2022/23

Total deliveries in 2021/22 remain at 4.412 million MT, of which 3.915 million MT are for deliveries of sugar for human consumption and the remaining 497,000 MT are destined for the *Industria Manufacturera*, *Maquiladora y de Servicios de Exportación* (IMMEX) program. The 2021/22 consumption of high-fructose corn syrup (HFCS) is also unchanged at 1.310 million, dry basis. For 2022/23, sugar and HFCS consumption are marginally raised to account for population growth, but the per capita consumption reflects the continuation of the downward

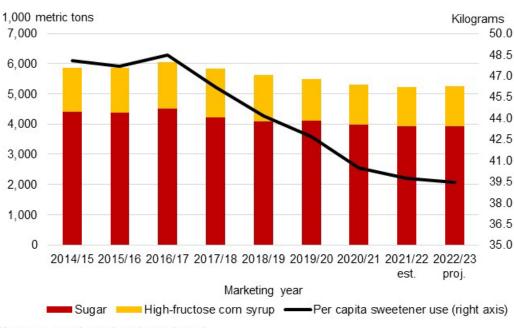


Figure 19 **Mexican sweetener consumption by year, 2014/15–2022/23** 

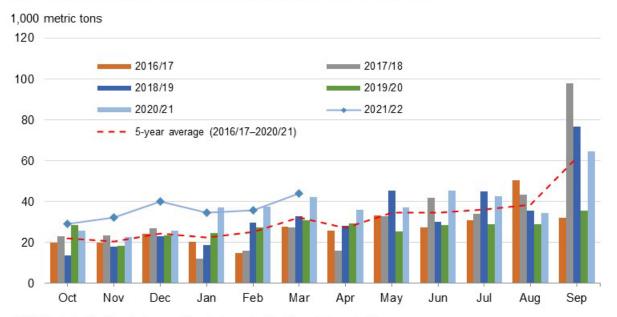
Note: est. = estimated; proj = projected. Source: USDA, World Agricultural Outlook Board.

The 2021/22 estimate of deliveries to the *Industria Manufacturera*, *Maquiladora y de Servicios de Exportación* (IMMEX) program is unchanged at 497,000 MT. Deliveries to IMMEX, which allows the use of imported and domestically produced sugar as inputs to manufacture products for export, continue to be higher than the 5-year average. The elevated monthly pace is driven by the program's higher returns and logistical advantages over shipping to non-U.S. export destinations (figure 20). The 2022/23 sugar deliveries for IMMEX are projected at the same level—497,000 MT.

Mexico's sugar imports for 2021/22 remain at 50,000 MT from last month's *WASDE*, and this number is also carried forward as the projected 2022/23 imports (table 7).

As a result of the increased 2021/22 exports to the U.S., ending stocks are marginally raised to 921,152 MT, which is roughly equivalent to the Mexican government's target stock levels. The same level of ending stocks is forecast for 2022/23.

Figure 20 Mexican domestic IMMEX deliveries, monthly, 2016/17 to 2021/22



IMMEX = Industria Manufacturera, Maquiladora y de Servicios de Exportación.

Source: Mexico's National Committee for the Sustainable Development of Sugarcane (CONADESUCA).

#### **Suggested Citation**

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